



City of Raleigh

Request for Proposals #: 274-ESIFS-2025-Pest Control Services

Title:

IFS Pest Control Services, Multiple Sites

Proposal Due Date and Time:

October 31, 2024 no later than 3:00PM EST

ADDENDUM NO. #1

Issue Date: 10/23/2024

Issuing Department:

Direct all inquiries concerning this RFP to:

William Allwardt
Engineering Specialist
William.allwardt@raleighnc.gov

1. **Who is your current Pest Control Provider?**
Gregory Pest Solutions.
2. **Can you supply a copy of the last bid tabulation sheet from the previous bid?**
This information is available in the attached spreadsheet.
3. **What was the total amount paid for pest control in the last 12 months?**
The total amount paid for pest control over the past 12 months under the current contract is \$14,770.00.
4. **What is the square footage of each location to be serviced?**
Please refer to the attached chart for square footage information.
5. **Did you require any Bed Bug treatments in the last 12 months, and if so, what was the total paid?**
No bed bug treatments were required during the last 12 months.
6. **Did you require any Termite treatments in the last 12 months, and if so, what was the total paid?**
No termite treatments were required during the last 12 months.
7. **How many exterior rodent bait stations are currently at each property?**
There are approximately 4 rodent bait stations per building.
8. **Who owns the exterior rodent stations, or will they need to be replaced by the new vendor?**
The City of Raleigh does not own the rodent stations currently in use. These stations belong to the existing pest control provider. As such, the use of the existing rodent stations under the new contract may need to be discussed directly with the current contractor. They may choose to remove the stations upon the expiration of their contract. Should you wish to use the existing rodent stations, we encourage you to coordinate with the current provider to determine if they will allow them to remain in place or if they plan to remove them.
9. **Approximately how many callback service requests do you have per month?**
The City does not currently track callback service requests. The contractor is expected to address all pest control calls in accordance with sections 4.1.1 and 4.1.2 of this RFP.
10. **How many hours is the technician on site per month?**
The City does not track the hours spent on-site. The selected contractor is expected to spend sufficient time to service each location monthly, including handling any unscheduled service calls.
11. **When were the ocular pucks last installed?**
The ocular pucks were last installed in January 2019.
12. **Are birds a current issue?**
Birds have not been an issue at Raleigh Union Station to date.
13. **How often do you have callbacks related to bird issues?**
There have been no bird-related callbacks in the past 12 months.

14. If bird work is needed, will the areas be closed to the public?

If bird mitigation work is required, access to the affected area can be restricted, but Raleigh Union Station will remain open to the public.

15. Can you supply the linear feet or square footage of each building?

Please refer to the attached chart for square footage details.

16. What was the old Contract#?

The current contract number is 0000001725.

17. Can you send the information for the last award to everyone, including total dollar amounts per year?

The original award was a three-year contract valued at \$144,000.

18. Who won the last award?

Gregory Pest Solutions.

19. Are all pests covered? If not, which ones?

All pests are covered under this contract unless specifically excluded by the contractor in their proposal, as noted in Appendix VI.

20. Are bed bugs, stinging insects, and flea treatments included?

Yes, unless excluded in the contractor's proposal and outlined in Appendix VI.

21. Will there be vendor parking areas, or is there a fee for parking passes?

Vendors are expected to adhere to local parking regulations when visiting each location. Some locations offer free on-site parking, though this is not guaranteed.

22. Would a new vendor assume concerns left by the previous company?

The new contractor assumes responsibility for the sites upon the start date of the contract. After initial inspections, if significant pest issues are discovered that existed prior to the new contract, the contractor can submit a proposal for treatment. The City reserves the right to obtain other proposals and select the one that best meets its needs.

23. What building or buildings have bird concerns?

Raleigh Union Station is the only building with current bird mitigation measures in place.

24. Are there any current pest infestations or concerns (e.g., roaches, rats, bats, squirrels)?

There are no known pest infestations at this time.

25. You have a request in your RFP for repairs on all termite damage. How will you determine if termites are currently active, or how will you differentiate old damage prior to a new vendor?

In determining whether a termite issue is pre-existing, we will rely on documentation from inspections and treatments provided by the previous contractor, as well as thorough inspections by the new contractor during the initial phase of the contract. If you discover any evidence suggesting a long-standing termite issue, we encourage you to notify us immediately so that an assessment can be arranged to determine the appropriate course of action.

- 26. Subterranean termites can take up to 5 years to swarm or show signs. Conducive conditions are not covered under typical treatment plans. Do you agree?**

Yes, conducive conditions are typically not covered under routine treatment plans.

- 27. Would you consider bait stations around buildings instead of liquid treatments (e.g., Sentricon)?**

The City is open to considering bait stations such as Sentricon as an alternative to liquid treatments, depending on the contractor's proposal.

