

## Addendum No. 1

Issue Date: 1/15/2025  
Project Name: Mobile Security Cameras  
Project Number: 298-FY25-Security Camera

### TO: Prospective Applicants

This addendum forms a part of the **Advertisement for Bids** and modifies the original Project Number **298-FY25-Security Camera** only to the extent specifically noted below. Failure to acknowledge this addendum in the submittal may subject the submitter to being deemed non-responsive.

**Applicants, you must acknowledge the addendum in your submission..**

**This Addendum consists of 8 pages in total.**

#### Attachments include:

1. Bidders Questions and Answers: Page 1-4
2. Revised Bid Form: page 5-8
3. City of Asheville Technology Procurement Governance Checklist: page 9

1. Question: How will law enforcement or City of Asheville digest the video footage? Will they be using a Real Time Crime Center, or would having this feature be beneficial to the project? **Response:** The Company would have to have a web based platform in which to observe and review the video. The police department would ingest the video into our Real Time Intelligence Center through a system such as FUSUS/FlockOS. The video...if obtained by or for LEO would fall under NC GS 132-1.4A which directs how, why and when the recordings can be released.

2. Would the City of Asheville like Johnson Controls Security to monitor the health of your system? Meaning if a camera drops offline, we are notified and we remotely trouble shoot imminently, if issues continue we dispatch a technician to resolve the issue onsite at no additional emergency cost?

**Response:**The Company would have to have a web based platform to observe the health of the system. Most reputable companies supply such services. However, if one was chosen that did not include this service, in my opinion monitoring the system would be beneficial.

3. Standard storage is typically "record on motion, at 15 frames per second, and store for 30days". Are these the correct storage perimeters?

**Response:**While the best rate for security cameras is 30fps, 15fps is acceptable. Yes, 30 days would be the perimeters.

4. Would the City of Asheville like footage to backup stored on site (inside trailer) or to be backed up to the cloud?

**Response:** Video should be on the SD card in the device and then if this video was needed for future use it could be downloaded or archived in a cloud

5. Will the City of Asheville consider proposals for purchasing the equipment as well as proposals for leasing the equipment?

- a) If leasing the equipment, will the lease term be 3-years?

**Response:** As mentioned in the bid, we are looking for both the purchase price and the lease price. Our Timeframe for how long we will need them is undetermined at the moment. If we end up leasing the equipment for 1-3 years

6. Will the City move the units when they are to be relocated?

**Response:** Yes, with the requested trailer type, the City would be the one to move them as needed.

7. Will the City provide its own SIM cards and cellular service for cellular communications, or will the cellular service be provided by the system supplier?

**Response:** We are requesting the supplier provide cell service and be able to provide the most efficient and reliable network per site's requirements.

8. Will the City use its own resources to receive alerts generated by video surveillance or does the City want a contracted third party to provide monitoring?

**Response:** We are requesting an Automated Response Service to provide the necessary monitoring and appropriate responses per instance.

9. Does the City want to store video on-board the mobile units or in the cloud or both?

**Response:** 30 days on device with ability to transfer to the cloud.

10. Does the City want to store video for a period longer than 30 days?

**Response:** Notify necessary as long as there is a download feature.

11. Does the City require that the camera system be integrated with NCIC?

**Response:** No

12. Does the City require that the system interface with a BOLO license plate database?

**Response:** No

13. Which camera system build-outs is the City interested in:

- a) PTZ camera only?
- b) PTZ camera with one fixed camera?
- c) PTZ Camera with two fixed cameras
- d) Two fixed cameras?
- e) Four fixed cameras?
- f) Other?

**Response:** See question 23

14. If you purchase, you will receive the titles immediately, but if you choose to finance them, you will receive the titles at the end of the 36 month term. I need to make sure that is acceptable to the city.  
**Response: We would purchase them outright if we chose to purchase them over leasing.**
15. Also, will the city be able to tag them?  
**Response: Yes**
16. Are bidders to include monthly cellular service costs in our bid? Is that what the "Service Plan" line on the bidder's worksheet represents?  
**Response: Vendors should include monthly cellular cost. We are needing the services to adapt to the most reliable system depending on location. Service plan on the bid is referencing a plan to provide maintenance and service in a paid plan.**
17. For monitoring, should bidders assume that Asheville PD will monitor the cameras and events, or should it be assumed that bidders will provide that service?  
**Response: The PD will not be monitoring the cameras on a regular basis. Bidders would have to provide that service.**
18. For licensing, should bidders include pricing for future years after 2025? The RFP states "fully licensed". What is the license term?  
**Response: It is on the bidder to understand what license they will need. It is our understanding that installers will have to have an electrical license.**
19. Should bidders include NC sales tax with the premise of a back-end state credit or leave tax off the bid?  
**Response: please leave the tax off the bid. Any applicable sales tax should be added as a separate line item on the invoice.**
20. Is the Intrusion sensor/alarm for the trailer equipment or the area.  
**Response: Both...the cameras/trailers would have an intrusion alarm and the camera view could be mapped for alarm proximity purposes.**
21. Can you be specific about the cameras on the trailer or you want to specify it per location  
**Response: See question 23**
22. Are there any minority participation points?  
**Response: The bidder must follow the federal terms listed in the bid.**
23. For each trailer, what are the camera types you're looking for? I see that there are "Different camera options, PTZ, Fisheye, Bullet, etc." but is there an exact count and model that is being requested?  
**Response: Different options - 3 bullets on two, bullet and PTZ on two, multisensor or 4 way camera on two**
24. For the "Fully licensed" bullet on the Description of Bid, can you expand on the meaning of this? Is this meaning licensed as in vehicle tags or will the city own responsibility of this?

