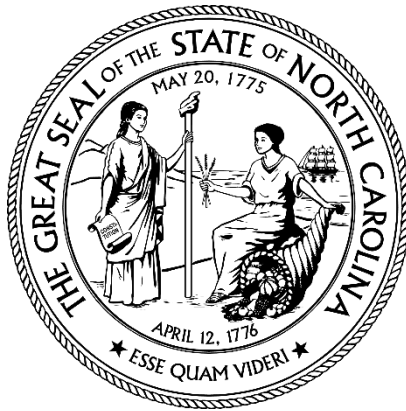




STATE OF NORTH CAROLINA

Department of Public Safety

Invitation for Bid #: 19-IFB-2321991823-HDE

Lexington Region Lawncare Services

Date of Issue: July 21, 2026

Bid Opening Date: August 17, 2026

At 2:00 PM ET

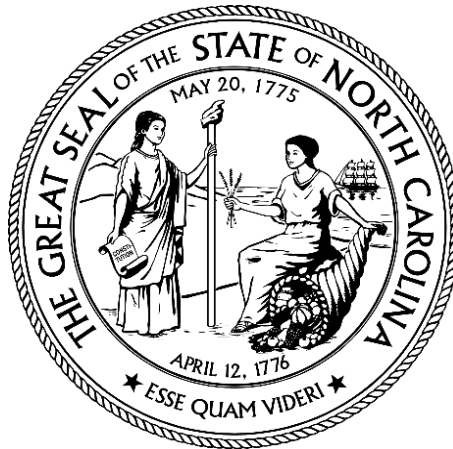
Direct all inquiries concerning this IFB to:

Debbie Hill

Procurement Specialist II

Email: Debbie.hill@ncdps.gov

Phone: 984-255-7172



STATE OF NORTH CAROLINA

Invitation for Bid

19-IFB-2321991823-HDE

For internal State agency processing, including tabulation of bids, provide your company's eVP (Electronic Vendor Portal) Number. Pursuant to G.S. 132-1.10(b) this identification number shall not be released to the public. **This page will be removed and shredded, or otherwise kept confidential**, before the procurement file is made available for public inspection.

**This page shall be filled out and returned with your bid.
Failure to do so may subject your bid to rejection.**

Vendor Name

Vendor eVP#

Note: For a contract to be awarded to you, your company (you) must be a North Carolina registered Vendor in good standing. You must enter the Vendor number assigned through eVP (Electronic Vendor Portal). If you do not have a Vendor number, register at <https://evp.nc.gov/SignIn>

STATE OF NORTH CAROLINA Department of Public Safety

Refer <u>ALL</u> Inquiries regarding this IFB to the procurement lead through the Message Board in the Sourcing Tool. See section 2.6 for details: Debbie Hill	Invitation for Bid No.: 19-IFB-2321991823-HDE
	Bids will be publicly opened: August 17, 2026 @ 2:00 pm
Using Agency: NC National Guard	Commodity No. and Description: 701117 Parks, Garden and Orchards
Requisition No.: 281813	

EXECUTION

In compliance with this Invitation for Bid (IFB), and subject to all the conditions herein, the undersigned Vendor offers and agrees to furnish and deliver any or all items upon which prices are bid, at the prices set opposite each item within the time specified herein.

By executing this bid, the undersigned Vendor understands that false certification is a Class I felony and certifies that:

- this bid is submitted competitively and without collusion (G.S. 143-54),
- none of its officers, directors, or owners of an unincorporated business entity has been convicted of any violations of Chapter 78A of the General Statutes, the Securities Act of 1933, or the Securities Exchange Act of 1934 (G.S. 143-59.2), and
- it is not an ineligible Vendor as set forth in G.S. 143-59.1.

Furthermore, by executing this bid, the undersigned certifies to the best of Vendor's knowledge and belief, that:

- it and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal or State department or agency.

As required by G.S. 143-48.5, the undersigned Vendor certifies that it, and each of its Sub-Contractors for any Contract awarded as a result of this IFB, complies with the requirements of Article 2 of Chapter 64 of the NC General Statutes, including the requirement for each employer with more than 25 employees in North Carolina to verify the work authorization of its employees through the federal E-Verify system.

As required by Executive Order 24 (2017), the undersigned Vendor certifies will comply with all Federal and State requirements concerning fair employment and that it does not and will not discriminate, harass, or retaliate against any employee in connection with performance of any Contract arising from this solicitation.

G.S. 133-32 and Executive Order 24 (2009) prohibit the offer to, or acceptance by, any State Employee associated with the preparing plans, specifications, estimates for public contracts; or awarding or administering public contracts; or inspecting or supervising delivery of the public contract of any gift from anyone with a contract with the State, or from any person seeking to do business with the State. By execution of this response to the IFB, the undersigned certifies, for Vendor's entire organization and its employees or agents, that Vendor is not aware that any such gift has been offered, accepted, or promised by any employees of your organization.

By executing this bid, Vendor certifies that it has read and agreed to the **INSTRUCTION TO VENDORS** and the **NORTH CAROLINA GENERAL TERMS AND CONDITIONS** incorporated herein. These documents can be accessed from the Ariba Sourcing Tool.

Failure to execute/sign bid prior to submittal may render bid invalid and it MAY BE REJECTED. Late bids shall not be accepted.

COMPLETE/FORMAL NAME OF VENDOR:		
STREET ADDRESS:	P.O. BOX:	ZIP:
CITY & STATE & ZIP:	TELEPHONE NUMBER:	TOLL FREE TEL. NO:
PRINCIPAL PLACE OF BUSINESS ADDRESS IF DIFFERENT FROM ABOVE (SEE INSTRUCTIONS TO VENDORS ITEM #21):		
PRINT NAME & TITLE OF PERSON SIGNING ON BEHALF OF VENDOR:		
VENDOR'S AUTHORIZED SIGNATURE*:	DATE:	EMAIL:

VALIDITY PERIOD

Bid Number: 19-IFB-2321991823-HDE

Vendor: _____

Offer shall be valid for at least ninety (90) days from date of bid opening, unless otherwise stated here: _____ days, or if extended by mutual agreement of the parties in writing. Any withdrawal of this offer shall be made in writing, effective upon receipt by the agency issuing this IFB.

ACCEPTANCE OF BIDS

If your bid is accepted, all provisions of this IFB, along with the written results of any negotiations, shall constitute the written agreement between the parties ("Contract"). The NORTH CAROLINA GENERAL TERMS AND CONDITIONS are incorporated herein and shall apply. Depending upon the Goods or Services being offered, other terms and conditions may apply, as mutually agreed.

FOR STATE USE ONLY: Offer accepted and Contract awarded this _____ day of _____, 20____, as indicated on

The attached certification, by _____.

(Authorized Representative of Department of Public Safety)

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1.0 PURPOSE AND BACKGROUND

The N.C. Department of Public Safety, National Guard, NC is seeking a vendor to provide lawn care services for the NC Army National Guard located at various North Carolina locations. The grounds will be maintained according to the scope of work described. It will be the participating Vendor 's responsibility to understand, evaluate and assess the lawn maintenance requirements at each facility listed before they submit their cost proposal.

To facilitate the bidding process and agency control, DPS facilities to be covered under this IFB is for the Lexington Region which consists of Salisbury, Mocksville, Winston Salem, Lexington and Thomasville.

Vendors responding to this IFB shall bid complete areas only. For bidding purposes, a region shall not be split. All lawn maintenance in a particular region must be covered; none may be excluded.

The North Carolina Department of Public Safety reserves the right to add or delete locations during the term of the contract and further reserves the right to add or delete locations and facilities in the same geographic region upon (30) days written notice to the Vendor throughout the term of the contract to include any extensions.

The intent of this solicitation is to award an Agency Specific Contract.

1.1 CONTRACT TERM

The Contract shall have an initial term of one (1) year, beginning on the date of final Contract execution (the "Effective Date").

At the end of the Contract's initial term, the State shall have the option, in its sole discretion, to renew the Contract on the same terms and conditions for up to two (2) additional one-year terms. The State will give the Vendor written notice of its intent to exercise each option no later than 30 days before the end of the Contract's then-current term. In addition to any optional renewal terms, and with the Vendor's concurrence, the State reserves the right to extend the Contract after the last active term.

Bids shall be submitted in accordance with the terms and conditions of this IFB and any addenda issued hereto.

2.0 GENERAL INFORMATION

2.1 INVITATION FOR BID DOCUMENT

This IFB is comprised of the base IFB document, any attachments, and any addenda released before Contract award, which are incorporated herein by reference.

2.2 E-PROCUREMENT FEE

ATTENTION: This is an NC eProcurement solicitation facilitated by the Ariba Network. The E-Procurement fee may apply to this solicitation. See the paragraph entitled ELECTRONIC PROCUREMENT of the North Carolina General Terms and Conditions.

General information on the E-Procurement Services can be found at: <http://eprocurement.nc.gov/>.

What is the Ariba Network?

The Ariba Network is a web-based platform that serves as a connection point for buyers and Vendors. Vendors can log in to the Ariba Network to view purchase orders, respond to electronic requests for quotes, participate in Sourcing Events, and collaborate with buyers on contract documents.

