



## **STATE OF NORTH CAROLINA**

**Department of Agriculture & Consumer Services**

**Invitation for Bid #: 10-IFB- 1524243751 -SMD**

**Year-Round Tram Services for the NC State Fair**

**Date of Issue: May 6, 2025**

**Bid Opening Date: May 28, 2025**

**At 02:00 PM ET**

**Direct all inquiries concerning this IFB to:**

**Sally Duncan**

**Procurement Specialist III**

**Email: [sally.duncan@ncagr.gov](mailto:sally.duncan@ncagr.gov)**

**Phone: 919-707-3128**



## STATE OF NORTH CAROLINA

### Invitation for Bid #

**10-IFB- 1524243751 -SMD**

For internal State agency processing, including tabulation of bids, provide your company's eVP (Electronic Vendor Portal) Number. Pursuant to G.S. 132-1.10(b) this identification number shall not be released to the public. **This page will be removed and shredded, or otherwise kept confidential**, before the procurement file is made available for public inspection.

**This page shall be filled out and returned with your bid.  
Failure to do so may subject your bid to rejection.**

\_\_\_\_\_  
Vendor Name

\_\_\_\_\_  
Vendor eVP#

**Note:** For a contract to be awarded to you, your company (you) must be a North Carolina registered vendor in good standing. You must enter the vendor number assigned through eVP (Electronic Vendor Portal). If you do not have a vendor number, register at <https://vendor.ncgov.com/vendor/login>

<b>STATE OF NORTH CAROLINA</b> <b><i>Division of Agriculture and Consumer Services</i></b>	
<b>Refer <u>ALL</u> Inquiries regarding this IFB to the procurement lead through the Message Board in the Sourcing Tool. See section <u>2.5</u> for details: Sally Duncan</b>	<b>Invitation for Bid #: 10-IFB- 1524243751 -SMD</b>
	<b>Bids will be publicly opened: May 28, 2025, At 02:00 PM ET</b> Microsoft Teams <a href="#">Need help?</a> <a href="#">Join the meeting now</a> Meeting ID: 248 133 505 686 8 Passcode: EK9rb3JS
	<b>Dial in by phone</b> <a href="#">+1 984-204-1487,,378513725#</a> United States, Raleigh <a href="#">Find a local number</a> Phone conference ID: 378 513 725# <b>Join on a video conferencing device</b> Tenant key: ncgov@m.webex.com Video ID: 117 173 569 9 <a href="#">More info</a> For organizers: <a href="#">Meeting options</a>   <a href="#">Reset dial-in PIN</a>
<b>Using Agency: NCAGR&amp;CS-State Fair Division</b>	<b>Commodity No. and Description: 781420 - Transport conveyance rental or lease services</b>
<b>Requisition No.: RQ185733</b>	

## **EXECUTION**

In compliance with this Invitation for Bid (IFB), and subject to all the conditions herein, the undersigned Vendor offers and agrees to furnish and deliver any or all items upon which prices are bid, at the prices set opposite each item within the time specified herein.

By executing this bid, the undersigned Vendor understands that false certification is a Class I felony and certifies that:

- this bid is submitted competitively and without collusion (G.S. 143-54),
- none of its officers, directors, or owners of an unincorporated business entity has been convicted of any violations of Chapter 78A of the General Statutes, the Securities Act of 1933, or the Securities Exchange Act of 1934 (G.S. 143-59.2), and
- it is not an ineligible Vendor as set forth in G.S. 143-59.1.

Furthermore, by executing this bid, the undersigned certifies to the best of Vendor's knowledge and belief, that:

- it and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal or State department or agency.

As required by G.S. 143-48.5, the undersigned Vendor certifies that it, and each of its sub-Contractors for any Contract awarded as a result of this IFB, complies with the requirements of Article 2 of Chapter 64 of the NC General Statutes, including the requirement for each employer with more than 25 employees in North Carolina to verify the work authorization of its employees through the federal E-Verify system.

As required by Executive Order 24 (2017), the undersigned vendor certifies will comply with all Federal and State requirements concerning fair employment and that it does not and will not discriminate, harass, or retaliate against any employee in connection with performance of any Contract arising from this solicitation.

