



ADDENDUM #3

TO: POTENTIAL RESPONDING SUPPLIERS

FROM: Kristen Shelton, CPPB
Procurement Specialist

DATE: February 18, 2025

SUBJECT: NC State University RFP #63-KGS1060276
Athletics In-Venue Retail Merchandise Sales & Management Services

This addendum is issued as a result of questions raised on the above referenced request for proposal. This addendum is part of the bid process and must be returned with your proposal response. Failure to include this addendum with your response will cause your proposal to not be considered for award.

1. See below questions, answers, clarification and corrections.

Please sign, date and return this addendum with your proposal response. **Failure to return this addendum will cause your response to not be considered for award.**

Company Name:	
Acknowledge by Signature:	
Acknowledge by Full Name (printed):	
Date:	

RFP #63-KGS1060276 - Athletics In-Venue Retail Merchandise Sales & Management Services

Question #	Reference Section	Question	University Response
1	1.2	Please confirm that today, the current in-venue retail provider has only used tents for their in-venue needs (no trailers, kiosks, usage of stadium/arena roll-ups, etc.), and that those have to be broken down after every single event for football, m/w basketball and baseball. Where do they currently store those items, and inventory for at-event needs?	- The concourse locations for Football events are currently serviced with rented 30x40 tents. These locations are placed prior to the season and removed after the conclusion of the whole season. They are not constructed before/after each event. The two Pop-up locations, Fan Zone and The Dail Club, are set-up and removed on gameday. Racks, equipment, etc. can be stored in/under concourse tents, if needed. - Pop-up locations at other outdoor venues (baseball, softball, soccer, etc.) are set-up and removed on gamedays - however other arrangements can be discussed with the awarded vendor. - Men's Basketball inventory/equipment MUST be set-up and removed from The Hurricane's locations on gamedays. - Inventory/Equipment used at Reynolds Coliseum could be stored/locked away in the two permanent kiosks.
2	3.1.b	Can you provide the future event schedule by sport?	Our schedules are developed in partnership with the ACC; at this point, only the football game schedule for Fall 2025 is available. You can view that schedule here, https://gopack.com/sports/football/schedule along with other sports schedules once they are available.
3	3.1.b	Is there a discounting structure and what are the historical discounted sales?	There are not currently any discount programs in place for retail merchandise concessions, other than occasional "end-of-season" and spot item sales. No alumni or affiliate (e.g. Wolfpack Club member) discount programs are in place.
4	Section 7	Would the University be willing to consider alternative financials proposals, such as a management fee agreement?	The university is only accepting proposals that utilize a revenue sharing structure, in addition investments to capital and annual infrastructure upgrades
5	General	What is the current item pricing and cost of top selling items?	See attached below.
6	General	Can you confirm a non-union environment?	Personnel performing under this contract shall remain employees of the awarded Vendor and will not be considered employees of NC State University or NC State Athletics. See item 3.1.c.vii.
7	Addendum #2, Answer to Question#18, 3.1 a	Please confirm that the Wolfpack Outfitters has EXCLUSIVE online rights for athletics (not the university). Or, is that relationship non-Exclusive.	Yes, Wolfpack Outfitters has exclusive rights to on-line sales for NC State Athletics.
8	Addendum #2, Answer to Question#21, 3.1b	Please advise why there was such a jump in sales from FY21/22 (\$577k to \$851k), namely football and basketball. I assume basketball had to do with their Final Four run, but please confirm both football and basketball jumps.	We restructured our External team in 21-22 including expanding our outbound ticket sales staff. This resulted in increased attendance and the current 20 sellout run that began during the 2022 season.

Below are clarifications & corrections:

	Reference Section	University Response
1	Addendum #2, Answer to Question#8, 1.2.a & b. Clarification	Fan Zone Location: Upon completing an agreement with Wolfpack Sports Properties as outlined below, the multimedia rightsholder of NC State Athletics, On-Site Retailer would be provided an opportunity to set up a 20'x20' footprint in the Lowes Foods FanZone prior to each regular-season home NC State Football game to sell merchandise. The Lowes Foods FanZone opens three (3) hours prior to each home game and concludes thirty (30) minutes prior to kickoff. Approximately 7,000-10,000 fans pass through this area each gameday to take part in games, promotional activations, premium hospitality, and music. Items to note include: - The 20'x20' branded space has been previously proposed as a \$20,000 cash + \$10,000 trade annual investment - Opportunities to add further promotion of the FanZone location through expansion of a partnership (examples include pregame radio mentions, meet-and-greet traffic-drivers, and digital advertising through GoPack.com applications) - Opportunities to further promote in-venue locations via Wolfpack Sports Properties marketing assets for all home athletics events (examples include creative video board promotions, digital signage, and gameday media assets)
2	Addendum #2, Correction to Answer for Question#20, 3.1a	At this time, the awarded vendor is not permitted to sell items online in a unofficial or official capacity per verbiage in 3.1.a & 3.1.b.