For training on how to use the Sourcing Tool to view solicitations, submit questions, develop responses, upload documents, and submit offers to the State, Vendors should go to the following site:

<http://eprocurement.nc.gov/training/Vendor-training>.

2.3 NOTICE TO VENDORS REGARDING IFB TERMS AND CONDITIONS

It shall be the Vendor's responsibility to read the Instructions to Vendors, the North Carolina General Terms and Conditions, all relevant exhibits and attachments, and any other components made a part of this IFB and comply with all requirements and

specifications herein. Vendors are also responsible for obtaining and complying with all Addenda and other changes that may be issued in connection with this IFB.

If Vendors have questions or issues regarding any component of this IFB, those must be submitted as questions in accordance with the instructions in the BID QUESTIONS Section. If the State determines that any changes will be made as a result of the questions asked, then such decisions will be communicated in the form of an IFB addendum. The State may also elect to leave open the possibility for later negotiation of specific provisions of the Contract that have been addressed during the question-and-answer period, prior to contract award.

Other than through the process of negotiation under 01 NCAC 05B.0503, the State rejects and will not be required to evaluate or consider any additional or modified terms and conditions submitted with Vendor's bid or otherwise. This applies to any language appearing in or attached to the document as part of the Vendor's bid that purports to vary any terms and conditions or Vendors' instructions herein or to render the bid non-binding or subject to further negotiation. Vendor's bid shall constitute a firm offer that shall be held open for the period required herein ("Validity Period" above).

The State may exercise its discretion to consider Vendor proposed modifications. By execution and delivery of this IFB Response, the Vendor agrees that any additional or modified terms and conditions, whether submitted purposely or inadvertently, shall have no force or effect, and will be disregarded unless expressly agreed upon during negotiations and incorporated by way of a Best and Final Offer (BAFO). Noncompliance with, or any attempt to alter or delete, this paragraph shall constitute sufficient grounds to reject Vendor's bid as non-responsive.

2.4 IFB SCHEDULE

The table below shows the *intended* schedule for this IFB. The State will make every effort to adhere to this schedule.

Event	Responsibility	Date and Time
Issue IFB	State	July 21, 2026
Mandatory Site Visits (Salisbury, Mocksville and Winston-Salem)	State	July 28, 2026
Mandatory Site Visits (Lexington and Thomasville)	State	July 29, 2026
Submit Written Questions	Vendor	On or before August 4, 2026
Provide Response to Questions	State	August 7, 2026
Submit Bids	Vendor	August 17 Microsoft Teams meeting Join: https://teams.microsoft.com/meet/2631238712818?p=lrIKh61tAivteMGvoA Meeting ID: 263 123 871 281 8 Passcode: gv2yT93F Need help? System reference Dial in by phone +1 984-204-1487,,28479995# United States, Raleigh Phone conference ID: 284 799 95# Join on a video conferencing device Tenant key: ncgov@m.webex.com Video ID: 111 240 601 6
Contract Award	State	TBD

2.5 MANDATORY SITE VISIT

Lexington Region

Site Visit 1

Date: **July 28, 2026**
 Time: 10:00 AM Eastern Time
 Location: Salisbury RC/AASF
 1195 National Guard Rd.
 Salisbury NC 28147
 Contact #: Shane Potts @ 910-322-9365 shane.m.potts2@army.mil

Site Visit 2

Date: **July 28, 2026**
 Time: 11:30 AM Eastern Time
 Location: Mocksville RC
 804 US HWY 64 East
 Mocksville NC 27028
 Contact #: Shane Potts @ 910-322-9365 shane.m.potts2@army.mil

Site Visit 3

Date: **July 28, 2026**
 Time: 1:30 PM Eastern Time
 Location: Winston-Salem RC/AASF
 2000 Silas Creek Parkway
 Winston-Salem NC 27103
 Contact #: Shane Potts @ 910-322-9365 shane.m.potts2@army.mil

Site Visit 4

Date: **July 29, 2026**
 Time: 10:00 AM Eastern Time
 Location: Lexington RC
 201 West 9th Ave
 Lexington NC 27293
 Contact #: Shane Potts @ 910-322-9365 shane.m.potts2@army.mil

Site Visit 5

Date: **July 29, 2026**
 Time: 11:15 AM Eastern Time
 Location: Thomasville RC
 130 Culbreth Ave
 Thomasville NC 27360
 Contact #: Shane Potts @ 910-322-9365 shane.m.potts2@army.mil

Instructions: It shall be MANDATORY that a representative from each Vendor be present for a pre-bid site visit. Attendees must arrive promptly. All attendees must sign in upon arrival and clearly indicate each prospective Vendor represented on the sign in sheet. **LATE ARRIVALS WILL NOT BE ALLOWED TO SIGN IN OR PARTICIPATE IN THE SITE VISIT, NOR SHALL THEIR BID BE**

CONSIDERED. Once the sign-in process is complete, all other persons wishing to attend may do so to the extent that space and circumstances allow.

FAILURE TO ATTEND THE MANDATORY SITE VISIT

The purpose of this visit is for all prospective Vendors to apprise themselves of the conditions and requirements which will affect the performance of the work called for by this IFB. Vendors must stay for the duration of the site visit. No allowances will be made for unreported conditions that a prudent Vendor would recognize as affecting the work called for or implied by this IFB.

Vendors are cautioned that any information released to attendees during the site visit, other than that involving the physical aspects of the facility referenced above, and which conflicts with, supersedes, or adds to requirements in this IFB, must be confirmed by written addendum before it can be considered to be a part of this IFB and any resulting contract.

2.6 BID QUESTIONS

Upon review of the IFB documents, Vendors may have questions to clarify or interpret the IFB in order to submit the best bid possible. To accommodate the Bid Questions process, Vendors shall submit any such questions by the "Submit Written Questions" date and time provided in the IFB SCHEDULE Section above, unless modified by Addendum.

Questions related to the content of the solicitation, or the procurement process should be directed to the person on the title page of this document via the Sourcing Tool's message board by the date and time specified in the IFB SCHEDULE Section of this IFB. Vendors will enter "**IFB # 19-IFB-2321991823-HDE Questions**" as the subject of the message. Question submittals should include a reference to the applicable IFB section. This is the only manner in which questions will be received.

Questions or issues related to using the Sourcing Tool itself can be directed to the North Carolina eProcurement Help Desk at 888-211-7440, Option 2. Help Desk representatives are available Monday through Friday from 7:30 AM ET to 5:00 PM ET.

Questions received prior to the submission deadline date, the State's response, and any additional terms deemed necessary by the State will be posted in the Sourcing Tool in the form of an addendum and shall become an Addendum to this IFB. No information, instruction or advice provided orally or informally by any State personnel, whether made in response to a question or otherwise in connection with this IFB, shall be considered authoritative or binding. Vendors shall rely *only* on written material contained in the IFB and an addendum to this IFB.

2.7 BID SUBMITTAL

IMPORTANT NOTE: This is an absolute requirement. Late bids, regardless of cause, will not be opened or considered, and will be automatically disqualified from further consideration. Vendor shall bear the sole risk of late submission due to unintended or unanticipated delay. It is the Vendor's sole responsibility to ensure its bid has been received as described in this IFB by the specified time and date of opening. Failure to submit a bid in strict accordance with instructions provided shall constitute sufficient cause to reject a Vendor's bids(s). Solicitation responses are subject to Sealed Bidding requirements.

Vendor's bids for this procurement must be submitted through the Sourcing Tool. For training on how to use the Sourcing Tool to view solicitations, submit questions, develop responses, upload documents, and submit offers to the State, Vendors should go to the following site: <https://eprocurement.nc.gov/training/vendor-training>

Questions or issues related to using the Sourcing Tool itself can be directed to the North Carolina eProcurement Help Desk at 888-211-7440, Option 2. Help Desk representatives are available Monday through Friday from 7:30 AM EST to 5:00 PM EST.

Tips for Using the Sourcing Tool

1. Vendors should review available training and confirm that they are able to access the Sourcing Event, enter responses, and upload files well in advance of the date and time response are due to allow sufficient time to seek assistance from the North Carolina eProcurement Help Desk.
2. Vendors may submit their responses early to make sure there are no issues and then submit a revised response any time prior to the response due date and time. The State will only review the most recent response.

3. Vendors should respond to all relevant sections of the Sourcing Event. Certain questions or items are required in order to submit a response and are denoted with an asterisk. The Sourcing Tool will not allow a response to be submitted unless all required items are completed. The Sourcing Tool will provide error messages to help identify any required information that is missing when response is submitted.
4. Simply saving your response in the Sourcing Tool is not the same as submitting your response to the State. Vendors should make sure they complete the submission process and receive a message that their response was successfully submitted.
5. **Only Bids submitted through the Content Section of the Ariba Sourcing Event will be considered. Bids submitted through the Message Board will not be accepted or considered for award.**

If confidential and proprietary information is included in the bid, also submit one (1) signed, REDACTED copy of the bid. Such information may include trade secrets defined by N.C. Gen. Stat. § 66-152 and other information exempted from the Public Records Act pursuant to N.C. Gen. Stat. §132- 1.2. Vendor may designate information, Products, Services, or appropriate portions of its response as confidential, consistent with and to the extent permitted under the statutes and rules set forth above. By so redacting any page, or portion of a page, the Vendor warrants that it has formed a good faith opinion, having received such necessary or proper review by counsel and other knowledgeable advisors, that the portions determined to be confidential and proprietary and redacted as such, meet the requirements of the Rules and Statutes set forth above. However, under no circumstances shall price information be designated as confidential.

