



# North Carolina Department of Public Safety

## Purchasing and Logistics

Roy Cooper, Governor  
Eddie M. Buffaloe Jr., Secretary

Casandra Skinner Hoekstra, Chief Deputy Secretary  
Melissa Earp, Chief Financial Officer  
Tymica Dunn, Director

## Purchasing & Logistics IMPORTANT BID ADDENDUM

January 31, 2024

BID Number: 19-IFB-979450786-WAX  
ADDENDUM Number: 02  
PURCHASER: Angela Wainright

COMMODITY/SERVICE: 431915  
USING AGENCY: State Highway Patrol  
OPENING DATE/TIME: February 5, 2024 at 2:00  
PM ET

### **INSTRUCTIONS:**

- Please see the changes listed below for the bid referenced above:**

Answers to Questions Received:

	Reference:	Question:	Answer:
1.	4.0	In adherence with section 3.4 BRAND SPECIFIC PRODUCT of the request, The Cradlepoint codes on the RFP are not listed in the Cradlepoint's official customer facing manufacturer's suggested retail price (MSRP) Pricing List. They are also not searchable on the Internet. Are you open to us providing pricing based on the official equivalent MSRP codes? We have attached the Official Cradlepoint pricing document within as a reference.	Please see Addendum 1 for updated Furnish and Deliver table that replaces Sections 4.0 and 4.1 in the IFB.
2.	4.0	To this regard, there are a few terms on in the RFP that do not translate into what Cradlepoint can offer. Please let us know if these are possibly typos and to simply replace them with the official Cradlepoint codes and descriptions. ("1200BM	Please see Addendum 1 for updated Furnish and Deliver table that replaces Sections 4.0 and 4.1 in the IFB.

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		Modem Module" "IRB1700-600M" "Router W/Wifi")	
3.	4.0	During the term of the potential 3 year contract as stated in section 3.9 there is a strong possibility that the Cradlepoint IBR900 4G Only Router will go end of sale. With this in mind, would you consider us adding options for other Cradlepoint routers that have a longer lifecycle roadmap?	Please bid as specified, for optional years 2 and 3.
4.	4.0	The antenna requested does not match up with the requested IBR900. It includes 2 extra Cellular connections and 2 extra WiFi connections. Is this an error? If not, what will the extra cables be used for? Are you open to antenna substitutions that pair exactly to the IBR900?	Please see Addendum 1 for updated Furnish and Deliver table that replaces Sections 4.0 and 4.1 in the IFB.
5.	4.0	In adherence with section 3.4 BRAND SPECIFIC PRODUCT of the request, the antenna requested is a rebranded AirGain antenna. We are being told by Airgain that this particular antenna is getting close to end of life. Can we provide a price for the original manufacture version of the antenna and/or a replacement equivalent? Another reason to consider antenna substitutions could be product availability considering that the 15-calendar day shipping delivery requirement since historically end of life identified products may not have the ability to confirm to this timeframe requirements. Please also confirm if it is ok to provide alternative antenna options for	Please see Addendum 1 for updated Furnish and Deliver table that replaces Sections 4.0 and 4.1 in the IFB.

		consideration in this RFP. In other words, other antenna manufacturer options that may represent a lower price point, increased availability, installation flexibility and/or technical longevity.	
6.	4.0	The antenna length requested is 19 feet. Would you consider a shorter length to avoid having to have antennas with 1 foot pigtails and 18 foot extenders? In other words, is there a range of acceptable antenna lengths that you might consider for this request?	No
7.	4.0	Within Line 2 of the pricing grid, the quantity requested is 1 but the description is 502. Is it safe to change the quantity to 502 so that the unit cost and extended cost match the format of lines 1 and 3?	Please bid as specified due to this being unit of measure dollar for a service.
8.	4.0	Within Line 1 and 2 of this section. The quantity requested is 1 but the description is 502. Is it safe to change the quantity to 502 so that the unit cost and extended cost match the format of lines 1 and 3 in section 4.0?	Please see Addendum 1 for updated Furnish and Deliver table that replaces Sections 4.0 and 4.1 in the IFB.
9.	4.0	Should the quantity for lines 1 and 2 actually be 251 or do you actually need twice the amount of licenses for both year 2 and year 3?	Please see Addendum 1 for updated Furnish and Deliver table that replaces Sections 4.0 and 4.1 in the IFB.
10.	Section 3, 9	This section reads as if it could potentially be a 3 year contract. With this in mind, will potential increases on hardware (Lines 1 and 3 in section 4.0) also follow the same 5% Max per year increase per year as outlined for Maintenance in section 3.8?	Please bid as specified on Addendum 1 Furnish and Deliver. Equipment is only to be purchased in Year 1.