G.S. 133-32 and Executive Order 24 (2009) prohibit the offer to, or acceptance by, any State Employee associated with the preparing plans, specifications, estimates for public contracts; or awarding or administering public contracts; or inspecting or supervising delivery of the public contract of any gift from anyone with a contract with the State, or from any person seeking to do business with the State. By execution of this

Bid Number: **10-IFB- 1524243751 -SMD**

Vendor: \_\_\_\_\_

response to the IFB, the undersigned certifies, for Vendor's entire organization and its employees or agents, that Vendor is not aware that any such gift has been offered, accepted, or promised by any employees of your organization.

By executing this bid, Vendor certifies that it has read and agreed to the **INSTRUCTION TO VENDORS** and the **NORTH CAROLINA GENERAL TERMS AND CONDITIONS** incorporated herein. These documents can be accessed from the Ariba Sourcing Tool.

**Failure to execute/sign bid prior to submittal may render bid invalid and it MAY BE REJECTED. Late bids shall not be accepted.**

COMPLETE/FORMAL NAME OF VENDOR:		
STREET ADDRESS:	P.O. BOX:	ZIP:
CITY & STATE & ZIP:	TELEPHONE NUMBER:	TOLL FREE TEL. NO:
PRINCIPAL PLACE OF BUSINESS ADDRESS IF DIFFERENT FROM ABOVE (SEE INSTRUCTIONS TO VENDORS ITEM #21):		
PRINT NAME & TITLE OF PERSON SIGNING ON BEHALF OF VENDOR:		FAX NUMBER:
VENDOR'S AUTHORIZED SIGNATURE*:	DATE:	EMAIL:

**VALIDITY PERIOD**

Offer shall be valid for at least ninety (90) days from date of bid opening, unless otherwise stated here: \_\_\_\_\_ days, or if extended by mutual agreement of the parties in writing. Any withdrawal of this offer shall be made in writing, effective upon receipt by the agency issuing this IFB.

**ACCEPTANCE OF BIDS**

If your bid is accepted, all provisions of this IFB, along with the written results of any negotiations, shall constitute the written agreement between the parties ("Contract"). The NORTH CAROLINA GENERAL TERMS AND CONDITIONS are incorporated herein and shall apply. Depending upon the Goods or Services being offered, other terms and conditions may apply, as mutually agreed.

**FOR STATE USE ONLY:** Offer accepted and Contract awarded this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, as indicated on

The attached certification, by \_\_\_\_\_.

**(Authorized Representative of North Carolina Department of Agriculture & Consumer Services)**

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## 1.0 PURPOSE AND BACKGROUND

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North Carolina Department of Agriculture & Consumer Services(NCDA&CS)- North Carolina State Fair (NCSF) Division is seeking to obtain a qualified vendor to provide open air tram services. These services will be required for pre-event setup and during the eleven (11) day annual NC State Fair 2025, as well as other events, including but not limited to The Good Guys Car Show and The Got to Be NC Festival.

With the inclusion of the Cardinal Lot for State Fair parking, it will be necessary to move Fair attendees in a safe and efficient manner to expedite entry into the Fair and return to their vehicles. The Cardinal lot is a gravel lot of approximately 20 acres, approximately .5 miles from Gate 7. Since the route to Gate 7 does not include access to or crossing any NC or US highways, as well as efficiency loading and unloading in a safe and timely manner, open air trams will be the method used to move customers from and to the parking lot. Experience with providing transportation services for events more than 130,000 attendees per day is required with the vendor having a minimum experience of five (5) years.

The intent of this solicitation is to award an Agency Specific Contract.

### 1.1 CONTRACT TERM

The Contract shall have an initial term of three (3) years, beginning on the date of final Contract execution (the "Effective Date").

Bids shall be submitted in accordance with the terms and conditions of this IFB and any addenda issued hereto.

## 2.0 GENERAL INFORMATION

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### 2.1 INVITATION FOR BID DOCUMENT

This IFB is comprised of the base IFB document, any attachments, and any addenda released before Contract award, which are incorporated herein by reference.

### 2.2 NOTICE TO VENDORS REGARDING IFB TERMS AND CONDITIONS

It shall be the Vendor's responsibility to read the Instructions to Vendors, the North Carolina General Terms and Conditions, all relevant exhibits and attachments, and any other components made a part of this IFB and comply with all requirements and specifications herein. Vendors are also responsible for obtaining and complying with all Addenda and other changes that may be issued in connection with this IFB.