If the Vendor does not provide a redacted version of the bid with its bid submission, the Department may release an unredacted version if a record request is received.

2.8 BID CONTENTS

Vendors shall provide responses to all questions and complete all attachments for this IFB that require the Vendor to provide information and upload them to the Sourcing Event in the Sourcing Tool. Vendor may not be able to submit its response in the Sourcing Tool unless all required items are addressed. Vendors shall provide authorized signatures where requested. Failure to provide all required items, or Vendor's submission of incomplete items, may result in the State rejecting Vendor's bid, in the State's sole discretion.

Vendors shall upload the following items and attachments in the Sourcing Tool:

- a) Title Page: Include the company name, address, phone number and authorized representative along with the Bid Number.
- b) Completed and signed version of all EXECUTION PAGES, along with the body of the IFB.
- c) Signed receipt pages of any addenda released in conjunction with this IFB, if required to be returned.
- d) Vendor's Response. 4.1.1 Secretary of State Registration 6.1 Contract Manager
- e) Completed version of ATTACHMENT A: PRICING FORM
- f) Completed and signed version of ATTACHMENT D: HUB SUPPLEMENTAL VENDOR INFORMATION
- g) Completed and signed version of ATTACHMENT E: CUSTOMER REFERENCE FORM
- h) Completed and signed version of ATTACHMENT F: LOCATION OF WORKERS UTILIZED BY VENDOR
- i) Completed and signed version of ATTACHMENT G: CERTIFICATION OF FINANCIAL CONDITION
- j) Completed and signed version of ATTACHMENT H: CERTIFICATION FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS and OMB STANDARD FORM LLL
- k) Completed and signed version of ATTACHMENT I: PESTICIDES/HERBICIDE APPLICATION REPORT FOR VENDORS
- l) Completed and signed version of ATTACHMENT J: POST LAWN CARE CHECKLIST

2.9 ALTERNATE BIDS

Unless provided otherwise in this IFB, Vendor may submit alternate bids for comparable Goods, various methods or levels of Service(s), or that propose different options. Alternate bid must specifically identify the IFB requirements and advantage(s) addressed by the alternate bid. Each bid must be for a specific set of Goods and Services and must include specific pricing. If a

Vendor chooses to respond with various offerings, Vendor shall follow the specific instructions for uploading Alternate Bids in the Sourcing Tool.

2.10 DEFINITIONS, ACRONYMS, AND ABBREVIATIONS

Relevant definitions for this IFB are provided in 01 NCAC 05A .0112 and in the Instructions to Vendors found in the Sourcing Tool, which are incorporated herein by this reference.

FMS – Field Maintenance Shop

AASF – Army Aviation Support Facility

RC – Readiness Center

3.0 METHOD OF AWARD AND BID EVALUATION PROCESS

3.1 METHOD OF AWARD

North Carolina G.S. 143-52 provides a general list of criteria the State shall use to award contracts, as supplemented by the additional criteria herein. The Goods or Services being procured shall dictate the application and order of criteria; however, all award decisions shall be in the State’s best interest.

All responsive bids will be reviewed, and an award or awards will be based on the responsive bid(s) offering the lowest price that meets the specifications provided herein, to include any required verifications set out here in such as but not limited to past performance, references, and financial documents.

The State reserves the right to waive any minor informality or technicality in bids received.

3.2 CONFIDENTIALITY AND PROHIBITED COMMUNICATIONS DURING EVALUATION

While this IFB is under evaluation, the responding Vendor, including any subcontractors and suppliers, is prohibited from engaging in conversations intended to influence the outcome of the evaluation. See Paragraph 29. of the Instructions to Vendors entitled COMMUNICATOINS BY VENDORS

Each Vendor submitting a bid to this IFB, including its employees, agents, subcontractors, suppliers, subsidiaries and affiliates, is prohibited from having any communications with any person inside or outside the using agency; issuing agency; other government agency office or body (including the procurement lead named above, any department secretary, agency head, members of the General Assembly and Governor’s office); or private entity, if the communication refers to the content of Vendor’s bid or qualifications, the content of another Vendor’s proposal, another Vendor’s qualifications or ability to perform a resulting contract, and/or the transmittal of any other communication of information that could be reasonably considered to have the effect of directly or indirectly influencing the evaluation of proposals, the award of a contract, or both.

Any Vendor not in compliance with this provision shall be disqualified from evaluation and award. A Vendor’s proposal may be disqualified if its subcontractor and/or supplier engage in any of the foregoing communications during the time that the procurement is active (*i.e.*, the issuance date of the procurement until the date of contract award or cancellation of the procurement). Only those discussions, communications or transmittals of information authorized or initiated by the issuing agency for this IFB or inquiries directed to the procurement lead named in this IFB regarding requirements of the IFB (prior to proposal submission) or the status of the award (after submission) are excepted from this provision.

3.3 BID EVALUATION PROCESS

Only responsive submissions will be evaluated.

The State will conduct an evaluation of responsive Bids, as follows:

Bids will be received according to the method stated in the Bid Submittal section above.

All bids must be received by the issuing agency not later than the date and time specified in the IFB SCHEDULE Section above, unless modified by Addendum. Vendors are cautioned that this is a request for offers, not an offer or request to contract, and the State reserves the unqualified right to reject any and all offers at any time if such rejection is deemed to be in the best interest of the State.

At the date and time provided in the IFB SCHEDULE Section above, unless modified by Addendum, the bids from each responding Vendor will be opened publicly and all offers (except those that were previously withdrawn, or voided bids) will be tabulated. The tabulation shall be made public at the time it is created. When negotiations after receipt of bids is authorized pursuant to G.S. 143-49 and 01 NCAC 05B.0503, only the names of offerors and the Goods and Services offered shall be tabulated at the time of opening. Cost and price shall become available for public inspection at the time of the award. Interested parties are cautioned that these costs and their components are subject to further evaluation for completeness and correctness and therefore may not be an exact indicator of a Vendor's pricing position.

At their option, the evaluators may request oral presentations or discussions with any or all Vendors for clarification or to amplify the materials presented in any part of the bid. Vendors are cautioned, however, that the evaluators are not required to request presentations or other clarification—and often do not. Therefore, all bids should be complete and reflect the most favorable terms available from the Vendor. Prices bid cannot be altered or modified as part of a clarification.

Bids will generally be evaluated, based on completeness, content, cost and responsibility of the Vendor to supply the requested Goods and Services. Specific evaluation criteria are listed in Section 3.1 METHOD OF AWARD.

Upon completion of the evaluation process, the State will make Award(s) based on the evaluation and post the award(s) to the *electronic Vendor Portal (eVP)*, <https://evp.nc.gov>, under the IFB number for this solicitation. Award of a Contract to one Vendor does not mean that the other bids lacked merit, but that, all factors considered, the selected bid was deemed most advantageous and represented the best value to the State.

The State reserves the right to negotiate with one or more Vendors, or to reject all original offers and negotiate with one or more sources of supply that may be capable of satisfying the requirement, and in either case to require Vendor to submit a Best and Final Offer (BAFO) based on discussions and negotiations with the State.

3.4 PERFORMANCE OUTSIDE THE UNITED STATES

Vendor shall complete ATTACHMENT F: LOCATION OF WORKERS UTILIZED BY VENDOR. In addition to any other evaluation criteria identified in this IFB, the State may also consider, for purposes of evaluating proposed or actual contract performance outside of the United States, how that performance may affect the following factors to ensure that any award will be in the best interest of the State:

- a) Total cost to the State
- b) Level of quality provided by the Vendor
- c) Process and performance capability across multiple jurisdictions
- d) Protection of the State's information and intellectual property
- e) Availability of pertinent skills
- f) Ability to understand the State's business requirements and internal operational culture
- g) Particular risk factors such as the security of the State's information technology
- h) Relations with citizens and employees
- i) Contract enforcement jurisdictional issues

3.5 INTERPRETATION OF TERMS AND PHRASES

This IFB serves two functions: (1) to advise potential Vendors of the parameters of the solution being sought by the State; and (2) to provide (together with other specified documents) the terms of the Contract resulting from this procurement. The use of phrases such as "shall," "must," and "requirements" are intended to create enforceable contract conditions. In determining whether bids should be evaluated or rejected, the State will take into consideration the degree to which Vendors have proposed or failed to

propose solutions that will satisfy the State's needs as described in the IFB. Except as specifically stated in the IFB, no one requirement shall automatically disqualify a Vendor from consideration. However, failure to comply with any single requirement may result in the State exercising its discretion to reject a bid in its entirety.