**Response: Tags will be done by the City of Asheville. We are requesting the vendor be fully licensed to perform all aspects of the job.**

25. There are multiple options for different trailers that all vary in cost, are you looking for strictly solar, strictly generator, or a hybrid solar/generator powered trailer?

**Response: Solar only**

26. Is there a preferred tower height for the trailer?

**Response: 18-20 feet**

27. For the camera licensing, do you want to elect for a 1 year license? 3 year? 5 year? 10 year?

**Response: 3 years**

28. You mentioned that the city would expect to take delivery of these on February 3rd. However bids are due on January 23rd. With varying lead-times across the industry, what date does the city expect to cut a PO to the winning vendor?

**Response: It is our intention to place the PO as soon as possible upon award and contract signatures.**

30. What type of camera would you like a quote on? PTZ, Fisheye & Bullet are all listed but will have different pricing. Or would you like a quote on each?

**Response: See question 23**

31. What are the hours of operation at the debris sites? Timeframes for normal activity vs After hours/ restricted activity times?

**Response: After hours for the debris site are from 7pm est to 7am est. This might be adjusted as need increases.**

33. Is live agent monitoring requested 24/7? Or after hours?

**Response: See question 2**

34. What are the storage requirements?

**Response: 30 days on device with ability to transfer to the cloud.**

35. Could you elaborate on the requirements for "Provide Automated Response Service"?

**Response: see question 8**

36. The "Fully licensed" requirement, is this in reference to the licenses for cameras, recording, and/or VMS software?

**Response: Please see question 24**

37. "A web based Management Platform for the cameras" Does your team already have in place, or require a VMS solution? If so, is there a server available where the VMS software can reside? IE. Genetec Platform.

**Response: Vendor should have VMS to view/review video and to observe system health.**



## City of Asheville Bid Form

**For Project:** Project Number -298-FY25-SecurityCamera

BID SUBMITTED BY:

Bidders Representatives \_\_\_\_\_ Date \_\_\_\_\_  
(Name of Firm or Corp. making Bid)

Telephone Number: \_\_\_\_\_ E-Mail: \_\_\_\_\_

Fed ID. No. \_\_\_\_\_ NC Contractor Type & License No. \_\_\_\_\_

### OFFER

1. In response to the *Advertisement for Bid*, and in compliance with the *Instructions to Bidders* for the above-named Project, the undersigned Bidder proposes and agrees, if this Bid is accepted, to enter into a Contract with the City of Asheville ("Owner") in the form included in the Bidding Documents, and to perform all Work as specified or indicated in the Bidding Documents, for the prices and within the time frames indicated in this Bid and in accordance with the other terms and conditions of the Bidding Documents.

2. Bidder, by submitting this Bid, affirms that it has carefully examined the Bidding Documents and the other related information and data identified in the Bidding Documents, has visited the actual location of the Work, has satisfied itself as to all conditions and understands that, in signing this Bid Form it waives all rights to plead any misunderstanding regarding same and agrees to be bound by the provisions of said Bidding Documents and all statements made therein.

3. Bidder acknowledges the receipt of the following Addenda to the Bidding Documents and has incorporated the effects of said Addenda into its Bid:

ADDENDUM No.(s) 1

4. Bidder acknowledges that neither the Owner nor any of its employees or agents shall be responsible for any bid preparation costs, or any costs or charges of any type, should all bids be rejected or the Project cancelled for any reason prior to the issuance of the Notice to Proceed.

