



**354-RFB-24-14 Request for Bids for
LIQUID AMMONIUM SULFATE
ADDENDUM 1 April 29, 2024**

Please note that this addendum is to clarify the bid and answer questions submitted during the "RFB Questions" open period. All other terms and conditions given in the RFB are in full force and effect.

QUESTION & ANSWER

1) Q: Can we please get the current pricing/supplier for the product?

A: Cary currently purchases this material from Univar Solutions for \$0.3595/wet pound delivered.

2) Q: Can we get a copy of the previous bid tab results?

A: The previous bid tab is attached.

3) Q: Can you please provide us with the anticipated start date of the Ammonium Sulfate Contract?

A: The anticipated start date will be at the time of award.

4) Q: Can you provide the current pricing?

A: Please see response to Question 1.

5) Q: Can you please confirm the proper invoicing conversion? I don't want to guess but assume it would be: 45,000lbs x concentration (39-41%) = billable lbs?

A: No conversion is required. Please provide pricing by the wet lb.

6) Q: Am I to assume the price sheet is wanting per dry lb unit pricing because it says it later in the bid?

A: Please provide your pricing by the wet lb.

7) Q: The last page says references for ferric chloride?

A: Please refer to the updated Attachment 1 – Municipal References included in this document. References should be for liquid ammonium sulfate.

TOWN of CARY

8) Q: May I please get current supplier and price for your Liquid Ammonium Sulfate?

A: Please see response to Question 1.

9) Q: The current bid specs are requesting that the PH of Ammonium Sulfate range from 5-8. We are currently slightly below the requested and asking for a modification that the range be changed to 4-8.

A: Cary Staff have reviewed this request and will approve this change in the Ph specification.



ATTACHMENT 1 (revised) MUNICIPAL REFERENCES

Please provide a minimum list of three (3) references of current or prior large municipal water utility to whom the liquid ammonium sulfate being bid is or has been supplied.

Name of Utility _____
Address _____
Contact Person _____
Telephone _____ E-mail: _____
Delivery Dates _____
Approximate Annual Quantity _____

Name of Utility _____
Address _____
Contact Person _____
Telephone _____ E-mail: _____
Delivery Dates _____
Approximate Annual Quantity _____

Name of Utility _____
Address _____
Contact Person _____
Telephone _____ E-mail: _____
Delivery Dates _____
Approximate Annual Quantity _____

TOWN of CARY

316 North Academy Street • Cary, NC 27513 • PO Box 8005 • Cary, NC 27512-8005
tel 919-469-4030 • fax 919-460-4935 • www.townofcary.org

TOWN of CARY
North Carolina
BID TABULATION
354-RFB-21-06

Liquid Ammonium Sulfate
Accepted Until: March 11, 2021 at 2pm

VENDOR	AFFIDAVIT	COMMITMENT LETTER	REFERENCES	UNIT PRICE (per dry lb)	TOTAL (est. 100,000 lb)
Brenntag Mid-South, Inc.	NO	NO	YES	\$0.215 #	\$21,500.00
Chemtrade Chemicals US LLC	YES	YES	YES	\$0.4975	\$49,750.00
Univar USA Inc.	YES	YES	YES	\$0.5495	\$54,950.00

*This is the Bid Tabulation ONLY. This is not notice of award.

TOWN of CARY

316 North Academy Street • Cary, NC 27513 • PO Box 8005 • Cary, NC 27512-8005
tel 919-469-4030 • fax 919-460-4935 • www.townofcary.org