4.0 REQUIREMENTS

This Section lists the requirements related to this IFB. By submitting a bid, the Vendor agrees to meet all stated requirements in this Section as well as any other specifications, requirements, and terms and conditions stated in this IFB. If a Vendor is unclear about a requirement or specification or believes a change to a requirement would allow for the State to receive a better bid, the Vendor is urged to submit these items in the form of a question during the question-and-answer period in accordance with the Bid Questions Section above.

4.1 PRICING

Bid price shall constitute the total cost to the State for complete performance in accordance with the requirements and specifications herein, including all applicable charges for handling, transportation, administrative and other similar fees. Complete ATTACHMENT A: PRICING FORM and upload in the Sourcing Tool. The pricing provided in ATTACHMENT A, or resulting from any negotiations, is incorporated herein and shall become part of any resulting Contract.

INVOICES MAY NOT BE PAID UNTIL AN INSPECTION HAS OCCURRED AND THE GOODS OR SERVICES ACCEPTED.

4.1.1 Import Tariff Temporary Surcharge

Pricing shall be exclusive of any pending tariffs or temporary tariff surcharge. Vendor may request a temporary tariff surcharge in ATTACHMENT A: PRICING SUBMITTAL WORKBOOK as a charge separate from the contract price. Any temporary tariff surcharge(s) associated with purchases shall be provided by way of a percentage tariff surcharge. All tariff surcharges proposed are intended to be temporary and based on current tariff implications specific to related commodities with evidence of submitted documentation of affected MSRP products. Vendor understands that the agency may request additional justification. Any temporary tariff surcharge percentage will be negotiated and mutually agreed upon. The state is not obligated to accept any proposed import tariff surcharge. Proposed tariff surcharges may be used as a factor for evaluation and award.

4.2 INVOICES

Vendor shall invoice the Purchasing Agency. The standard format for invoicing shall be Single Invoices meaning that the Vendor shall provide the Purchasing Agency with an invoice for each order. Invoices shall include detailed information to allow Purchasing Agency to verify pricing at point of receipt matches the correct price from the original date of order. The following fields shall be included on all invoices, as relevant:

Vendor's Billing Address, , NC Contract Number, Order Date, , Item Descriptions, Price, Quantity, and Unit of Measure.

All invoices will be sent to the Site POC: Shane Potts at shane.m.potts2.nfg@army.mil

4.3 FINANCIAL STABILITY

As a condition of contract award, the Vendor must certify that it has the financial capacity to perform and to continue to perform its obligations under the Contract; that Vendor has no constructive or actual knowledge of an actual or potential legal proceeding being brought against Vendor that could materially adversely affect performance of this Contract; and that entering into this Contract is not prohibited by any contract, or order by any court of competent jurisdiction.

Each Vendor shall certify it is financially stable by completing ATTACHMENT G: CERTIFICATION OF FINANCIAL CONDITION. The State is requiring this certification to minimize potential issues from contracting with a Vendor that is financially unstable. From the date of the Certification to the expiration of the Contract, the Vendor shall notify the State within thirty (30) days of any occurrence or condition that materially alters the truth of any statement made in this Certification. The Contract Manager may require annual recertification of the Vendor's financial stability.

4.4 HUB PARTICIPATION

Pursuant to North Carolina General Statute G.S. 143-48, it is State policy to encourage and promote the use of small, minority, physically handicapped, and women contractors in purchasing Goods and Services. As such, this IFB will serve to identify those

Vendors that are minority owned or have a strategic plan to support the State's Historically Underutilized Business program by meeting or exceeding the goal of 10% utilization of diverse firms as 1st or 2nd tier subcontractors. Vendor shall complete ATTACHMENT D: HUB SUPPLEMENTAL VENDOR INFORMATION.

4.5 BACKGROUND CHECKS

Any personnel or agent of Vendor performing Services under any Contract arising from this IFB may be required to undergo a background check at the expense of the Vendor, if so requested by the State.

Vendor and its personnel are required to provide or undergo background checks at Vendor's expense prior to beginning work with the State. As part of Vendor background, the following details must be provided to the State:

- a) Any **criminal felony conviction**, or conviction of any crime involving moral turpitude, including, but not limited to fraud, misappropriation or deception, by Vendor, its officers or directors, or any of its employees or other personnel to provide Services on this project, of which Vendor has knowledge, or provide a statement that Vendor is aware of none;
- b) Any **criminal investigation** for any offense involving moral turpitude, including, but not limited to fraud, misappropriation, falsification or deception pending against Vendor of which it has knowledge, or provide a statement Vendor is aware of none;
- c) Any **regulatory sanctions** levied against Vendor or any of its officers, directors or its professional employees expected to provide Services on this project by any state or federal regulatory agencies within the past three years or a statement that there are none. As used herein, the term "regulatory sanctions" includes the revocation or suspension of any license or certification, the levying of any monetary penalties or fines, and the issuance of any written warnings;
- d) Any **regulatory investigations** pending against Vendor or any of its officers, directors or its professional employees expected to provide Services on this project by any state or federal regulatory agencies of which Vendor has knowledge or a statement that there are none.
- e) Any **civil litigation**, arbitration, proceedings, or judgments pending against Vendor during the three (3) years preceding submission of its bid herein or a statement that there are none.

Vendor's response to these requests shall be considered a continuing representation, and Vendor's failure to notify the State within thirty (30) days of any criminal litigation, investigation or proceeding involving Vendor or its then current officers, directors or persons providing Services under this Contract during its term shall constitute a material breach of contract. The provisions of this paragraph shall also apply to any subcontractor utilized by Vendor to perform Services under this Contract.

4.6 PERSONNEL

Vendor warrants that qualified personnel shall provide Services under this Contract in a professional manner. "Professional manner" means that the personnel performing the Services will possess the skill and competence consistent with the prevailing business standards in the industry. Vendor will serve as the prime contractor under this Contract and shall be responsible for the performance and payment of all subcontractor(s) that may be approved by the State. Names of any third-party Vendors or subcontractors of Vendor may appear for purposes of convenience in Contract documents; and shall not limit Vendor's obligations hereunder. Vendor will retain executive representation for functional and technical expertise as needed in order to incorporate any work by third party subcontractor(s).

Should the Vendor's bid result in an award, the Vendor shall be required to agree that it will not substitute key personnel assigned to the performance of the Contract without prior written approval by the Contract Lead. Vendor shall further agree that it will notify the Contract Lead of any desired substitution, including the name(s) and references of Vendor's recommended substitute personnel. The State will approve or disapprove the requested substitution in a timely manner. The State may, in its sole discretion, terminate the Services of any person providing Services under this Contract. Upon such termination, the State may request acceptable substitute personnel or terminate the contract Services provided by such personnel.

4.7 VENDOR'S REPRESENTATIONS

If Vendor's bid results in an award, Vendor agrees that it will not enter any agreement with a third party that may abridge any rights of the State under the Contract. If any Services, deliverables, functions, or responsibilities not specifically described in this solicitation are required for Vendor's proper performance, provision and delivery of the Service and deliverables under a resulting Contract, or are an inherent part of or necessary sub-task included within such Service, they will be deemed to be implied by and included within the scope of the Contract to the same extent and in the same manner as if specifically described in the Contract. Unless otherwise expressly provided herein, Vendor will furnish all of its own necessary management, supervision, labor, facilities, furniture, computer and telecommunications equipment, software, supplies and materials necessary for the Vendor to provide and deliver the Services and/or other Deliverables.

4.8 AGENCY INSURANCE REQUIREMENTS MODIFICATION

A. Default Insurance Coverage from the General Terms and Conditions applicable to this Solicitation:

- ☒ Small Purchases
- ☐ Contract value in excess of the Small Purchase threshold, but up to \$1,000,000.00
- ☐ Contract value in excess of \$1,000,000.00

4.9 LOBBYING ACTIVITY CERTIFICATION FOR FEDERAL GRANTS

Federal law prohibits recipients of federal funds, whether through grants, contracts, or cooperative agreements, from using those funds to influence or attempt to influence (lobby) a federal official in connection with obtaining, extending, or modifying any federal contract, grant, loan, or cooperative agreement. Further, federal law requires that applicants for federal funds certify:

- that they abide by the above restriction;
- that they disclose any permissible (non-federal) paid lobbying on the Federal Awards being applied for; and
- that such certification requirements will also be included in any subawards meeting the applicable thresholds.

Vendors must complete and submit the CERTIFICATION FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS and the OMB STANDARD FORM LLL when responding to this solicitation.

4.10 SUBCONTRACTORS

No portion of the work shall be subcontracted without prior written consent of the State. In the event that the Vendor desires to subcontract some part of the work specified herein, the Vendor shall furnish with their bid the names, qualifications, and experience of their proposed subcontractors. The Vendor shall, however, remain solely and fully liable and responsible for the work done by its subcontractor(s) and shall assure compliance with all the requirements and specifications of the contract.

4.11 SECRETARY OF STATE REGISTRATION

Prior to entering into a contract with the State, the awarded Vendor(s) must complete registration with the NC Secretary of State. Upon notification of award, the selected Vendor(s) must furnish evidence of filing within 10 business days. Failure to provide this documentation may result in the disqualification of the Vendor(s) bid from further consideration for the award. **No purchase orders shall be issued prior to confirmation of completed registration with the Secretary of State.**

A contract award under the above-referenced solicitation, and the resulting purchase orders, will produce repeated orders and transactions in North Carolina and will constitute "transacting business" in the State, which requires a certificate of authority from the North Carolina Secretary of State as provided in G.S. §55-15-01 (corporations) or §57D-7-01 (LLCs). Please go to: <https://www.sosnc.gov/> to register.