	A	B	C	D	E
1	2023-2024 Top 20 Apparel Items, by quantity				
2	Style #	Item	Qty. Sold	Total Revenue	Sales Price
3	3739 Total		251.00	\$8,302.49	
4	3739	3739 - CREW SWEAT ASH GRY:37393202 - CREW SWEAT ASH GRY SM	33.00	\$1,088.67	\$32.99
5	3739	3739 - CREW SWEAT ASH GRY:37393203 - CREW SWEAT ASH GRY MED	58.00	\$1,913.42	\$32.99
6	3739	3739 - CREW SWEAT ASH GRY:37393204 - CREW SWEAT ASH GRY LG	75.00	\$2,474.25	\$32.99
7	3739	3739 - CREW SWEAT ASH GRY:37393205 - CREW SWEAT ASH GRY XL	55.00	\$1,814.45	\$32.99
8	3739	3739 - CREW SWEAT ASH GRY:37393206 - CREW SWEAT ASH GRY XXL	19.00	\$626.81	\$32.99
9	3739	3739 - CREW SWEAT ASH GRY:37393207 - CREW SWEAT ASH GRY 3XL	11.00	\$384.89	\$34.99
10	2995 Total		246.00	\$8,115.54	
11	2995	2995 - S/S TUFFY3 TEE GRY:29953202 - S/S TUFFY3 TEE GRY SM	31.00	\$1,022.69	\$36.99
12	2995	2995 - S/S TUFFY3 TEE GRY:29953203 - S/S TUFFY3 TEE GRY MED	63.00	\$2,078.37	\$36.99
13	2995	2995 - S/S TUFFY3 TEE GRY:29953204 - S/S TUFFY3 TEE GRY LG	69.00	\$2,276.31	\$36.99
14	2995	2995 - S/S TUFFY3 TEE GRY:29953205 - S/S TUFFY3 TEE GRY XL	61.00	\$2,012.39	\$36.99
15	2995	2995 - S/S TUFFY3 TEE GRY:29953206 - S/S TUFFY3 TEE GRY XXL	22.00	\$725.78	\$36.99
16	2023 Total		238.00	\$8,347.62	
17	2023	2023 - PROMO HOOD WLFHD BLK:20233002 - PROMO HOOD WLFHD BLK SM	28.00	\$979.72	\$34.99
18	2023	2023 - PROMO HOOD WLFHD BLK:20233003 - PROMO HOOD WLFHD BLK MED	57.00	\$1,994.43	\$34.99
19	2023	2023 - PROMO HOOD WLFHD BLK:20233004 - PROMO HOOD WLFHD BLK LG	66.00	\$2,309.34	\$34.99
20	2023	2023 - PROMO HOOD WLFHD BLK:20233005 - PROMO HOOD WLFHD BLK XL	59.00	\$2,064.41	\$34.99
21	2023	2023 - PROMO HOOD WLFHD BLK:20233006 - PROMO HOOD WLFHD BLK XXL	18.00	\$629.82	\$34.99
22	2023	2023 - PROMO HOOD WLFHD BLK:20233007 - PROMO HOOD WLFHD BLK 3XL	10.00	\$369.90	\$36.99
23	2024 Total		231.00	\$8,082.69	
24	2024	2024 - PROMO HOOD WLFHD ASH GRY:20243202 - PROMO HOOD WLFHD ASH GRY SM	33.00	\$1,154.67	\$34.99
25	2024	2024 - PROMO HOOD WLFHD ASH GRY:20243203 - PROMO HOOD WLFHD ASH GRY MED	58.00	\$2,029.42	\$34.99
26	2024	2024 - PROMO HOOD WLFHD ASH GRY:20243204 - PROMO HOOD WLFHD ASH GRY LG	64.00	\$2,239.36	\$34.99
27	2024	2024 - PROMO HOOD WLFHD ASH GRY:20243205 - PROMO HOOD WLFHD ASH GRY XL	57.00	\$1,994.43	\$34.99
28	2024	2024 - PROMO HOOD WLFHD ASH GRY:20243206 - PROMO HOOD WLFHD ASH GRY XXL	19.00	\$664.81	\$34.99
29	3738 Total		230.00	\$7,603.70	
30	3738	3738 - CREW SWEAT BLK:37383002 - CREW SWEAT BLK SM	29.00	\$956.71	\$32.99
31	3738	3738 - CREW SWEAT BLK:37383003 - CREW SWEAT BLK MED	61.00	\$2,012.39	\$32.99
32	3738	3738 - CREW SWEAT BLK:37383004 - CREW SWEAT BLK LG	66.00	\$2,177.34	\$32.99
33	3738	3738 - CREW SWEAT BLK:37383005 - CREW SWEAT BLK XL	49.00	\$1,616.51	\$32.99
34	3738	3738 - CREW SWEAT BLK:37383006 - CREW SWEAT BLK XXL	17.00	\$560.83	\$32.99
35	3738	3738 - CREW SWEAT BLK:37383007 - CREW SWEAT BLK 3XL	8.00	\$279.92	\$34.99
36	2022 Total		225.00	\$7,872.75	
37	2022	2022 - PROMO HOOD WLFHD RED:20226002 - PROMO HOOD WLFHD RED SM	37.00	\$1,294.63	\$34.99
38	2022	2022 - PROMO HOOD WLFHD RED:20226003 - PROMO HOOD WLFHD RED MED	53.00	\$1,854.47	\$34.99
39	2022	2022 - PROMO HOOD WLFHD RED:20226004 - PROMO HOOD WLFHD RED LG	58.00	\$2,029.42	\$34.99
40	2022	2022 - PROMO HOOD WLFHD RED:20226005 - PROMO HOOD WLFHD RED XL	51.00	\$1,784.49	\$34.99
41	2022	2022 - PROMO HOOD WLFHD RED:20226006 - PROMO HOOD WLFHD RED XXL	26.00	\$909.74	\$34.99
42	1813 Total		205.00	\$4,097.95	
43	1813	18139 - S/S NCST/MSCT BLK:181393002 - S/S NCST/MSCT BLK SM	31.00	\$619.69	\$19.99
44	1813	18139 - S/S NCST/MSCT BLK:181393003 - S/S NCST/MSCT BLK MED	54.00	\$1,079.46	\$19.99
45	1813	18139 - S/S NCST/MSCT BLK:181393004 - S/S NCST/MSCT BLK LG	63.00	\$1,259.37	\$19.99
46	1813	18139 - S/S NCST/MSCT BLK:181393005 - S/S NCST/MSCT BLK XL	36.00	\$719.64	\$19.99
47	1813	18139 - S/S NCST/MSCT BLK:181393006 - S/S NCST/MSCT BLK XXL	21.00	\$419.79	\$19.99
48	3737 Total		190.00	\$6,268.10	
49	3737	3737 - CREW SWEAT RED:37376002 - CREW SWEAT RED SM	32.00	\$1,055.68	\$32.99
50	3737	3737 - CREW SWEAT RED:37376003 - CREW SWEAT RED MED	58.00	\$1,913.42	\$32.99
51	3737	3737 - CREW SWEAT RED:37376004 - CREW SWEAT RED LG	49.00	\$1,616.51	\$32.99
52	3737	3737 - CREW SWEAT RED:37376005 - CREW SWEAT RED XL	33.00	\$1,088.67	\$32.99
53	3737	3737 - CREW SWEAT RED:37376006 - CREW SWEAT RED XXL	18.00	\$593.82	\$32.99
54	2018 Total		182.00	\$2,732.18	
55	2018	2018 - S/S TEE NCST/WP/WLFHD RED:20186002 - S/S TEE NCST/WP/WLFHD RED SM	20.00	\$299.80	\$14.99
56	2018	2018 - S/S TEE NCST/WP/WLFHD RED:20186003 - S/S TEE NCST/WP/WLFHD RED MED	46.00	\$689.54	\$14.99
57	2018	2018 - S/S TEE NCST/WP/WLFHD RED:20186004 - S/S TEE NCST/WP/WLFHD RED LG	57.00	\$854.43	\$14.99
58	2018	2018 - S/S TEE NCST/WP/WLFHD RED:20186005 - S/S TEE NCST/WP/WLFHD RED XL	45.00	\$674.55	\$14.99
59	2018	2018 - S/S TEE NCST/WP/WLFHD RED:20186006 - S/S TEE NCST/WP/WLFHD RED XXL	12.00	\$179.88	\$14.99
60	2018	2018 - S/S TEE NCST/WP/WLFHD RED:20186007 - S/S TEE NCST/WP/WLFHD RED 3XL	2.00	\$33.98	\$16.99
61	2019 Total		175.00	\$2,629.25	
62	2019	2019 - S/S TEE NCST/WP/WLFHD BLK:20193002 - S/S TEE NCST/WP/WLFHD BLK SM	30.00	\$449.70	\$14.99
63	2019	2019 - S/S TEE NCST/WP/WLFHD BLK:20193003 - S/S TEE NCST/WP/WLFHD BLK MED	40.00	\$599.60	\$14.99
64	2019	2019 - S/S TEE NCST/WP/WLFHD BLK:20193004 - S/S TEE NCST/WP/WLFHD BLK LG	48.00	\$719.52	\$14.99
65	2019	2019 - S/S TEE NCST/WP/WLFHD BLK:20193005 - S/S TEE NCST/WP/WLFHD BLK XL	42.00	\$629.58	\$14.99
66	2019	2019 - S/S TEE NCST/WP/WLFHD BLK:20193006 - S/S TEE NCST/WP/WLFHD BLK XXL	12.00	\$179.88	\$14.99
67	2019	2019 - S/S TEE NCST/WP/WLFHD BLK:20193007 - S/S TEE NCST/WP/WLFHD BLK 3XL	3.00	\$50.97	\$16.99
68	2892 Total		139.00	\$4,585.61	
69	2892	2892 - S/S TEE WP VLYBLL BLK:28923002 - S/S TEE WP VLYBLL BLK SM	42.00	\$1,385.58	\$32.99
70	2892	2892 - S/S TEE WP VLYBLL BLK:28923003 - S/S TEE WP VLYBLL BLK MED	42.00	\$1,385.58	\$32.99
71	2892	2892 - S/S TEE WP VLYBLL BLK:28923004 - S/S TEE WP VLYBLL BLK LG	32.00	\$1,055.68	\$32.99
72	2892	2892 - S/S TEE WP VLYBLL BLK:28923005 - S/S TEE WP VLYBLL BLK XL	17.00	\$560.83	\$32.99
73	2892	2892 - S/S TEE WP VLYBLL BLK:28923006 - S/S TEE WP VLYBLL BLK XXL	6.00	\$197.94	\$32.99
74	3000 Total		134.00	\$9,001.88	
75	3000	3000 - GAME BIBS OVERALLS RED/WHT:30006001 - GAME BIBS OVERALLS RED/WHT XS	8.00	\$543.92	\$66.99
76	3000	3000 - GAME BIBS OVERALLS RED/WHT:30006002 - GAME BIBS OVERALLS RED/WHT SM	37.00	\$2,515.63	\$66.99
77	3000	3000 - GAME BIBS OVERALLS RED/WHT:30006003 - GAME BIBS OVERALLS RED/WHT MED	41.00	\$2,678.81	\$66.99
78	3000	3000 - GAME BIBS OVERALLS RED/WHT:30006004 - GAME BIBS OVERALLS RED/WHT LG	24.00	\$1,631.76	\$66.99
79	3000	3000 - GAME BIBS OVERALLS RED/WHT:30006005 - GAME BIBS OVERALLS RED/WHT XL	16.00	\$1,087.84	\$66.99
80	3000	3000 - GAME BIBS OVERALLS RED/WHT:30006006 - GAME BIBS OVERALLS RED/WHT XXL	8.00	\$543.92	\$66.99
81	7387 Total		134.00	\$2,678.66	
82	7387	7387 - S/S WLFHD TEE CHAR GRY:73873202 - S/S WLFHD TEE CHAR GRY SM	16.00	\$319.84	\$19.99
83	7387	7387 - S/S WLFHD TEE CHAR GRY:73873203 - S/S WLFHD TEE CHAR GRY MED	29.00	\$579.71	\$19.99
84	7387	7387 - S/S WLFHD TEE CHAR GRY:73873204 - S/S WLFHD TEE CHAR GRY LG	40.00	\$799.60	\$19.99
85	7387	7387 - S/S WLFHD TEE CHAR GRY:73873205 - S/S WLFHD TEE CHAR GRY XL	34.00	\$679.66	\$19.99

