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Finance Dept

ADDENDUM #2

BID#: 248-5-97648026

STUDENT CHROMEBOOKS

Please see attached Addendum #2 with the Bidder Questions/Clarifications.



1. Are we allowed to bid only with Chromebook Cases?

Separate bids on cases are not accepted as this is part of the bid request to include Chromebooks and classroom monitoring software for these devices.

2. Is this an all-or-none bid?

Yes, winning bid will be awarded all areas of the contract.

3. If we successfully secure the bid, could you please clarify the timeline for delivery of the products to the school district after the purchase order (PO) is issued?

UCPS had 53 schools Expectations are shipment to 30 elementary schools and spares sent to central warehouse by July 11th in UCPS.

4. Can you please provide delivery addresses and confirm if lift gates are needed at each address? If possible, are you able to provide estimates of how many devices will be needed at each address?

The deliveries will consist of 30 elementary schools within Union County consisting of enrollments from 150-500 Chromebooks. Any Chromebooks purchased above these amounts will be shipped to the district warehouse (one location for storage. Lift gates will be required at all locations in the district.

5. Will the NC-eProcurement fee apply for this RP? No

6. Will UCPS consider amending the AUE requirements to least 2032 to ensure receiving the latest available generation of processor? If left at 2030, then vendors could provide a solution that would have an n4500 processor or older. That is considered N-4 since it was announced in 2021, by increasing the AUE date to 2032 you would ensure that UCPS is receiving the most current processors from your vendors.

UCPS would allow 2032 generation processor in Chromebook devices.

7. If the AUE date remains the same, will you please consider making the processor minimum requirement be Intel N100 or greater, MTK 8186? Otherwise, you run the risk of vendors responding with 3-4 yr. old technology such as the n4500 processor.

See approved processor above.

8. Is UCPS only accepting 5-yr ADP warranty offerings from the manufacturer warranty and not accepting any third-party warranty offerings that are not financially backed by the

manufacturer? Accepting third-party warranty offerings from companies that are not financially backed by the manufacturer is risky and could expose UCPS fleet unprotected in years 3/4/5.

UCPS will accept manufacturer or validated third party 5-year ADP warranty proposals for the life cycle of Chromebooks.

9. In the cost proposal section where we provide pricing in the grid matrix, it asks vendors to provide pricing for Chromebook + 5 yr. ADP. There I no mention of including the additional items below. Do you want the pricing for these items to be included as a total in the box section? Vendors are encouraged to provide as many details as possible in the RFP bid to assist with rubric scorecard assessments.

- Chromebook
- Google management console
- White glove enrollment services
- Case

10. When does UCPS want to start taking delivery of the Chromebook devices?

UCPS has 53 schools Expectations are shipment to 30 elementary schools and spares sent to central warehouse by July 11th in UCPS.

11. Will UCPS provide your preferred Iran Divestment Act statement that vendors can certify?

Form was posted as an addendum on March 2nd.

12. The hardware configuration requirement is currently listed as 8GB RAM and 32GB SSD Storage. Typically for Chromebooks the standard configuration is 4GB RAM/32GB SSD Storage and 8GB RAM/64B SSD Storage. Would UCPS consider a configuration of 4GB/32B or is 8GB/64GB the preferred minimum configuration?

A minimum of 8GB RAM and 32 GB of SSD storage is required within RFP specifications, any offering of upgraded components above this standard will be accepted.

13. Would you accept new laptops with ChromeOS Flex installed (will function the same as Chrome branded devices)?

No, ChromeOS Flex will not be considered. Also, ChromeOS Flex does not support Android apps or Google Play

14. Do you have and example product for what you are looking for when you asked for Chromebook monitoring software for instructional classroom management? Exactly what capabilities are you looking for?

Classroom management software with real-time monitoring of student Chromebooks and the ability to have screen controls (Lock, screen shots, messaging to student) applied by instructional staff.

15. How important is manufacturer/brand is for you? Are you looking strictly for best price that meets the specifications? Or, I can also submit offers from a couple of different manufacturers.

Union County Public Schools maintains a vendor agnostic approach to all bids submitted. Our teams score these proposals based on RFP requirements and rank based on rubric scorecard. While price is one element of the detailed process, it is not the sole consideration with making a decision for the district.

16. Per page four of your solicitation, the County is seeking a full manufacturer warranty for all products. A 5-year warranty or warranty maintainer is not standard across manufacturers. Would the County accept third party warranty instead of manufacturer warranty?

Yes, third party warranties are accepted for the full 5 years of both accidental and Chromebook defective coverage.