Vendor has registered with the North Carolina Secretary of State: Yes ☐ No ☐

5.0 SPECIFICATIONS AND SCOPE OF WORK

5.1 SPECIFICATIONS

Lawn and Grounds Maintenance Services shall include mowing, edging, trimming, debris and leaf removal, and related services for weed and grass control on the grounds and fences owned by the National Guard and the adjoining highway right of ways. All work shall be completed in a manner to present a well-maintained, landscaped, professional-type appearance. Work is not guaranteed without prior approval by the facility point of contact (POC). The facility POC (or their designee) may determine when services are not required for a period-of-time. If services are determined not necessary for a period-of-time then the vendor cannot invoice the National Guard for that for a period-of-time. Vendor provides all equipment, supplies, materials, transportation, and labor to complete the services in accordance with contract specifications and all applicable federal, state and local laws and regulations. Vendor will contact site POC upon completion of work and get a completed copy of **Attachment J (Post Lawn Care Checklist)**. All invoices will be sent to the Site POC/Rep for payment. **Shane Potts @shane.m.potts2.nfg@army.nil**

SCHEDULE OF MONTHLY VISITS

There shall be a total of twenty-eight (28) Lawn and Grounds Maintenance Service visits scheduled for July 1, 2026, through June 30, 2027. Changes in the schedule may be made when determined to be necessary by the facility point of contact or the State administrator. **An example of a service schedule is below.**

July – 3 visits	August – 3 visits	September – 3 visits
October – 2 visits	November – 2 visits	December – 1 visit
January – 1 visit	February – 1 visit	March - 3 visits
April – 3 visits	May – 3 visits	June – 3 visits

Unless prior coordination has been made with the site POC (and the POC agrees), all Lawn and Grounds Maintenance Services must be started and completed between the hours of **8:00 am and 4:30 p.m.** for Readiness Centers, and **7a.m to 3 p.m.** for Field Maintenance Shop (FMS) locations, except for State and Federal Holidays, and facility closings. The Holiday schedule will

be provided once published. If multiple days are required to complete the services within the timeframe of one (1) week, each day shall not be counted as a separate visit.

GENERAL REQUIREMENTS

1. Lawns will be mowed to a presentable height (i.e., 2-3 inches). Presentable height is location based and will be determined by the facility POC (or designee) or State POC listed under vendor requirements.
2. Vendor must inspect the work site prior to mowing to identify trash or any hazards, such as water covers, electrical covers, etc. and provide notification to the facility point of contact (or designee) if assistance is needed with the removal of the trash and/or hazard. If equipment (to include water covers, drain covers/pipes, or electrical covers, or any other equipment) is damaged, the vendor is required to notify the site POC or the CFMO office immediately. The vendor is responsible for repairs and all costs associated with the repairs.
3. Vendor will remove/dispose of any debris covering building downspouts and storm water drains throughout the property during every visit. If the drain is blocked or damaged, the vendor will notify the facility POC or the CFMO office immediately.
4. Vendor must remove grass clippings and other debris from sidewalks, patios, plant beds, roads, fences, parking areas and similar paved areas throughout the facility grounds.
5. Pick-up and remove miscellaneous trash/tree limbs/debris during the service visit (year-round) and dispose of properly.

6. Where an excessive number of clippings are present, the vendor will collect and dispose of the excess clippings as part of the mowing visit. The vendor is responsible for all costs associated with the disposal.
7. Some locations may require a periodic bush-hog to remove excess grass. If applicable, quote price of bush-hog service along with the location estimate and submit to the site POC. No work will be executed until approved by the CFMO office.
8. Vendor shall be responsible for obtaining all necessary permits, licenses (such as Pesticide, Right-of-Way and Turf licenses), zoning and other federal, state or local authorizations required to perform the services herein and upon request of the National Guard. Vendor shall provide copies thereof to National Guard. Vendor shall keep and retain adequate books and records and other documentation including personnel records, correspondence, instructions, plans, receipts, vouchers, copies of all tickets and tracking records and any other records or reports or memoranda consistent with and for the periods required by applicable regulatory requirements and guidelines pertaining to performance of the services required by this contract.
9. Vendor will provide the site POC with documentation (**See Attachment I**) of all Pesticides/Herbicides used at that facility. The form in Attachment I will be completed and given to the site POC (or their representative) before leaving the area for the day.
10. Pruning/trimming - Vendor will trim bushes/trees throughout the facility grounds to a height up to 10 feet from ground level. Trim bushes and trees as needed to control overgrowth (a minimum of twice per year, usually spring and fall). The trees along roadway leading from the entry to the Lenoir Readiness Center to the Lenoir FMS will be trimmed up to a height of 15 feet from ground level.
11. Vendor will remove trees in the motor pool area and/ or in fence lines that are below 6 inches in diameter. If trees are present that exceeds 6 inches in diameter, the vendor will provide a quote for removal to the site POC.
12. The vendor will collect and dispose of all trimmings/bushes/limbs and debris. The vendor is responsible for all costs associated with the disposal.
13. Vendor will place mulch around shrubbery and trees once per year (usually but not limited to the spring). Mulch will be triple shredded hard wood mulch (not shredded pallets). The dyed color is site dependent. Mulch beds should be no less 2 inches in thickness.
14. Only fertilize and seed areas where grass is needed in order to be uniform with remainder of lawn (twice a year maximum-spring and fall). The vendor is responsible for the cost associated with spot seeding.
15. Vendors will remove all trees/bushes/vines/grass/weeds from all fences (internal and external to include the 10ft. clear zone along the fences), walking paths and bridges, and properly dispose of them. Vendors will maintain all fences and the clear zone (that includes a minimum 10ft. area on both sides of the fence or the established clearing limits) and remove any trees below 6 inches in diameter/bushes/vines/grass/weeds from all fences and clear zones during mow schedule. If clearing can't be completed during the normal mowing cycle, the vendor will coordinate an alternate date with the site POC to complete the work. This process will be conducted at any time of the year as long as it is needed to ensure a clean professional appearance.
16. The vendor will collect and dispose of all trimmings/bushes/limbs and debris. The vendor is responsible for all cost associated with the disposal.

17. Mowing:

- a. Vendors will maintain all motor-pool areas. Vendors will spray all gravel areas (See Section 18.a). Care for non-gravel areas; cut grass, weed-eat, remove debris/limbs/trash as needed (need is determined by the Site POC). If the facility has an FMS facility, the FMS POC will determine mowing/trimming needs for the FMS area. **(See Attachment - for FMS and AASF locations)**. Facility POC (or their designee) determines if service is not required for particular areas. The vendor is responsible for coordinating with the facility point of contact (or their designee) for entry into the motor-pool area prior to each service visit. The vendor is responsible for coordinating with the FMS POC (or their designee) for entry into the FMS area prior to each service visit.
- b. Perform as specified for a maximum of one year from date of notice to proceed, or upon 30 days written notice of cancellation.
- c. Maintain specified areas. (See Site Maps)
- d. Mow grass every 10 days (March-September) and every 15 days (October-November) except for identified "Training Area" at the Salisbury location. See bullet (17.e) for mowing guidance for the identified "Training Area."
- e. The area identified as "Training Area" at the Salisbury location will be mowed every 21 days (March–November). **No more than 13 cuts are authorized without prior approval from the CFMO office.**
- f. When unable to mow due to drought/rain/or POC determines the service is not needed, the vendor will only invoice for services provided. (Note: If a drought condition exists or if the grounds are too wet, the site POC will determine whether services are required).

18. Lawn Trimming and Weed control:

Trim (Weed Eat) where grass abuts pavement, curb, sidewalk, trees, shrubs, plant beds, fences, buildings steps/utilities, motor pools, memorial areas, or any other fixed object. Trimming or edging shall be used to remove grass or other vegetation completely from curbing, fence footings, and pavement. Finished work must have a clean edge. The vendor will collect and dispose of all trimmings/bushes/trees/limbs and debris. The vendor is responsible for all cost associated with the disposal.

- a. Spray grass/weeds growing around buildings and between the cracks in parking lots, access roads, sidewalks, pavement, walkways, in gravel areas (to include Motor Pools), fences, mulch beds, areas identified by site POC and steps using 41% Phosphate (round up) and a pre-emergent every two months or as needed.
- b. In areas where 41% Phosphate (round up) and a pre-emergent cannot be utilized, alternate means of weed/grass control will be used.

19. Seasonal Leaf Removal:

Vendors will schedule one visit per month during off season months (December through February) to remove leaves, debris, trash, and limbs that have fallen since the last visit. This includes the area identified as "Training Area" at the Salisbury location. The decision whether the service is required will be made by the site POC.