	A	B	C	D	E
1	2023-2024 Top 20 Apparel Items, by quantity				
2	Style #	Item	Qty. Sold	Total Revenue	Sales Price
86	7387	7387 - S/S WLFHD TEE CHAR GRY:73873206 - S/S WLFHD TEE CHAR GRY XXL	15.00	\$299.85	\$19.99
87	2891 Total		127.00	\$4,189.73	
88	2891	2891 - TEE NCST HOWL WLF BLK:28913002 - TEE NCST HOWL WLF BLK SM	15.00	\$494.85	\$32.99
89	2891	2891 - TEE NCST HOWL WLF BLK:28913003 - TEE NCST HOWL WLF BLK MED	26.00	\$857.74	\$32.99
90	2891	2891 - TEE NCST HOWL WLF BLK:28913004 - TEE NCST HOWL WLF BLK LG	41.00	\$1,352.59	\$32.99
91	2891	2891 - TEE NCST HOWL WLF BLK:28913005 - TEE NCST HOWL WLF BLK XL	33.00	\$1,088.67	\$32.99
92	2891	2891 - TEE NCST HOWL WLF BLK:28913006 - TEE NCST HOWL WLF BLK XXL	12.00	\$395.88	\$32.99
93	6120 Total		127.00	\$9,144.00	
94	6120	6120 - OHT MENS POLY FLC HOODIE LT GRY/CAMO:61203202 - OHT MENS POLY FLC HOODIE LT GRY/CAMO SM	15.00	\$1,080.00	\$72.00
95	6120	6120 - OHT MENS POLY FLC HOODIE LT GRY/CAMO:61203203 - OHT MENS POLY FLC HOODIE LT GRY/CAMO ME	30.00	\$2,160.00	\$72.00
96	6120	6120 - OHT MENS POLY FLC HOODIE LT GRY/CAMO:61203204 - OHT MENS POLY FLC HOODIE LT GRY/CAMO LG	34.00	\$2,448.00	\$72.00
97	6120	6120 - OHT MENS POLY FLC HOODIE LT GRY/CAMO:61203205 - OHT MENS POLY FLC HOODIE LT GRY/CAMO XL	34.00	\$2,448.00	\$72.00
98	6120	6120 - OHT MENS POLY FLC HOODIE LT GRY/CAMO:61203206 - OHT MENS POLY FLC HOODIE LT GRY/CAMO XXI	10.00	\$720.00	\$72.00
99	6120	6120 - OHT MENS POLY FLC HOODIE LT GRY/CAMO:61203207 - OHT MENS POLY FLC HOODIE LT GRY/CAMO 3XL	4.00	\$288.00	\$72.00
100	2218 Total		123.00	\$2,833.77	
101	2218	2218 - L/S PROMO TEE WP FBLL BLK:22183002 - L/S PROMO TEE WP FBLL BLK SM	12.00	\$275.88	\$22.99
102	2218	2218 - L/S PROMO TEE WP FBLL BLK:22183003 - L/S PROMO TEE WP FBLL BLK MED	27.00	\$620.73	\$22.99
103	2218	2218 - L/S PROMO TEE WP FBLL BLK:22183004 - L/S PROMO TEE WP FBLL BLK LG	40.00	\$919.60	\$22.99
104	2218	2218 - L/S PROMO TEE WP FBLL BLK:22183005 - L/S PROMO TEE WP FBLL BLK XL	30.00	\$689.70	\$22.99
105	2218	2218 - L/S PROMO TEE WP FBLL BLK:22183006 - L/S PROMO TEE WP FBLL BLK XXL	11.00	\$252.89	\$22.99
106	2218	2218 - L/S PROMO TEE WP FBLL BLK:22183007 - L/S PROMO TEE WP FBLL BLK 3XL	3.00	\$74.97	\$24.99
107	2894 Total		123.00	\$4,057.77	
108	2894	2894 - L/S TEE WP VLLYBLL RED:28946002 - L/S TEE WP VLLYBLL RED SM	43.00	\$1,418.57	\$32.99
109	2894	2894 - L/S TEE WP VLLYBLL RED:28946003 - L/S TEE WP VLLYBLL RED MED	39.00	\$1,286.61	\$32.99
110	2894	2894 - L/S TEE WP VLLYBLL RED:28946004 - L/S TEE WP VLLYBLL RED LG	34.00	\$1,121.66	\$32.99
111	2894	2894 - L/S TEE WP VLLYBLL RED:28946005 - L/S TEE WP VLLYBLL RED XL	7.00	\$230.93	\$32.99
112	2893 Total		121.00	\$3,991.79	
113	2893	2893 - S/S TEE WP FBLL / STADIUM RED:28936002 - S/S TEE WP FBLL / STADIUM RED SM	15.00	\$494.85	\$32.99
114	2893	2893 - S/S TEE WP FBLL / STADIUM RED:28936003 - S/S TEE WP FBLL / STADIUM RED MED	28.00	\$923.72	\$32.99
115	2893	2893 - S/S TEE WP FBLL / STADIUM RED:28936004 - S/S TEE WP FBLL / STADIUM RED LG	35.00	\$1,154.65	\$32.99
116	2893	2893 - S/S TEE WP FBLL / STADIUM RED:28936005 - S/S TEE WP FBLL / STADIUM RED XL	32.00	\$1,055.68	\$32.99
117	2893	2893 - S/S TEE WP FBLL / STADIUM RED:28936006 - S/S TEE WP FBLL / STADIUM RED XXL	11.00	\$362.89	\$32.99
118	7397 Total		121.00	\$2,418.79	
119	7397	7397 - S/S WLFHD TEE BLK:73973002 - S/S WLFHD TEE BLK SM	19.00	\$379.81	\$19.99
120	7397	7397 - S/S WLFHD TEE BLK:73973003 - S/S WLFHD TEE BLK MED	23.00	\$459.77	\$19.99
121	7397	7397 - S/S WLFHD TEE BLK:73973004 - S/S WLFHD TEE BLK LG	35.00	\$699.65	\$19.99
122	7397	7397 - S/S WLFHD TEE BLK:73973005 - S/S WLFHD TEE BLK XL	32.00	\$639.68	\$19.99
123	7397	7397 - S/S WLFHD TEE BLK:73973006 - S/S WLFHD TEE BLK XXL	12.00	\$239.88	\$19.99