17. Is it possible to get our protective cases spec 'ed in for this current bid for x 10000 Chromebooks?

If you could partner with an electronics vendor to create a package of desired items in the contract. The current RFP bid is for an inclusive Chromebooks+Case+monitoring software bid in one bundle.

18. Which terms are look for?

1. 6/9/12/24/36/48/60?
2. Monthly, quarterly, or annual payments
3. What kind of financing?

Financing is not part of the RFP.

19. Due to the Q & A addendum being released only 4 business days prior to the submission deadline, would the County consider extending the bid due date?

No extension to timeline.

20. The district would like a 5yr lease. How should those payments be split?

Financing is not part of the RFP.

21. Under T&C section 17 for early termination: Insight lease payment are non-cancellable however you can request a payoff quote at any time with no penalty where you would pay the sum of the remaining outstanding balance.

Financing is not part of RFP.

22. When is the estimated PO date? No earlier than June 1st.

23. Is the district only looking to filter these devices or are there other devices that need to be filtered also? (Teacher Devices, etc.)

Only student Chromebook devices

24. In addition to Chromebook and Thinkpads, is the district also employing various operating systems such as Window, iOS, MAC, etc.?

Yes, the district has several project life cycle refresh standards linked to iOS, Windows, and Mac platforms.

25. Does the district have any BYOD devices to consider?

No BYOD devices

26. Do you require the GOOGLE CHROME EDUCATION Perpetual licensing for these Chromebooks purchased?

Yes, Google licenses will be required for all Chromebooks purchased.

27. Are exceptions to contract terms permitted to include with proposals?

No Exceptions to contract terms will be allowed

28. Are manilla or solid white envelope be okay to mail the bid?

Yes

29. Is UCPS planning to buy all Chromebooks at once?

Yes

30. What is schedule?

Delivered by July 11th

Antioch Elementary	3101 Antioch Church Rd. Matthews, NC 28104
Benton Heights Elementary	1200 Concord Ave Monroe, NC 28110
East Elementary	515 Elizabeth Ave. Monroe, NC 28112
Fairview Elementary	10 Clontz Rd. Monroe, NC 28110
Hemby Bridge Elementary	6701 Indian Trail Fairview Rd. Indian Trail, NC 28079
Indian Trail Elementary	200 Education Rd. Indian Trail, NC 28079
Kensington Elementary	8701 Kensington Drive Waxhaw, NC 28173
Marshville Elementary	515 North Elm St. Marshville, NC 28103
Marvin Elementary	9700 Marvin School Rd. Marvin, NC 28173
New Salem Elementary	6106 Hwy 205 Marshville, NC 28103
New Town Elementary	1100 Waxhaw Indian Trail Rd. Waxhaw, NC 28173
Porter Ridge Elementary	2843 Ridge Rd. Indian Trail, NC 28079
Poplin Elementary	5627 Poplin Rd. Indian Trail, NC 28079
Prospect Elementary	3005 Ruben Rd. Monroe, NC 28112
Rea View Elementary	320 Reid Dairy Rd. Waxhaw, NC 28173
Rock Rest Elementary	814 Old Pageland Monroe Rd. Monroe, NC 28112
Rocky River Elementary	500 N Rocky River Rd. Monroe, NC 28110
Sandy Ridge Elementary	10101 Waxhaw Manor Drive Waxhaw, NC 28173
Sardis Elementary	4416 Sardis Church Rd. Monroe, NC 28110
Shiloh Valley Elementary	5210 Rogers Rd. Monroe, NC 28110
Shiloah Valley Primary	5200 Rogers Rd. Monroe, NC 28110
Stallings Elementary	3501 Stallings Rd. Stallings, NC 28104
Union Elementary	5320 White Store Rd. Wingate, NC 28174
Unionville Elementary	4511 Unionville Rd. Monroe, NC 28110
Walter Bickett Elementary	830 ML King Blvd. S. Monroe, NC 28112
Waxhaw Elementary	1101 Old Providence Rd. Waxhaw, NC 28173

Weddington Elem Elementary	3927 Twelve Mile Creek Rd. Matthews, NC 28104
Wesley Chapel Elementary	110 Potter Rd. S. Monroe, NC 28110
Western Union Elementary	4111 Western Union School Rd. Waxhaw, NC 28173
Wingate Elementary	301 Bivens St. Wingate, NC 28174
Monroe Middle	601 E. Sunset Dr. Monroe, NC 28112
Depot	650 Brewer Dr. Monroe, NC 28112