- a. Blow leaves and debris off pavement/parking lots/sidewalks/walkway/steps. Pick up and remove miscellaneous trash/tree limbs/debris on visit schedule and dispose of property.
- b. Vendor will remove small branches/tree limbs which have fallen to the ground since last visit.
- c. Vendor will trim bushes/trees throughout the facility grounds to a height up to 10 feet from ground level.
- d. Vendor will remove/dispose of any debris covering building downspouts and storm water drains throughout the property during every visit. If the drain is blocked or damaged, the vendor will notify
- e. the facility POC or the CFMO office immediately.

20. Over-seeding and care for areas with recent construction:

- a. Areas with new construction/recent landscaping projects completed will be overseeded annually for a minimum of 3 years following the work completion unless specified otherwise by the CFMO office.
- b. Locations East of I-85 will be over-seeded in May and will be seeded with Bermuda grass seed.
- c. Locations West of I-85 will be over-seeded in September and will be seeded with Fescue grass seed.

SECURITY/FORCE PROTECTION (SITE SPECIFIC):

1. A clear zone (a minimum of 10' or the established clearing limits) on either side of the facility fences must be maintained. These areas will be clear of vegetation in order to mitigate potential security breaches (Exceptions to this will be identified by the site POC or the State representative). Vendors will ensure these clear zones are mowed and/or trimmed a minimum of 10' on either side as long as the external clear zone is not on an adjoining property. If the external, clear zone has woods or trees within 10' of the fence on either side these will be cut/trimmed regularly (a minimum of twice per year (example...spring and fall)) throughout the year in order to maintain an adequate clear zone.
2. Vendor will ensure all employees have photo identification and proof of employment (i.e., driving a company vehicle or wearing company uniform).

5.2 CERTIFICATION AND SAFETY LABELS

Any manufactured items and/or fabricated assemblies provided hereunder that are subject to operation under pressure, operation by connection to an electric source, or operation involving a connection to a manufactured, natural, or LP gas source shall be constructed and approved in a manner acceptable to the appropriate inspector which customarily requires the label or re-examination listing or identification marking of the appropriate safety standard organization *acceptable to govern inspection where the item is to be located*, such as the American Society of Mechanical Engineers for pressure vessels; the Underwriters Laboratories and /or National Electrical Manufacturers' Association for electrically operated assemblies; or the American Gas Association for gas operated assemblies, where such approvals of listings have been established for the type of device offered and furnished. Further, all items furnished shall meet all requirements of the Occupational Safety and Health Act (OSHA), and state and federal requirements relating to clean air and water pollution.

5.3 DEVIATIONS

The nature of all deviations from the Specifications listed herein shall be clearly described by the Vendor. Otherwise, it will be considered that items offered by the Vendor are in strict compliance with the Specifications provided herein, and the successful Vendor shall be required to supply conforming goods and/or services. Deviations shall be explained in detail on an attached sheet. However, no implication is made or intended by the State that any deviation will be acceptable. Do not list objections to the North Carolina General Terms and Conditions in this section.

6.0 CONTRACT ADMINISTRATION

All Contract Administration requirements are conditioned on an award resulting from this solicitation. This information is provided for the Vendor's planning purposes.

6.1 CONTRACT MANAGER

The Vendor shall be required to designate and make available to the State a contract manager. The contract manager shall be the State's point of contact for Contract related issues and issues concerning performance, progress review, scheduling, and service.

Contract Manager Point of Contact	
Name:	
Office Phone #:	
Mobile Phone #:	
Email:	

National Guard Point of Contact	
Name:	Shane Potts
Mobile Phone #:	910-322-9365
Email:	Shane.m.potts2.nfg@army.nil

6.2 INVOICES

Vendor shall invoice the Procurement Entity. The standard format for invoicing shall be Single Invoices meaning that the Vendor shall provide the Procurement Entity with an invoice for each order. Invoices shall include detailed information to allow Procurement Entity to verify pricing at point of receipt matches the correct price from the original date of order. The following fields shall be included on all invoices, as relevant:

Vendor's Billing Address, NC Contract Number, Order Date, Buyer's Order Number, Item Descriptions, Price, Quantity, and Unit of Measure.

Send all invoices to: Shane Potts @ Shane.m.potts.nfg@army.nil

6.3 CONTINUOUS IMPROVEMENT

The State encourages the Vendor to identify opportunities to reduce the total cost the State. A continuous improvement effort consists of various ways to enhance business efficiencies as performance progresses.

6.4 ACCEPTANCE OF WORK

Performance of the work and/or delivery of Goods shall be conducted and completed at least in accordance with the Contract requirements and recognized and customarily accepted industry practices. Performance shall be considered complete when the Services or Goods are approved as acceptable by the Contract Manager.

All work shall be completed in a manner to present a well-maintained, landscaped, professional-type appearance. Work is not guaranteed without prior approval by the facility point of contact (POC). The facility POC (or their designee) may determine when services are not required for a period-of-time. If services are determined not necessary for a period-of-time, then the vendor cannot invoice the National Guard for that period-of-time.

The State shall have the obligation to notify Vendor, in writing ten (10) calendar days following completion of such work or delivery of a deliverable described in the Contract that it is not acceptable. The notice shall specify in reasonable detail the reason(s) it is

unacceptable. Acceptance by the State shall not be unreasonably withheld; but may be conditioned or delayed as required for reasonable review, evaluation, installation, or testing, as applicable to the work or deliverable. Final acceptance is expressly conditioned upon completion of all applicable assessment procedures. Should the work or deliverables fail to meet any specifications, acceptance criteria or otherwise fail to conform to the Contract, the State may exercise any and all rights hereunder, including, for Goods deliverables, such rights provided by the Uniform Commercial Code, as adopted in North Carolina.

6.5 TRANSITION ASSISTANCE

If a Contract results from this solicitation, and the Contract is not renewed at the end of the last active term, or is canceled prior to its expiration, for any reason, Vendor shall provide transition assistance to the State, at the option of the State, for up to **3 (three) months** to allow for the expired or canceled portion of the Services to continue without interruption or adverse effect, and to facilitate the orderly transfer of such Services to the State or its designees. If the State exercises this option, the Parties agree that such transition assistance shall be governed by the terms and conditions of the Contract (notwithstanding this expiration or cancellation), except for those Contract terms or conditions that do not reasonably apply to such transition assistance. The State shall agree to pay Vendor for any resources utilized in performing such transition assistance at the most current rates provided by the Contract for performance of the Services or other resources utilized.

6.6 DISPUTE RESOLUTION

During the performance of the Contract, the parties agree that it is in their mutual interest to resolve disputes informally. Any claims by the Vendor shall be submitted in writing to the State's Contract Manager for resolution. Any claims by the State shall be submitted in writing to the Vendor's Project Manager for resolution. The Parties shall agree to negotiate in good faith and use all reasonable efforts to resolve such dispute(s).

During the time the Parties are attempting to resolve any dispute, each shall proceed diligently to perform their respective duties and responsibilities under this Contract. The Parties will agree on a reasonable amount of time to resolve a dispute. If a dispute cannot be resolved between the Parties within the agreed upon period, either Party may elect to exercise any other remedies available under the Contract, or at law. This provision, when agreed in the Contract, shall not constitute an agreement by either party to mediate or arbitrate any dispute.

6.7 CONTRACT CHANGES

Contract changes, if any, over the life of the Contract shall be implemented by contract amendments agreed to in writing by the State and Vendor. Amendments to the contract can only be done through the Contract Administrator.

6.8 INSTRUCTIONS TO VENDORS

The Instructions to Vendors, which are incorporated herein by this reference, may be found here:

<https://www.doa.nc.gov/pandc/north-carolina-instructions-vendors-1-2025/open>

6.9 ATTACHMENT C: NORTH CAROLINA GENERAL TERMS & CONDITIONS

The North Carolina General Terms and Conditions, which are incorporated herein by this reference, may be found here:

<https://www.doa.nc.gov/north-carolina-general-terms-and-conditions-5-2025/open>

6.10 ATTACHMENTS

All attachments to this RFP are incorporated herein and shall be submitted by responding in the Sourcing Tool. These attachments can be found at the following Vendor Forms link for reference purposes only:

<https://ncadmin.nc.gov/documents/vendor-forms>

All attachments to this IFB are the copies found within the Ariba Sourcing Tool, and are incorporated herein, and shall be submitted by responding in the Sourcing Tool.

ATTACHMENT A: PRICING FORM

Vendor shall provide all equipment, supplies, materials, transportation and labor to complete the services in accordance with contract specifications and all applicable federal, state and local laws and regulations.

