



**City of Raleigh**

**Request for Proposals #: 274-2024RCPAC-11R2**

**Title: Access Control System Upgrades**

**Proposal Due Date and Time: December 13, 2024, not later than 4:00 PM ET**

**\*LATE PROPOSALS WILL NOT BE ACCEPTED\***

**ADDENDUM NO. 1**

Issue Date: November 06, 2024

**Issuing Department: Raleigh Convention and Performing Arts Complex**

**Direct all inquiries concerning this RFP to:**

Byron Johnson II

Director of Public Safety and Security

Email: [Byronk.Johnson@raleighnc.gov](mailto:Byronk.Johnson@raleighnc.gov)

City of Raleigh  
Addendum 1 to RFP 274-2024-RCPAC-11R2 Access Control System Upgrades

**Issue Date: November 06, 2024**

To: All Proposers

This Addendum, containing the following additions, clarifications, and/or changes, is issued prior to receipt of proposal packages and does hereby become part of the original RFP documents and supersedes the original RFP documents in case of conflict.

Receipt of this addendum must be acknowledged by signing in the area indicated below. Please make the follow additions, clarifications, and/or changes to the RFP as listed below and **sign and return this addendum with your proposal package.**

The following is included within this addendum: 1) Written questions received per the 1.3 Request for Proposal (RFP) Timeline.

1. Written Questions received with Response provided:
  - Please see questions with respective responses, listed in red text, attached to this Addendum No. 1 outlined in Appendix I attached hereto.

| RFP Process  | Date  | Time             |
|--|---|------------------|
| RFP Advertisement Date   | October 04, 2024  |                  |
| Pre-Proposal Conference (required)<br>Sub-contractors recommended to attend as well. | October 17, 2024 9:00am,<br>Raleigh Convention Center (In-Person) |                  |
| Deadline for written questions   | October 25, 2024  | 3:00 P.M.        |
| City Response to questions (anticipated)   | November 06, 2024   |                  |
| <b>Proposal Due Date and Time</b>  | <b>December 13, 2024</b>  | <b>4:00 P.M.</b> |
| Evaluation Meeting (anticipated)   | December 17, 2024   |                  |
| Selection Announced at Council Meeting (tentative)                                   | January 21, 2025  |                  |

Byron Johnson II  
Director of Public Safety and Security

**Sign below and return this addendum with your proposal.**

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**Proposer Name & Company:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Signature:** \_\_\_\_\_ **Title:** \_\_\_\_\_

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## APPENDIX I

### Questions for RFP #274-2024RCPAC-11R2 (Access Control System Upgrades) Written Questions Received with Responses Provided

1. Which Level of Milestone VMS is currently installed? **Professional Plus 2020r3**
2. What version and build of that level is currently installed? **2020r3 version 20.3a (build 93)**
3. What is the Software License Code (SLC) of the currently installed system? **Will be provided to awarded bidder**
4. What level of Milestone Care is currently in use? **There is a current Care Plan and expect there to be one in the future.**
5. Are all required Milestone SSAs up to date? **Yes**
6. When do the current SSAs expire? **Annually August**
7. Is it acceptable for the city to receive a RFP response that includes only the base bid (replacing the current Vykon system) vs. adding onto the Vykon system? **Yes**
8. During the pre-bid it was asked if offers had to bid all options, and the answer was no. So I just wanted to confirm. Thanks. **Correct**
9. ACS Card Readers - Spec calls for OSDP use on the buildings, which would not be capable with the currently specked readers. Can the base bid be updated to utilize Signo readers with that capability. **See 3.3.D**  
  