	A	B	C	D	E
1	2023-2024 Top 20 Apparel Items, by revenue				
2	Style #	Item	Qty. Sold	Total Revenue	Sales Price
3	3302 Total		69.00	\$9,521.40	
4	3302	3302 - SL23 #87 GHOST PRM REP. JRSY BLK:33023001 - SL23 #87 GHOST PRM REP. JRSY BLK XS	2.00	\$280.00	\$140.00
5	3302	3302 - SL23 #87 GHOST PRM REP. JRSY BLK:33023002 - SL23 #87 GHOST PRM REP. JRSY BLK SM	6.00	\$840.00	\$140.00
6	3302	3302 - SL23 #87 GHOST PRM REP. JRSY BLK:33023003 - SL23 #87 GHOST PRM REP. JRSY BLK MED	20.00	\$2,800.00	\$140.00
7	3302	3302 - SL23 #87 GHOST PRM REP. JRSY BLK:33023004 - SL23 #87 GHOST PRM REP. JRSY BLK LG	17.00	\$2,380.00	\$140.00
8	3302	3302 - SL23 #87 GHOST PRM REP. JRSY BLK:33023005 - SL23 #87 GHOST PRM REP. JRSY BLK XL	16.00	\$2,101.40	\$140.00
9	3302	3302 - SL23 #87 GHOST PRM REP. JRSY BLK:33023006 - SL23 #87 GHOST PRM REP. JRSY BLK XXL	6.00	\$840.00	\$140.00
10	3302	3302 - SL23 #87 GHOST PRM REP. JRSY BLK:33023007 - SL23 #87 GHOST PRM REP. JRSY BLK 3XL	2.00	\$280.00	\$140.00
11	6120 Total		127.00	\$9,144.00	
12	6120	6120 - OHT MENS POLY FLC HOODIE LT GRY/CAMO:61203202 - OHT MENS POLY FLC HOODIE LT GRY/CAMO SM	15.00	\$1,080.00	\$72.00
13	6120	6120 - OHT MENS POLY FLC HOODIE LT GRY/CAMO:61203203 - OHT MENS POLY FLC HOODIE LT GRY/CAMO ME	30.00	\$2,160.00	\$72.00
14	6120	6120 - OHT MENS POLY FLC HOODIE LT GRY/CAMO:61203204 - OHT MENS POLY FLC HOODIE LT GRY/CAMO LG	34.00	\$2,448.00	\$72.00
15	6120	6120 - OHT MENS POLY FLC HOODIE LT GRY/CAMO:61203205 - OHT MENS POLY FLC HOODIE LT GRY/CAMO XL	34.00	\$2,448.00	\$72.00
16	6120	6120 - OHT MENS POLY FLC HOODIE LT GRY/CAMO:61203206 - OHT MENS POLY FLC HOODIE LT GRY/CAMO XXL	10.00	\$720.00	\$72.00
17	6120	6120 - OHT MENS POLY FLC HOODIE LT GRY/CAMO:61203207 - OHT MENS POLY FLC HOODIE LT GRY/CAMO 3XL	4.00	\$288.00	\$72.00
18	3000 Total		134.00	\$9,001.88	
19	3000	3000 - GAME BIBS OVERALLS RED/WHT:30006001 - GAME BIBS OVERALLS RED/WHT XS	8.00	\$543.92	\$66.99
20	3000	3000 - GAME BIBS OVERALLS RED/WHT:30006002 - GAME BIBS OVERALLS RED/WHT SM	37.00	\$2,515.63	\$66.99
21	3000	3000 - GAME BIBS OVERALLS RED/WHT:30006003 - GAME BIBS OVERALLS RED/WHT MED	41.00	\$2,678.81	\$66.99
22	3000	3000 - GAME BIBS OVERALLS RED/WHT:30006004 - GAME BIBS OVERALLS RED/WHT LG	24.00	\$1,631.76	\$66.99
23	3000	3000 - GAME BIBS OVERALLS RED/WHT:30006005 - GAME BIBS OVERALLS RED/WHT XL	16.00	\$1,087.84	\$66.99
24	3000	3000 - GAME BIBS OVERALLS RED/WHT:30006006 - GAME BIBS OVERALLS RED/WHT XXL	8.00	\$543.92	\$66.99
25	2023 Total		238.00	\$8,347.62	
26	2023	2023 - PROMO HOOD WLFHD BLK:20233002 - PROMO HOOD WLFHD BLK SM	28.00	\$979.72	\$34.99
27	2023	2023 - PROMO HOOD WLFHD BLK:20233003 - PROMO HOOD WLFHD BLK MED	57.00	\$1,994.43	\$34.99
28	2023	2023 - PROMO HOOD WLFHD BLK:20233004 - PROMO HOOD WLFHD BLK LG	66.00	\$2,309.34	\$34.99
29	2023	2023 - PROMO HOOD WLFHD BLK:20233005 - PROMO HOOD WLFHD BLK XL	59.00	\$2,064.41	\$34.99
30	2023	2023 - PROMO HOOD WLFHD BLK:20233006 - PROMO HOOD WLFHD BLK XXL	18.00	\$629.82	\$34.99
31	2023	2023 - PROMO HOOD WLFHD BLK:20233007 - PROMO HOOD WLFHD BLK 3XL	10.00	\$369.90	\$36.99
32	3739 Total		251.00	\$8,302.49	
33	3739	3739 - CREW SWEAT ASH GRY:37393202 - CREW SWEAT ASH GRY SM	33.00	\$1,088.67	\$32.99
34	3739	3739 - CREW SWEAT ASH GRY:37393203 - CREW SWEAT ASH GRY MED	58.00	\$1,913.42	\$32.99
35	3739	3739 - CREW SWEAT ASH GRY:37393204 - CREW SWEAT ASH GRY LG	75.00	\$2,474.25	\$32.99
36	3739	3739 - CREW SWEAT ASH GRY:37393205 - CREW SWEAT ASH GRY XL	55.00	\$1,814.45	\$32.99
37	3739	3739 - CREW SWEAT ASH GRY:37393206 - CREW SWEAT ASH GRY XXL	19.00	\$626.81	\$32.99
38	3739	3739 - CREW SWEAT ASH GRY:37393207 - CREW SWEAT ASH GRY 3XL	11.00	\$384.89	\$34.99
39	6119 Total		110.00	\$8,140.00	
40	6119	6119 - OHT MENS RAGLAN HOODIE GRY/CAMO:61193202 - OHT MENS RAGLAN HOODIE GRY/CAMO SM	16.00	\$1,184.00	\$74.00
41	6119	6119 - OHT MENS RAGLAN HOODIE GRY/CAMO:61193203 - OHT MENS RAGLAN HOODIE GRY/CAMO MED	21.00	\$1,554.00	\$74.00