- 28. Can we use our report for termite inspections, or do you require the NC State WDO reports?**

The City requires NC State WDO reports for termite inspections completed by a licensed pest control professional.

Citywide Pest Control and Extermination Bid Tabulation Sheet

Company Name	Year 1	Year 2	Year 3	Renewal Year 1	Renewal Year 2	3 Year Total
Gregory Pest Control, Inc. dba Gregory Pest Solutions	\$ 48,000.00	\$ 48,000.00	\$ 48,000.00	\$ 48,000.00	\$ 48,000.00	\$ 144,000.00
Cleggs Pest Control	\$ 55,500.00	\$ 57,442.50	\$ 59,452.99	\$ 12,250.00	\$ 12,250.00	\$ 172,395.49
Bugout	\$ 58,164.00	\$ 58,164.00	\$ 58,164.00	\$ 58,164.00	\$ 58,164.00	\$ 174,492.00
SPS (Sustainable Pest Systems)	\$ 58,248.00	\$ 58,248.00	\$ 58,992.00	\$ 58,992.00	\$ 58,992.00	\$ 175,488.00
Terminix	\$ 70,376.00	\$ 70,376.00	\$ 70,376.00	\$ 70,376.00	\$ 70,376.00	\$ 211,128.00
Bid Date						
6/5/2019						
Recommendation						
Gregory Pest Control, Inc is the apparent low bidder						

<u>Building Name</u>	<u>Address</u>	<u>Square Footage</u>
Raleigh Municipal Building	222 W Hargett St	119,780
One Exchange Plaza	219 Fayetteville St	127,237
Dillon Building	310 W Martin St	44,834
Raleigh Union Station	510 W Martin St	61,500
West Street Buildings	1027A,B,& C N West St	12,185
Peace St Building	400 W Peace St	9,360
Raleigh Pathways Center	900 S Wilmington St	16,838
RPD Cabarrus	218 W Cabarrus St	33,440
RPD HQ Six Forks	6716 E Six Forks Rd	45,963
RPD Training Center	2320 Law Enforcement Dr	60,000
RPD Driving School	4411 Victory Lane	4,000
VFS Heavy Equipment	4120 New Bern Ave	14,100
COF Bldg #1 VFS	2501 Raleigh Boulevard	68,978
COF Bldg #2 Street Ops	2550 Operations Way	21,010
COF Bldg #3 Streets Storage / Dumpster	2548 Operations Way	
COF Bldg #4 Street Shops	2520 Operations Way	11,811
COF Bldg #5 Salt Barn	2624 Appliance Court	
COF Bldg #6 Traffic Engineering	2530 Westinghouse Blvd	20,360
COF Bldg #7 Wash Building	2550 Westinghouse Blvd	5,850
COF Bldg #8 Fuel Building	2540 Westinghouse Blvd	308
COF Bldg #9 Traffic Engineering Parking	2522 Westinghouse Blvd	
COF Bldg #10 Streets Covered Parking	2540 Operations Way	
COF Bldg #11 Streets Crew Storage	2530 Operations Way	
COF Bldg #12 Covered Material Storage	2510 Operations Way	
COF Brentwood	2631 Brentwood Road	8244
NEROC Bldg #1 VFS	7702 Burwell Street	32,344
NEROC Bldg #2 VFS Fuel Shelter	7706 Burwell Street	
NEROC Bldg #3 VFS Wash Building	7704 Burwell Street	
NEROC Bldg #4 - A - Parks Division	7700-A,B,&C Burwell Street	60,773
NEROC Bldg #5 - Street Maintenance	3228 Spottswood Street	33,002
Wilders Grove, Solid Waste Services	630 Beacon Lake Drive	30,413
Yard Waste Center	900 New Hope Road	1,107
Central Communications Center	2320 Westinghouse Blvd	97,990

The exact square footage of the property is not readily available at this time. However, each contractor is strongly encouraged to visit the sites to assess the scale and dimensions of the properties firsthand. This will help ensure a more accurate understanding of the scope of service.

City of Raleigh
Addendum #1 to RFP 274-ESIFS-2025-Pest Control Services

Issue Date:

To: All Proposers

This Addendum, containing the following additions, clarifications, and/or changes, is issued prior to receipt of proposal packages and does hereby become part of the original RFP documents and supersedes the original RFP documents in case of conflict.

Receipt of this addendum must be acknowledged by signing in the area indicated below. Please make the follow additions, clarifications, and/or changes to the RFP as listed below and **sign and return this addendum with your proposal package.**

William Allwardt
Engineering Specialist

Sign below and return this addendum with your proposal.

Proposer Name & Company: _____ **Date:** _____

Signature: _____ **Title:** _____