**1.8.E states - The Bidder shall provide an Add/Alternate #4 price to provide HID iClass multi-technology readers in the place of the HID proximity specified in section 2.6.**
10. Fire Alarm Control System - Need to have the current Vendor(s) to engage for any updates in Fire Alarm Control System or System Manufacture (s) to have alternate to engage for the ACS Fire Alarm interface. **Will provide to awarded bidder.**
11. Recording Rates on VMS - Need recording specifications to calculate the storage volume needed by site. **See 2.6.D 45 Days**
12. Lock Power Cable Size - Need Clarification on minimum wire size for locking hardware. **Please see the Access Control and Intrusion Detection Systems specification 281300 3.3 Cables and Conductors. "Low voltage power wiring for the electrified door hardware shall be a minimum of 16 AWG non-shielded."**
13. RHA Gate Control - It was stated in the Pre-bid meeting that the Red Hat Amphitheatre (RHA) Gate was no longer in scope. Please verify this includes the gate operator, card reader replacement and intercom for the gates. **Just replace/upgrade intercom and reader.**
14. RCC Camera Count - Camera schedule does not state the full count of cameras currently installed on site. Will non stated cameras be included in the license and integration count? **Only if the VMS bid is Milestone. If a new VMS is proposed, then all new licenses for all cameras will be required.**

15. Historical Restrictions - Primarily at the MMPAC, are there any Historical Building restrictions with this building? Can we cut access hatches, or other access in this building for cabling paths? Use existing access hatches where possible, but where conditions make it impossible, additional access hatches may be approved by the owner.
16. Drawing Depictions - The current drawing set does not depict existing vs new devices on the plan. Will the plan be updated to reflect this data? Gray security devices are existing and black security devices are new.
17. A list of companies that attended last week's mandatory pre-proposal conference for this RFP. Please see Appendix II of this Addendum No. 1.

**APPEDIX II**

**Questions for RFP #274-2024RCPAC-11R2 (Access Control System Upgrades)  
Mandatory Pre-Proposal Conference Attendees**

# SIGN-IN ROSTER

| BUSINESS NAME  | REPRESENTATIVE    | PHONE NUMBER / CELL | EMAIL ADDRESS                           |
|--|-------------------|---------------------|---|
| Verkada  | Faadhil Mohamed   | 607-339-6525        | Faadhil.mohamed@verkada.com             |
| Verkada  | Nick Martin       | 984-275-8179        | nich.martin@voltek.com                  |
| CAROLINA VIDEO SECURITY<br><del>CAROLINA VIDEO SECURITY</del> INC.<br>Building Automation<br>Services, LLC | CADE MCINTYRE     | 919-218-3193        | Cade@carolinavideosecurity.com          |
|  | Jaclyn McCormick  | (760)285-1378       | jaclyn.mccormick@basilco.com            |
| BRADY Integrated<br>Security   | DON REASER        | 336-509-7479        | don.reaser@bradyServices.com            |
| BRADY INTEGRATED<br>SECURITY   | HECTOR SANCHEZ    | 336-669-2473        | hector.sanchez@bradysecurity.com        |
| Brightstar<br>Fire & Security  | Staley Thomas     | 336 442 7531        | stthomas@BrightstarFS.com               |
| <del>Rob</del> Pavilion  | Rob Stone         | 919-825-7456        | rstone@pavilion.com                     |
| Motorola Solutions   | Christian Colburn | 603-203-5061        | Christian.Colburn@motorolaSolutions.com |
| Pathway Technologies   | DAVID KACZMAREK   | 919 614 6545        | dkaczmarek@pathwaytech.com              |
| Minuteman Security   | Sloane Belue      | 864-529-6314        | SBelue@minutemanst.com                  |
| MINUTEMAN SECURITY<br>& LIFE SAFETY  | HOWARD HUTCHINSON | 919.697.2944        | HHUTCHINSON@MINUTEMANST.COM             |
| MASON TECHNOLOGIES   | Andy Peak         | 984-710-1460        | APEAK@MASON247.COM                      |
| CAROLINA VIDEO SECURITY<br>INC.  | Brad Silvernail   | 919-637-3539        | brad@carolinavideosecurity.com          |