42	6119	6119 - OHT MENS RAGLAN HOODIE GRY/CAMO:61193204 - OHT MENS RAGLAN HOODIE GRY/CAMO LG	28.00	\$2,072.00	\$74.00
43	6119	6119 - OHT MENS RAGLAN HOODIE GRY/CAMO:61193205 - OHT MENS RAGLAN HOODIE GRY/CAMO XL	29.00	\$2,146.00	\$74.00
44	6119	6119 - OHT MENS RAGLAN HOODIE GRY/CAMO:61193206 - OHT MENS RAGLAN HOODIE GRY/CAMO XXL	10.00	\$740.00	\$74.00
45	6119	6119 - OHT MENS RAGLAN HOODIE GRY/CAMO:61193207 - OHT MENS RAGLAN HOODIE GRY/CAMO 3XL	6.00	\$444.00	\$74.00
46	2995 Total		246.00	\$8,115.54	
47	2995	2995 - S/S TUFFY3 TEE GRY:29953202 - S/S TUFFY3 TEE GRY SM	31.00	\$1,022.69	\$36.99
48	2995	2995 - S/S TUFFY3 TEE GRY:29953203 - S/S TUFFY3 TEE GRY MED	63.00	\$2,078.37	\$36.99
49	2995	2995 - S/S TUFFY3 TEE GRY:29953204 - S/S TUFFY3 TEE GRY LG	69.00	\$2,276.31	\$36.99
50	2995	2995 - S/S TUFFY3 TEE GRY:29953205 - S/S TUFFY3 TEE GRY XL	61.00	\$2,012.39	\$36.99
51	2995	2995 - S/S TUFFY3 TEE GRY:29953206 - S/S TUFFY3 TEE GRY XXL	22.00	\$725.78	\$36.99
52	2024 Total		231.00	\$8,082.69	
53	2024	2024 - PROMO HOOD WLFHD ASH GRY:20243202 - PROMO HOOD WLFHD ASH GRY SM	33.00	\$1,154.67	\$34.99
54	2024	2024 - PROMO HOOD WLFHD ASH GRY:20243203 - PROMO HOOD WLFHD ASH GRY MED	58.00	\$2,029.42	\$34.99
55	2024	2024 - PROMO HOOD WLFHD ASH GRY:20243204 - PROMO HOOD WLFHD ASH GRY LG	64.00	\$2,239.36	\$34.99
56	2024	2024 - PROMO HOOD WLFHD ASH GRY:20243205 - PROMO HOOD WLFHD ASH GRY XL	57.00	\$1,994.43	\$34.99
57	2024	2024 - PROMO HOOD WLFHD ASH GRY:20243206 - PROMO HOOD WLFHD ASH GRY XXL	19.00	\$664.81	\$34.99
58	3301 Total		61.00	\$7,930.00	
59	3301	3301 - SL24 #87 PRM REP. JRSY RED:33016002 - SL24 #87 PRM REP. JRSY RED SM	8.00	\$1,040.00	\$130.00
60	3301	3301 - SL24 #87 PRM REP. JRSY RED:33016003 - SL24 #87 PRM REP. JRSY RED MED	14.00	\$1,820.00	\$130.00
61	3301	3301 - SL24 #87 PRM REP. JRSY RED:33016004 - SL24 #87 PRM REP. JRSY RED LG	17.00	\$2,210.00	\$130.00
62	3301	3301 - SL24 #87 PRM REP. JRSY RED:33016005 - SL24 #87 PRM REP. JRSY RED XL	14.00	\$1,820.00	\$130.00
63	3301	3301 - SL24 #87 PRM REP. JRSY RED:33016006 - SL24 #87 PRM REP. JRSY RED XXL	7.00	\$910.00	\$130.00
64	3301	3301 - SL24 #87 PRM REP. JRSY RED:33016007 - SL24 #87 PRM REP. JRSY RED 3XL	1.00	\$130.00	\$130.00
65	2022 Total		225.00	\$7,872.75	
66	2022	2022 - PROMO HOOD WLFHD RED:20226002 - PROMO HOOD WLFHD RED SM	37.00	\$1,294.63	\$34.99
67	2022	2022 - PROMO HOOD WLFHD RED:20226003 - PROMO HOOD WLFHD RED MED	53.00	\$1,854.47	\$34.99
68	2022	2022 - PROMO HOOD WLFHD RED:20226004 - PROMO HOOD WLFHD RED LG	58.00	\$2,029.42	\$34.99
69	2022	2022 - PROMO HOOD WLFHD RED:20226005 - PROMO HOOD WLFHD RED XL	51.00	\$1,784.49	\$34.99
70	2022	2022 - PROMO HOOD WLFHD RED:20226006 - PROMO HOOD WLFHD RED XXL	26.00	\$909.74	\$34.99
71	3738 Total		230.00	\$7,603.70	
72	3738	3738 - CREW SWEAT BLK:37383002 - CREW SWEAT BLK SM	29.00	\$956.71	\$32.99
73	3738	3738 - CREW SWEAT BLK:37383003 - CREW SWEAT BLK MED	61.00	\$2,012.39	\$32.99
74	3738	3738 - CREW SWEAT BLK:37383004 - CREW SWEAT BLK LG	66.00	\$2,177.34	\$32.99
75	3738	3738 - CREW SWEAT BLK:37383005 - CREW SWEAT BLK XL	49.00	\$1,616.51	\$32.99
76	3738	3738 - CREW SWEAT BLK:37383006 - CREW SWEAT BLK XXL	17.00	\$560.83	\$32.99
77	3738	3738 - CREW SWEAT BLK:37383007 - CREW SWEAT BLK 3XL	8.00	\$279.92	\$34.99
78	3713 Total		87.00	\$6,960.00	
79	3713	3713 - SL23 GOLF QTRZP BLK:37133002 - SL23 GOLF QTRZP BLK SM	9.00	\$720.00	\$80.00
80	3713	3713 - SL23 GOLF QTRZP BLK:37133003 - SL23 GOLF QTRZP BLK MED	20.00	\$1,600.00	\$80.00
81	3713	3713 - SL23 GOLF QTRZP BLK:37133004 - SL23 GOLF QTRZP BLK LG	23.00	\$1,840.00	\$80.00
82	3713	3713 - SL23 GOLF QTRZP BLK:37133005 - SL23 GOLF QTRZP BLK XL	24.00	\$1,920.00	\$80.00
83	3713	3713 - SL23 GOLF QTRZP BLK:37133006 - SL23 GOLF QTRZP BLK XXL	8.00	\$640.00	\$80.00
84	3713	3713 - SL23 GOLF QTRZP BLK:37133007 - SL23 GOLF QTRZP BLK 3XL	3.00	\$240.00	\$80.00
85	3737 Total		190.00	\$6,268.10	