Lexington Region

Location	Number of Cuts (25 ea.)	Total Cost for Cuts	Cost for Mulch & Fertilization	Cost for Leaf removal/ Beautification (3 visits)	Total Extended Cost
Thomasville RC	25	\$_____	\$_____	\$_____	\$_____
Winston-Salem RC/FMS	25	\$_____	\$_____	\$_____	\$_____
Lexington RC	25	\$_____	\$_____	\$_____	\$_____
Mocksville RC	25	\$_____	\$_____	\$_____	\$_____
Salisbury RC/AASF	25	\$_____	\$_____	\$_____	\$_____

Total Price \$ _____

2nd year renewal

Location	Number of Cuts (25 ea.)	Total Cost for Cuts	Cost for Mulch & Fertilization	Cost for Leaf removal/ Beautification (3 visits)	Total Extended Cost
Thomasville RC	25	\$_____	\$_____	\$_____	\$_____
Winston-Salem RC/FMS	25	\$_____	\$_____	\$_____	\$_____
Lexington RC	25	\$_____	\$_____	\$_____	\$_____
Mocksville RC	25	\$_____	\$_____	\$_____	\$_____
Salisbury RC/AASF	25	\$_____	\$_____	\$_____	\$_____

Total Price \$ _____

3rd year renewal

Location	Number of Cuts (25 ea.)	Total Cost for Cuts	Cost for Mulch & Fertilization	Cost for Leaf removal/ Beautification (3 visits)	Total Extended Cost
Thomasville RC	25	\$_____	\$_____	\$_____	\$_____
Winston-Salem RC/FMS	25	\$_____	\$_____	\$_____	\$_____
Lexington RC	25	\$_____	\$_____	\$_____	\$_____
Mocksville RC	25	\$_____	\$_____	\$_____	\$_____
Salisbury RC/AASF	25	\$_____	\$_____	\$_____	\$_____

Total Price \$ _____

ATTACHMENT D: HUB SUPPLEMENTAL VENDOR INFORMATION

Solicitation #: _____

Vendor Name: _____

Historically Underutilized Businesses (HUBs) consist of minority, women, and disabled business firms that are at least fifty-one percent owned and operated by an individual(s) from one of these categories. Also included in this category are disabled business enterprises and non-profit work centers for the blind and severely disabled.

Pursuant to G.S. 143B-1361(a), 143-48 and 143-128.4, the State invites and encourages participation in this procurement process by businesses owned by minorities, women, the disable, disabled business enterprises, and non-profit work centers for the blind and severely disabled. This includes utilizing individual(s) from these categories as subcontractors to perform the functions required in this Solicitation.

The Vendor shall respond to questions below, as applicable.

PART I: HUB CERTIFICATION

Is Vendor a NC-certified HUB entity? Yes ☐ No ☐

If **yes**, provide Vendor #: _____

If **no**, does Vendor qualify for certification as HUB? Yes ☐ No ☐

Vendors that check “yes” will be referred to the HUB Office for assistance in acquiring certification.

PART II: PROCUREMENT OF GOODS - SUPPLIERS

For Goods procurements, are you using Tier 2 suppliers? ☐ Yes ☐ No

If **yes**, then provide the following information:

Company Name	Company Address	Website Address	Contact Name	Contact Email	Contact Phone	NC HUB certified?	Percent of total bid price

PART III: PROCUREMENT OF SERVICES – SUBCONTRACTORS

For *Services* procurements, are you using Subcontractors to perform any of the services being procured under this solicitation? Yes No ☐ ☐

Company Name	Company Address	Website Address	Contact Name	Contact Email	Contact Phone	NC HUB certified?	Percent of total bid price

Need more information?

Questions concerning the completion of this form should be presented during the Q&A period through the process defined in the Solicitation document.

Questions concerning NC HUB certification, contact the [North Carolina Office of Historically Underutilized Businesses](#) at 984-236-0130 or huboffice.doa@doa.nc.gov

ATTACHMENT F: LOCATION OF WORKERS UTILIZED BY VENDOR

Solicitation #: _____

Vendor Name: _____

In accordance with NC General Statute G.S. 143-59.4, Vendor shall detail the location(s) at which performance will occur, as well as the manner in which it intends to utilize resources or workers outside of the United States in the performance of The Contract.

Vendor shall complete items 1 and 2 below.

1. Will any work under this Contract be performed outside of the United States? YES ☐ NO ☐

If "YES":

- a) List the location(s) outside of the United States where work under the Contract will be performed by the Vendor, any subcontractors, employees, or any other persons performing work under the Contract.
- b) Specify the manner in which the resources or workers will be utilized:

2. Where within the United States will work be performed?

NOTES:

- 1. The State will evaluate the additional risks, costs, and other factors associated with the utilization of workers outside of the United States prior to making an award.
- 2. Vendor shall provide notice in writing to the State of the relocation of the Vendor, employees of the Vendor, subcontractors of the Vendor, or other persons performing services under the Contract to a location outside of the United States.
- 3. All Vendor or subcontractors personnel providing call or contact center services to the State of North Carolina under the Contract **shall disclose** to inbound callers the location from which the call or contact center services are being provided.

ATTACHMENT G: CERTIFICATION OF FINANCIAL CONDITION

Solicitation #: _____

Name of Vendor: _____

The undersigned hereby certifies that: [check all applicable boxes]

☐ The Vendor is in sound financial condition and, if applicable, has received an unqualified audit opinion for the latest audit of its financial statements.

Date of latest audit: _____ (If no audit within past 18 months, explain reason below)

☐ The Vendor has no outstanding liabilities, including tax and judgment liens, to the Internal Revenue Service or any other government entity.

☐ The Vendor is current on all amounts due for payments of federal and state taxes and required employment-related contributions and withholdings.

☐ The Vendor is not the subject of any current litigation or findings of noncompliance under federal or state law.

☐ The Vendor has not been the subject of any past or current litigation, findings in any past litigation, or findings of noncompliance under federal or state law that may impact in any way its ability to fulfill the requirements of The Contract.

☐ He or she is authorized to make the foregoing statements on behalf of the Vendor.

Note: This shall constitute a continuing certification and Vendor shall notify the Contract Lead within 30 days of any material change to any of the representations made herein.

— If any one or more of the foregoing boxes is NOT checked, Vendor shall explain the reason(s) in the space below. Failure to include an explanation may result in Vendor being deemed non-responsive and its submission rejected in its entirety.

Signature

Date

Printed Name

Title

[This Certification must be signed by an individual authorized to speak for the Vendor]

ATTACHMENT H: CERTIFICATION FOR CONTRACTS, GRANTS, LOANS & COOPERATIVE AGREEMENTS

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal Contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal Contract, grant, loan, or cooperative agreement.

If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal Contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit [Standard Form-LLL, "Disclosure Form to Report Lobbying,"](#) in accordance with its instructions.

3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subcontracts, subgrants, and Contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Vendor, _____, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Vendor understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

Signature of Vendor's Authorized Official

Name and Title of Vendor's Authorized Official

Date

ATTACHMENT I: PESTICIDES/HERBICIDE APPLICATION REPORT FOR VENDORS

NORTH CAROLINA ARMY NATIONAL GUARD

The applicator must provide the information below each time pesticide/herbicide application is performed. This information is required by Army Regulation 200-1.

**NCARNG PERSONNEL MAY APPLY ONLY PRE-MIXED, READY TO USE, NON-RESTRICTED USE PESTICIDES.
RESTRICTED USE PESTICIDES & HERBICIDES MAY BE APPLIED ONLY BY A PROPERLY LICENSED VENDOR.**

DATE APPLIED: _____

ARMORY or INSTALLATION: _____

APPLICATOR'S NAME: _____

TARGET PEST/WEED: _____

Name of Product*	E.P.A. Reg. I.D.#*	% Active Ingredient*	% Inert Ingredient*	Amount Used (Oz.)
				<u>Concentrate:</u> <u>Pre-mixed:</u>

*Information available on product label

1 gallon =	4 qt	8 pt	128 fl. Oz.
1 quart =	.25 gal	2 pt	32 fl. Oz.
1 pint =	.125 gal	.5 qt	16 fl. Oz.

When completed email to: Robert Preddy at robert.t.preddy.nfg@army.mil is the pesticide/herbicide POC.

FMS & AASF SHOPS

FMS SHOP	STREET ADDRESS	CITY	ZIP CODE
Butner	Central Avenue	Butner	27509
Durham	801 Stadium Drive	Durham	27704
Louisburg	200 S. Bickett Blvd	Louisburg	27549
Morrisville	2050 National Guard Drive	Morrisville	27560
Roxboro	605 Burlington Road	Roxboro	27573
Youngsville	124 Youngsville	Youngsville	27596
Youngsville (OLD FMS)	116 N. Cross Street	Youngsville	27596

ATTACHMENT J: POST LAWN CARE CHECKLIST

NCNG Lawn Care Checklist

1. The following checklist is to be completed by the site POC (or their representative) at the completion of all lawn care services.
2. This form must be presented with the invoice before payment will be processed.
3. Complete the areas identified below:

- | | |
|--|--------|
| a. Was mowing completed on schedule; Mow grass every 10 days (March-September) or every 15 days (October-November) . (See note 3.j for Dec-Feb) | YES NO |
| Remarks: _____ | |
| b. Were all areas around Readiness Center and outside of the motor pool mowed satisfactorily? | YES NO |
| Remarks: _____ | |
| c. Was the motor pool mowed/sprayed satisfactorily? | YES NO |
| Remarks: _____ | |
| d. Was curbing and/or pavement trimmed or edged to remove grass or other vegetation completely? | YES NO |
| Remarks: _____ | |
| e. Did vendor remove leaves/excess clippings/debris from sidewalks, patios, plant beds, roads, parking areas and similar paved areas? | YES NO |
| Remarks: _____ | |
| f. Were areas around buildings and between the cracks in parking lots, sidewalks, pavement, walkways, gravel areas, and fences sprayed for grass/weed control? | YES NO |
| Remarks: _____ | |
| g. Were bushes and trees around Readiness Center, motor pool, and parking lot trimmed to control overgrowth? | YES NO |
| Remarks: _____ | |
| h. Did the vendor place mulch around shrubbery? | YES NO |
| Remarks: _____ | |
| i. Were small branches/tree limbs which have fallen to the ground since last visit removed? | YES NO |
| Remarks: _____ | |
| j. Were leaves and branches removed from the premises and disposed of by the vendor. (Particularly Dec-Feb during leaf removal period)? | YES NO |
| Remarks: _____ | |

