

<p>Guilford Technical Community College</p> <p>601 E. Main Street</p> <p>Jamestown, NC 27282</p>	ADDENDA 1
	IFB/RFQ NO. 99-MP24033
	Commodity: AV Refresh
	Using Agency Name: GTCC
	Date: Monday, May 12, 2025

This addendum addresses the following:

Response to Vendor Questions and Clarification Regarding Tariff Pricing:

Vendor Question	GTCC Response
<p>ClickShare Configuration Requirements:</p> <p>The RFP specifies Barco ClickShare for wireless presentation, but lists the CX-30 model, which does not support BYOM functionality (i.e., USB device passthrough for room cameras/mics).</p> <p>Should the CX-30 be configured solely for content sharing, or should a different ClickShare model (e.g., CX-50) be provided to support BYOM features? Please also confirm whether network integration, firmware updates, and centralized management are expected.</p>	<p>The CX-30Gen2(should be all you can get) are BYOD that will support any UC type of meeting. The Crestron sound Bar with camera will plug into the units and allow use and control from Teams and Zoom. We do want the units to be connected to Barco Management. Only install do not do any programming, GTCC personnel will add the unit.</p>
<p>Short Throw Projection and Lens Compatibility:</p> <p>The room matrix identifies certain rooms as requiring short throw projection, but the Sony VPL-PHZ61 listed in the equipment table is not a short throw projector by default.</p> <p>Can GTCC confirm whether the Sony VPL-PHZ61 is appropriate for all rooms marked for short throw projection, or will alternate lenses or projector models be required to meet the throw distance constraints in those spaces? If alternate models or lenses are needed, please provide the room dimensions and throw distances for the affected locations.</p>	<p>GTCC will provide you with 4 Epson BrightLink EB735fi projectors and mounts if new ones are needed.</p>
<p>Display Mounting and Structural Responsibility:</p> <p>The RFP specifies 85" and 65" displays but does not mention structural support, blocking, or mounting responsibility.</p> <p>Is the integrator responsible for verifying wall structure and providing any necessary reinforcement or mounting infrastructure beyond display hardware?</p>	<p>The 65" units will not need blocking if the mounts are anchored with good quality anchors in the studs. We have done the same thing with several larger displays with the same result. What makes this easier is the Chief AS3LDP7 mount.</p>
<p>AV Network Configuration Responsibility:</p> <p>The RFP does not describe network integration expectations for AV equipment (e.g., VLANs, IP assignments, PoE).</p> <p>Will GTCC be responsible for assigning IP addresses, VLANs, and switch configurations, or should the integrator provision and coordinate these during installation? If the integrator is responsible, please</p>	<p>All devices will be on GTCC's main network. GTCC personnel will provide you with IP addresses and all values needed for configuration.</p>

confirm whether DHCP or static addressing is preferred, whether AV devices should be isolated on a dedicated subnet, and if access to GTCC-managed switches will be provided for configuration purposes.	
<p>Control System Programming Standards:</p> <p>Does GTCC require use of standard GUI templates or logic, or is custom control programming expected for each room type?</p>	Custom control programming will be needed for each room type. Vendor can have access to each type of room to see what is currently there. In some locations where there is a touch panel GTCC will provide pictures of the interface.
<p>Commissioning and System Acceptance Requirements:</p> <p>The RFP does not include commissioning documentation or test plan expectations, nor does it clarify staffing responsibilities.</p> <p>Does GTCC require a specific commissioning checklist, testing documentation, or verification protocol for system acceptance? Will any portion of the AV commissioning process be supported by GTCC staff, or is full responsibility expected to fall on the AV integrator?</p>	Upon completion of install and programming, GTCC personnel will check each room to confirm functionality. A punch list will be provided to the installers.
<p>Electrical Support for Additional Power:</p> <p>The RFP implies that existing power is available but does not clarify if GTCC will provide additional outlets if needed.</p> <p>If additional power outlets or circuits are required to support AV hardware (e.g., for displays, amplifiers, or racks), will GTCC provide electrical services or should the integrator include coordination with an electrical subcontractor?</p>	GTCC is aware that power and data connections will need to be added in a number of places. GTCC will coordinate with the AV vendor to have GTCC facilities install both in the correct locations.
<p>On-Site Equipment Staging and Storage:</p> <p>The RFP does not mention availability of space for staging or temporarily storing AV equipment during the project.</p> <p>Will GTCC provide access to a secure on-site staging or storage area for equipment delivery and preparation during the installation timeline, or should the integrator account for daily transport and off-site storage logistics?</p>	Equipment can be delivered to GTCC ITS storage at 6012 Gate City Blvd, Greensboro. ITS will confirm what has been delivered and store until needed for install. Some of the equipment can be stored in secure locations on each campus during installation.

Tariff Pricing Clarification:

All pricing submitted in response to this solicitation must be firm and fixed. Proposals that include conditional language such as “subject to change” or that allow for **price increases** based on tariffs, duties, or similar charges will be deemed non-responsive and will not be considered.

Vendors are responsible for including any anticipated tariffs, duties, or other governmental charges in their proposed pricing. No post-award **price increases** will be permitted under any circumstances.

However, if a vendor includes contingency allowances in their pricing for potential tariffs or related costs, and the actual costs incurred are lower than anticipated, the vendor may invoice at the reduced actual cost, provided documentation is submitted to substantiate the difference.

Vendors should clearly identify any such contingency allowances within their proposal to ensure full transparency.

By providing signature below, the vendor is indicating that they have reviewed the question(s) and answer(s) for IFB/RFQ No. 99-MP24033. ***This Addendum should be signed and returned with the IFB/RFQ package.***

Company

Printed Name

Signature

Date