	A	B	C	D	E
1	2023-2024 Top 20 Apparel Items, by revenue				
2	Style #	Item	Qty. Sold	Total Revenue	Sales Price
86	3737	3737 - CREW SWEAT RED:37376002 - CREW SWEAT RED SM	32.00	\$1,055.68	\$32.99
87	3737	3737 - CREW SWEAT RED:37376003 - CREW SWEAT RED MED	58.00	\$1,913.42	\$32.99
88	3737	3737 - CREW SWEAT RED:37376004 - CREW SWEAT RED LG	49.00	\$1,616.51	\$32.99
89	3737	3737 - CREW SWEAT RED:37376005 - CREW SWEAT RED XL	33.00	\$1,088.67	\$32.99
90	3737	3737 - CREW SWEAT RED:37376006 - CREW SWEAT RED XXL	18.00	\$593.82	\$32.99
91	3303 Total		63.00	\$5,670.00	
92	3303	3303 - SL23 #87 REP HOME JRSY RED:33036002 - SL23 #87 REP HOME JRSY RED SM	10.00	\$900.00	\$90.00
93	3303	3303 - SL23 #87 REP HOME JRSY RED:33036003 - SL23 #87 REP HOME JRSY RED MED	19.00	\$1,710.00	\$90.00
94	3303	3303 - SL23 #87 REP HOME JRSY RED:33036004 - SL23 #87 REP HOME JRSY RED LG	16.00	\$1,440.00	\$90.00
95	3303	3303 - SL23 #87 REP HOME JRSY RED:33036005 - SL23 #87 REP HOME JRSY RED XL	13.00	\$1,170.00	\$90.00
96	3303	3303 - SL23 #87 REP HOME JRSY RED:33036006 - SL23 #87 REP HOME JRSY RED XXL	4.00	\$360.00	\$90.00
97	3303	3303 - SL23 #87 REP HOME JRSY RED:33036007 - SL23 #87 REP HOME JRSY RED 3XL	1.00	\$90.00	\$90.00
98	3956 Total		66.00	\$5,609.34	
99	3956	3956 - SCOUT PULLOVER RED:39566001 - SCOUT PULLOVER RED XS	4.00	\$339.96	\$84.99
100	3956	3956 - SCOUT PULLOVER RED:39566002 - SCOUT PULLOVER RED SM	5.00	\$424.95	\$84.99
101	3956	3956 - SCOUT PULLOVER RED:39566003 - SCOUT PULLOVER RED MED	14.00	\$1,189.86	\$84.99
102	3956	3956 - SCOUT PULLOVER RED:39566004 - SCOUT PULLOVER RED LG	20.00	\$1,699.80	\$84.99
103	3956	3956 - SCOUT PULLOVER RED:39566005 - SCOUT PULLOVER RED XL	16.00	\$1,359.84	\$84.99
104	3956	3956 - SCOUT PULLOVER RED:39566006 - SCOUT PULLOVER RED XXL	7.00	\$594.93	\$84.99
105	3712 Total		70.00	\$5,600.00	
106	3712	3712 - SL23 GOLF QTRZP RED:37126002 - SL23 GOLF QTRZP RED SM	6.00	\$480.00	\$80.00
107	3712	3712 - SL23 GOLF QTRZP RED:37126003 - SL23 GOLF QTRZP RED MED	13.00	\$1,040.00	\$80.00
108	3712	3712 - SL23 GOLF QTRZP RED:37126004 - SL23 GOLF QTRZP RED LG	15.00	\$1,200.00	\$80.00
109	3712	3712 - SL23 GOLF QTRZP RED:37126005 - SL23 GOLF QTRZP RED XL	24.00	\$1,920.00	\$80.00
110	3712	3712 - SL23 GOLF QTRZP RED:37126006 - SL23 GOLF QTRZP RED XXL	8.00	\$640.00	\$80.00
111	3712	3712 - SL23 GOLF QTRZP RED:37126007 - SL23 GOLF QTRZP RED 3XL	4.00	\$320.00	\$80.00
112	6121 Total		76.00	\$5,320.00	
113	6121	6121 - OHT MENS POLY FLC HOODIE RD/CAMO:61216002 - OHT MENS POLY FLC HOODIE RD/CAMO SM	8.00	\$560.00	\$70.00
114	6121	6121 - OHT MENS POLY FLC HOODIE RD/CAMO:61216003 - OHT MENS POLY FLC HOODIE RD/CAMO MED	17.00	\$1,190.00	\$70.00
115	6121	6121 - OHT MENS POLY FLC HOODIE RD/CAMO:61216004 - OHT MENS POLY FLC HOODIE RD/CAMO LG	17.00	\$1,190.00	\$70.00
116	6121	6121 - OHT MENS POLY FLC HOODIE RD/CAMO:61216005 - OHT MENS POLY FLC HOODIE RD/CAMO XL	22.00	\$1,540.00	\$70.00
117	6121	6121 - OHT MENS POLY FLC HOODIE RD/CAMO:61216006 - OHT MENS POLY FLC HOODIE RD/CAMO XXL	9.00	\$630.00	\$70.00
118	6121	6121 - OHT MENS POLY FLC HOODIE RD/CAMO:61216007 - OHT MENS POLY FLC HOODIE RD/CAMO 3XL	3.00	\$210.00	\$70.00
119	2512 Total		86.00	\$5,160.00	
120	2512	2512 - FASHION FOOTBALL JERSEY RD/BL/WHT:25126002 - FASHION FOOTBALL JERSEY RD/BL/WHT SM	19.00	\$1,140.00	\$60.00
121	2512	2512 - FASHION FOOTBALL JERSEY RD/BL/WHT:25126003 - FASHION FOOTBALL JERSEY RD/BL/WHT MED	24.00	\$1,440.00	\$60.00
122	2512	2512 - FASHION FOOTBALL JERSEY RD/BL/WHT:25126004 - FASHION FOOTBALL JERSEY RD/BL/WHT LG	21.00	\$1,260.00	\$60.00
123	2512	2512 - FASHION FOOTBALL JERSEY RD/BL/WHT:25126005 - FASHION FOOTBALL JERSEY RD/BL/WHT XL	17.00	\$1,020.00	\$60.00
124	2512	2512 - FASHION FOOTBALL JERSEY RD/BL/WHT:25126006 - FASHION FOOTBALL JERSEY RD/BL/WHT XXL	4.00	\$240.00	\$60.00
125	2512	2512 - FASHION FOOTBALL JERSEY RD/BL/WHT:25126007 - FASHION FOOTBALL JERSEY RD/BL/WHT 3XL	1.00	\$60.00	\$60.00
126	2895 Total		120.00	\$5,158.80	
127	2895	2895 - L/S TEE TUFFY3 / WP REPEAT BLK:28953002 - L/S TEE TUFFY3 / WP REPEAT BLK SM	18.00	\$773.82	\$42.99
128	2895	2895 - L/S TEE TUFFY3 / WP REPEAT BLK:28953003 - L/S TEE TUFFY3 / WP REPEAT BLK MED	36.00	\$1,547.64	\$42.99
129	2895	2895 - L/S TEE TUFFY3 / WP REPEAT BLK:28953004 - L/S TEE TUFFY3 / WP REPEAT BLK LG	37.00	\$1,590.63	\$42.99
130	2895	2895 - L/S TEE TUFFY3 / WP REPEAT BLK:28953005 - L/S TEE TUFFY3 / WP REPEAT BLK XL	19.00	\$816.81	\$42.99
131	2895	2895 - L/S TEE TUFFY3 / WP REPEAT BLK:28953006 - L/S TEE TUFFY3 / WP REPEAT BLK XXL	10.00	\$429.90	\$42.99