4. The site POC should complete the information below.

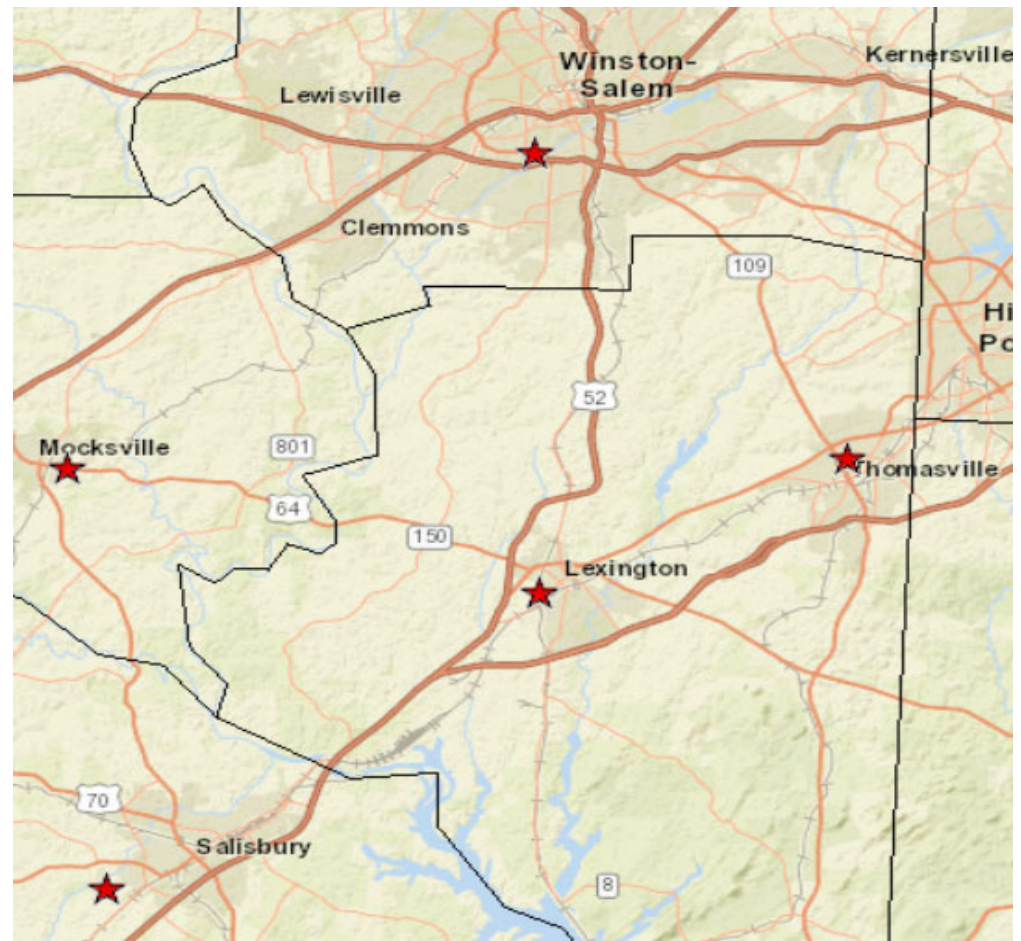
Printed Name and Rank: _____

Signature: _____

Date: _____

North Carolina National Guard Lexington Lawn Care Region

- Thomasville
- Winston-Salem
- Lexington
- Mocksville
- Salisbury



Thomasville

Address 130 Culbreth Ave, Thomasville, NC 27360

Phone Facility Manager 984-661- 3061
Alt Facility Mgr.

Total Area: 3.99 ac
Lawn Area: 1.30 ac



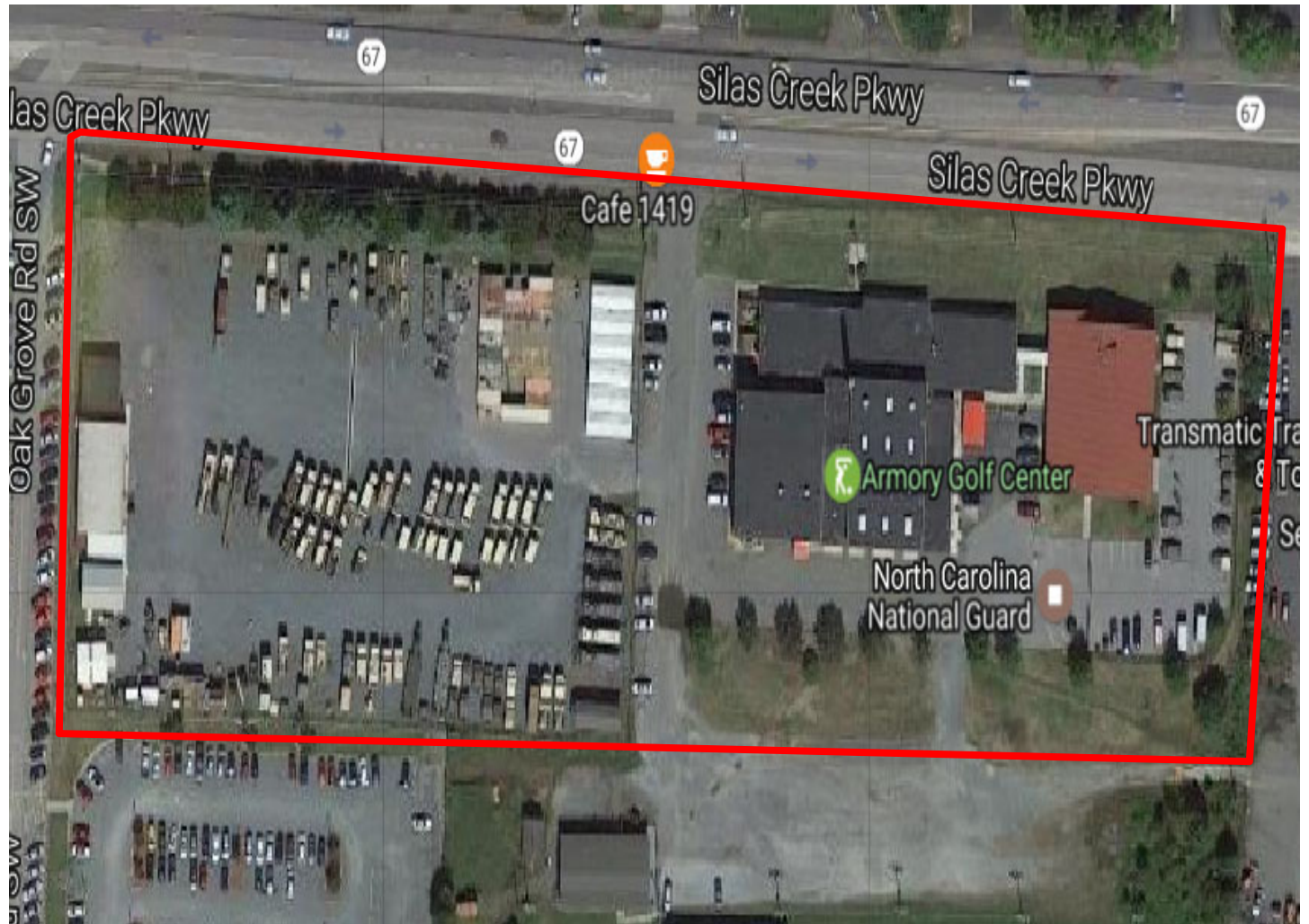
Winston-Salem (FMS #7)

Address 2000 Silas Creek PKWY, Winston-Salem, NC 27103

Phone Facility Manager 984-661-7134

ALT Facility Mgr. 984-661-7170

Total Area: 9.10 ac
Lawn Area: 3.80 ac



Lexington

Address 201 West 9th Ave, Lexington, NC 27293

Phone Facility Manager 984-661-1701
Alt Facility Mgr. 984-661-1501

Total Area: 4.27 ac

Lawn Area: 3.12 ac



Mocksville

Address 804 US HWY 64 East, Mocksville, NC 27028
Phone Facility Manager 984-661-3021
Alt Facility Mgr.

Total Area: 5.62 ac
Lawn Area: 2.90 ac



Salisbury (CO C 1-131 AVN)

Address 1195 National Guard Rd, Salisbury, NC 28147
Phone Facility Manager 984-661-6508
Alt Facility Mgr. 984-661-0971

Total Area: 38.50 ac
Lawn Area: 28.16 ac

