

1. Are you open to a digital access program where you put the text costs on the student bill - can be flat fee or variable pricing? (All of our other NC customers do flat fee). Do you have a preference on flat fee vs variable pricing?  
**We are open to learning more information about the program.**
2. What percentage of your total student FTE is dual credit/dual enrollment students and how many classes do they take per term on average?  
**31.8% of our students were dual-enrolled during the 2024-25 academic year. They take 2 courses per term on average.**
3. Do you have any short term plans to move the bookstore or decrease (or increase) the footprint? What is its general condition?  
**We do not have any short term plans to move the bookstore. The bookstore is currently in good condition.**
4. Can you share the last three years of store sales broken down by category? We ask because it helps us to know if you are you expecting us to give you any sort of offer that includes commission percentages, signing bonuses, facility investments, scholarships or will this, instead, be part of an RFP?  
**Our bookstore has been operated by a third party since July 2018. Since we do not own the bookstore, we are unable to provide a breakdown of sales. We estimate the total sales to be as follows:**
  - 21-22 \$407,000.00 in sales and \$23,000.00 in digital sales
  - 22-23 \$368,000.00 in sales and \$32,000.00 in digital sales
  - 23-24 \$283,000.00 in sales and \$36,000.00 in digital sales
  - 24-25 \$340,000.00 in sales and \$53,000.00 in digital sales
5. Do you know your course materials breakdown:
  - % of classes with adoptions?
  - How much is eBook/print/courseware?
  - Use of OER?**Our bookstore has been operated by a third party since July 2018. Since we do not own the bookstore, we do not have access to these numbers.**
6. Please provide Bookstore Sales broken out by merchandise category (New Text, Used Text, Digital, Apparel, Supplies, etc...) for the three (3) most recent complete years.  
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7. Please provide Total Credit Hours for the most recent full academic year.  
We do not track total credit hours because we use our FTE for funding purposes.  
Here are our updated FTE numbers for last year:  
Summer-100  
Fall-536  
Spring-486  
Annual total-1,122 Curriculum FTE
  
8. Please confirm your bookstore operation is for one single brick & mortar store, (or do you currently operate any satellite physical store locations?).  
We currently have one brick-and-mortar store on campus, and students are able to order online.