	A	B	C	D
1	2023-2024 Top 20 headwear items, by quantity			
2	Item	Qty. Sold	Total Revenue	Sales Price
3	1360 - ADJ. CLEAN UP HAT WLFHD RED	261.00	\$7,830.00	\$32.00
4	1361 - HAT WLFHD DK. GRY	204.00	\$6,120.00	\$32.00
5	1362 - ADJ. CLEAN UP HAT WLFHD WHT	178.00	\$5,340.00	\$32.00
6	1348 - HAT VAULT RED	174.00	\$5,220.00	\$32.00
7	1372 - ADJ. CLEAN UP HAT WLFHD BLK	156.00	\$4,680.00	\$32.00
8	1363 - ADJ. CLEAN UP HAT WLFHD LT. GREY	151.00	\$4,530.00	\$32.00
9	1301 - HAT ICE RED	124.00	\$3,968.00	\$32.00
10	5342 - MID PROF STRUCTURE ADJ HAT RD/STN	122.00	\$4,024.78	\$32.99
11	5343 - HIGH PROF STRUCTURE ADJ HAT DK STN/BLK	121.00	\$3,991.79	\$32.99
12	1349 - HAT VAULT CHAR GRY	114.00	\$3,420.00	\$32.00
13	281 - OFA TRUCKER HAT VAULT GRY/KHAKI	112.00	\$3,358.88	\$29.99
14	5344 - UNSTRUCT ADJ MESH BACK HAT RD/STN	112.00	\$3,694.88	\$32.99
15	1344 - HAT VAULT LT. GRY	111.00	\$3,330.00	\$32.00
16	751 - OFA TRUCKER HAT STATE RED/KHAKI	103.00	\$3,397.97	\$32.99
17	1302 - HAT ICE DK. GREY	102.00	\$3,264.00	\$32.00
18	1357 - ADJ. CLEAN UP TONAL S BLK	100.00	\$3,000.00	\$32.00
19	3312 - SL23 GHOST TRUCKER HAT BLK/WHT	95.00	\$2,850.00	\$30.00
20	118 - HAT OHT CAMO/BLK	92.00	\$3,220.00	\$35.00
21	1343 - HAT VAULT CAMO	91.00	\$2,730.00	\$32.00
22	246 - HAT MID-PRO SOLID RED/WHT	87.00	\$2,609.13	\$29.99
23				
24				
25	2023-2024 Top 20 headwear items, by revenue			
26	Item	Qty. Sold	Total Revenue	Sales Price
27	1360 - ADJ. CLEAN UP HAT WLFHD RED	261.00	\$7,830.00	\$32.00
28	1361 - HAT WLFHD DK. GRY	204.00	\$6,120.00	\$32.00
29	1362 - ADJ. CLEAN UP HAT WLFHD WHT	178.00	\$5,340.00	\$32.00
30	1348 - HAT VAULT RED	174.00	\$5,220.00	\$32.00
31	1372 - ADJ. CLEAN UP HAT WLFHD BLK	156.00	\$4,680.00	\$32.00
32	1363 - ADJ. CLEAN UP HAT WLFHD LT. GREY	151.00	\$4,530.00	\$32.00
33	5342 - MID PROF STRUCTURE ADJ HAT RD/STN	122.00	\$4,024.78	\$32.99
34	5343 - HIGH PROF STRUCTURE ADJ HAT DK STN/BLK	121.00	\$3,991.79	\$32.99
35	1301 - HAT ICE RED	124.00	\$3,968.00	\$32.00
36	5344 - UNSTRUCT ADJ MESH BACK HAT RD/STN	112.00	\$3,694.88	\$32.99
37	1349 - HAT VAULT CHAR GRY	114.00	\$3,420.00	\$32.00
38	751 - OFA TRUCKER HAT STATE RED/KHAKI	103.00	\$3,397.97	\$32.99
39	281 - OFA TRUCKER HAT VAULT GRY/KHAKI	112.00	\$3,358.88	\$29.99
40	1344 - HAT VAULT LT. GRY	111.00	\$3,330.00	\$32.00
41	1302 - HAT ICE DK. GREY	102.00	\$3,264.00	\$32.00
42	118 - HAT OHT CAMO/BLK	92.00	\$3,220.00	\$35.00
43	1357 - ADJ. CLEAN UP TONAL S BLK	100.00	\$3,000.00	\$32.00
44	3312 - SL23 GHOST TRUCKER HAT BLK/WHT	95.00	\$2,850.00	\$30.00
45	283 - SNPBK HAT KHAKI/GRY	86.00	\$2,837.14	\$32.99
46	1343 - HAT VAULT CAMO	91.00	\$2,730.00	\$32.00