5. Neither the said Bidder nor any of its officers, partners, owners, agents, representatives, employees, or parties in interest, has in any way colluded, conspired, connived or agreed, directly or indirectly with any other Bidder, firm or person to submit a collusive or sham Bid Proposal in connection with the Contract for which the attached Bid Proposal has been submitted or to refrain from bidding in connection with such Contract, or has in any manner, directly or indirectly sought by agreement or collusion or communication or conference with any other Bidder, firm or person to fix the price or prices in the attached Bid Proposal or of any other Bidder, or to fix the overhead, profit or cost element of the Bid price or the Bid price of any other Bidder, or to secure through any collusion, conspiracy, connivance or unlawful agreement any advantage against the City of Asheville, or any person interested in the proposed Contract.

6. By submitting this Bid, Bidder hereby agrees to all of the terms and conditions of the Advertisement for Bid and to all of the terms and conditions of the *Instructions to Bidders*. Bidder agrees that this Bid, including all Bid Alternates, if any, may not be revoked or withdrawn after the opening of bids, and shall remain open for acceptance for a period of **60** days following the Bid Date, or for such a longer period of time that Bidder may agree to in writing upon request of the Owner. Bidder understands that Bid Alternates that are not accepted in an initial award shall remain open for acceptance for the entire period set above and for such longer period as requested by Owner and agreed to by Bidder.

7. Bidder herewith submits its base bid proposal to provide all labor, materials, equipment, tools of trades and labor, accessories, appliances, warranties and guarantees, and to pay all royalties, fees, permits, licenses and applicable taxes necessary to complete the construction work in accordance with the Bidding Documents:

7.1 UNIT PRICE WORK Bidder offers for the Owner's consideration and use the following UNIT PRICES. The UNIT PRICES offered by Bidder indicate the amount to be added to or deducted from the Base Bid for each item-unit combination. UNIT PRICES include all costs to the Owner, including those for materials, labor, equipment, tools of trades and labor, fees, taxes, insurance, bonding, overhead, profit, etc. The Owner reserves the right to include or not to include any of the following UNIT PRICES in the Contract and to negotiate the UNIT PRICES with Bidder.

No.	ITEM	ESTIMATED QUANTITY	PURCHASE PRICE PER UNIT	TOTAL BID FOR 3YR LEASE	TOTAL BID For purchase
1	Cameras Units ( see above for needs)	6 Units			
2	Service Plan	Monthly			
3	Automated Response Services	Monthly			
4	Shipping and Delivery Fee	One time			
5	Set up Fee	One time			
6	Cellular Cost	Monthly			

7.2 CONTRACTOR LIST FOR SUB-DIVISIONS OR BRANCHES OF WORK: Per GS 143-128(d) All bidders in a single-prime project shall identify on their bid the contractors they have selected for the sub-divisions or branches of work for: (1) Heating, ventilating, and air conditioning, (2) Plumbing, (3) Electrical, and (4) General.

\_\_\_\_\_  
(Trade) (Company Name) (NC License #) (Address)

\_\_\_\_\_  
(Trade) (Company Name) (NC License #) (Address)

\_\_\_\_\_  
(Trade) (Company Name) (NC License #) (Address)

The contract shall be awarded to the lowest responsible, responsive bidder, taking into consideration quality, performance, the time specified in the bids for performance of the contract, and compliance with G.S. 143-128.2. A contractor whose bid is accepted shall not substitute any person as subcontractor in the place of the subcontractor listed in the original bid, except (i) if the listed subcontractor's bid is later determined by the contractor to be nonresponsible or nonresponsive or the listed subcontractor refuses to enter into a contract for the complete performance of the bid work, or (ii) with the approval of the awarding authority for good cause shown by the contractor. The terms, conditions, and requirements of the contract between the contractor and a subcontractor performing work under a subdivision or breach of work listed in this subsection shall incorporate by reference the terms, conditions, and requirements of the contract between the contractor and the State, county, municipality, or other public body.

When contracts are awarded pursuant to this section, the public body shall make available to subcontractors the dispute resolution process as provided for in subsection (f1) of this section.

Respectfully submitted this \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_\_

\_\_\_\_\_  
(Name of Firm or Corp. making Bid)

Witness: By \_\_\_\_\_

\_\_\_\_\_ Title \_\_\_\_\_  
(Proprietorship or Partnership) (Owner, Partner, Corporation President or Vice President, only)

Attest: Address \_\_\_\_\_

By \_\_\_\_\_ Contractor License No. \_\_\_\_\_

Title \_\_\_\_\_ Federal I.D. No. \_\_\_\_\_  
(Corporation Secretary or Assistant Secretary, only)

-END OF BID PROPOSAL-

Response: In accordance with the City of Asheville's Project Commitments, xxx

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I understand that failure to confirm the receipt of addenda may be cause for rejection of this bid.

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Company

\_\_\_\_\_  
Date

- End -