	A	B	C	D
1	2023-2024 Top 20 headwear items, by quantity			
2	Item	Qty. Sold	Total Revenue	Sales Price
3	1360 - ADJ. CLEAN UP HAT WLFHD RED	261.00	\$7,830.00	\$32.00
4	1361 - HAT WLFHD DK. GRY	204.00	\$6,120.00	\$32.00
5	1362 - ADJ. CLEAN UP HAT WLFHD WHT	178.00	\$5,340.00	\$32.00
6	1348 - HAT VAULT RED	174.00	\$5,220.00	\$32.00
7	1372 - ADJ. CLEAN UP HAT WLFHD BLK	156.00	\$4,680.00	\$32.00
8	1363 - ADJ. CLEAN UP HAT WLFHD LT. GREY	151.00	\$4,530.00	\$32.00
9	1301 - HAT ICE RED	124.00	\$3,968.00	\$32.00
10	5342 - MID PROF STRUCTURE ADJ HAT RD/STN	122.00	\$4,024.78	\$32.99
11	5343 - HIGH PROF STRUCTURE ADJ HAT DK STN/BLK	121.00	\$3,991.79	\$32.99
12	1349 - HAT VAULT CHAR GRY	114.00	\$3,420.00	\$32.00
13	281 - OFA TRUCKER HAT VAULT GRY/KHAKI	112.00	\$3,358.88	\$29.99
14	5344 - UNSTRUCT ADJ MESH BACK HAT RD/STN	112.00	\$3,694.88	\$32.99
15	1344 - HAT VAULT LT. GRY	111.00	\$3,330.00	\$32.00
16	751 - OFA TRUCKER HAT STATE RED/KHAKI	103.00	\$3,397.97	\$32.99
17	1302 - HAT ICE DK. GREY	102.00	\$3,264.00	\$32.00
18	1357 - ADJ. CLEAN UP TONAL S BLK	100.00	\$3,000.00	\$32.00
19	3312 - SL23 GHOST TRUCKER HAT BLK/WHT	95.00	\$2,850.00	\$30.00
20	118 - HAT OHT CAMO/BLK	92.00	\$3,220.00	\$35.00
21	1343 - HAT VAULT CAMO	91.00	\$2,730.00	\$32.00
22	246 - HAT MID-PRO SOLID RED/WHT	87.00	\$2,609.13	\$29.99
23				
24				
25	2023-2024 Top 20 headwear items, by revenue			
26	Item	Qty. Sold	Total Revenue	Sales Price
27	1360 - ADJ. CLEAN UP HAT WLFHD RED	261.00	\$7,830.00	\$32.00
28	1361 - HAT WLFHD DK. GRY	204.00	\$6,120.00	\$32.00
29	1362 - ADJ. CLEAN UP HAT WLFHD WHT	178.00	\$5,340.00	\$32.00
30	1348 - HAT VAULT RED	174.00	\$5,220.00	\$32.00
31	1372 - ADJ. CLEAN UP HAT WLFHD BLK	156.00	\$4,680.00	\$32.00
32	1363 - ADJ. CLEAN UP HAT WLFHD LT. GREY	151.00	\$4,530.00	\$32.00
33	5342 - MID PROF STRUCTURE ADJ HAT RD/STN	122.00	\$4,024.78	\$32.99
34	5343 - HIGH PROF STRUCTURE ADJ HAT DK STN/BLK	121.00	\$3,991.79	\$32.99
35	1301 - HAT ICE RED	124.00	\$3,968.00	\$32.00
36	5344 - UNSTRUCT ADJ MESH BACK HAT RD/STN	112.00	\$3,694.88	\$32.99
37	1349 - HAT VAULT CHAR GRY	114.00	\$3,420.00	\$32.00
38	751 - OFA TRUCKER HAT STATE RED/KHAKI	103.00	\$3,397.97	\$32.99
39	281 - OFA TRUCKER HAT VAULT GRY/KHAKI	112.00	\$3,358.88	\$29.99
40	1344 - HAT VAULT LT. GRY	111.00	\$3,330.00	\$32.00
41	1302 - HAT ICE DK. GREY	102.00	\$3,264.00	\$32.00
42	118 - HAT OHT CAMO/BLK	92.00	\$3,220.00	\$35.00
43	1357 - ADJ. CLEAN UP TONAL S BLK	100.00	\$3,000.00	\$32.00
44	3312 - SL23 GHOST TRUCKER HAT BLK/WHT	95.00	\$2,850.00	\$30.00
45	283 - SNPBK HAT KHAKI/GRY	86.00	\$2,837.14	\$32.99
46	1343 - HAT VAULT CAMO	91.00	\$2,730.00	\$32.00