If Vendors have questions or issues regarding any component of this IFB, those must be submitted as questions in accordance with the instructions in the BID QUESTIONS Section. If the State determines that any changes will be made as a result of the questions asked, then such decisions will be communicated in the form of an IFB addendum. The State may also elect to leave open the possibility for later negotiation of specific provisions of the Contract that have been addressed during the question-and-answer period, prior to contract award.

Other than through the process of negotiation under 01 NCAC 05B.0503, the State rejects and will not be required to evaluate or consider any additional or modified terms and conditions submitted with Vendor's bid or otherwise. This applies to any language appearing in or attached to the document as part of the Vendor's bid that purports to vary any terms and conditions or Vendors' instructions herein or to render the bid non-binding or subject to further negotiation. Vendor's bid shall constitute a firm offer that shall be held open for the period required herein ("Validity Period" above).

**The State may exercise its discretion to consider Vendor proposed modifications. By execution and delivery of this IFB Response, the Vendor agrees that any additional or modified terms and conditions, whether submitted purposely or inadvertently, shall have no force or effect, and will be disregarded unless expressly agreed upon during negotiations and incorporated by way of a Best and Final Offer (BAFO). Noncompliance with, or any attempt to alter or delete, this paragraph shall constitute sufficient grounds to reject Vendor's bid as nonresponsive.**

### 2.3 IFB SCHEDULE

The table below shows the *intended* schedule for this IFB. The State will make every effort to adhere to this schedule.

Event	Responsibility	Date and Time
Issue IFB	State	May 6, 2025
Hold Pre-Bid Meeting/Site Visit	State	May 14, 2025, At 02:00 PM ET
Submit Written Questions	Vendor	May 16, 2025, At 02:00 PM ET
Provide Response to Questions	State	May 20, 2025, At 02:00 PM ET
Submit Bids	Vendor	<p>May 28, 2025, At 02:00 PM ET</p> <p>Microsoft Teams <a href="#">Need help?</a></p> <p><a href="#">Join the meeting now</a></p> <p>Meeting ID: 248 133 505 686 8</p> <p>Passcode: EK9rb3JS</p>
		<p><b>Dial in by phone</b></p> <p><a href="#">+1 984-204-1487,,378513725#</a> United States, Raleigh</p> <p><a href="#">Find a local number</a></p> <p>Phone conference ID: 378 513 725#</p> <p><b>Join on a video conferencing device</b></p> <p>Tenant key: ncgov@m.webex.com</p> <p>Video ID: 117 173 569 9</p> <p><a href="#">More info</a></p> <p>For organizers: <a href="#">Meeting options</a>   <a href="#">Reset dial-in PIN</a></p>
Contract Award	State	TBD

## 2.4 SITE VISIT

### Urged and Cautioned Site Visit

Date: 05/14/2025  
 Time: 10:00 AM Eastern Time  
 Location: 4285 Trinity Road  
 Wesley Wyatt Building Conference Room  
 Raleigh , NC 27607  
 Contact #: 919-812-1925

**Instructions:** Vendor representatives are URGED and CAUTIONED to visit the site and apprise themselves of the conditions and requirements which will affect the performance of the work called for by this IFB. A non-mandatory site visit is scheduled for this IFB. Submission of a bid shall constitute sufficient evidence of this compliance and no allowance will be made for unreported conditions which a prudent Vendor would recognize as affecting the performance of the work called for in this IFB.

Vendor is cautioned that any information released to attendees during the site visit, other than that involving the physical aspects of the facility referenced above, and which conflicts with, supersedes, or adds to requirements in this IFB, must be confirmed by written addendum before it can be considered to be a part of this IFB and any resulting contract.

## 2.5 BID QUESTIONS

Upon review of the IFB documents, Vendors may have questions to clarify or interpret the IFB in order to submit the best bid possible. To accommodate the Bid Questions process, Vendors shall submit any such questions by the “Submit Written Questions” date and time provided in the IFB SCHEDULE Section above, unless modified by Addendum.

Questions related to the content of the solicitation, or the procurement process should be directed to the person on the title page of this document via the Sourcing Tool's message board by the date and time specified in the IFB SCHEDULE Section of this IFB. Vendors will enter “# 10-IFB- 1524243751 -SMD– Questions” as the subject of the message. Question submittals should include a reference to the applicable IFB section. This is the only manner in which questions will be received.



Questions or issues related to using the Sourcing Tool itself can be directed to the North Carolina eProcurement Help Desk at 888-211-7440, Option 2. Help Desk representatives are available Monday through Friday from 7:30 AM ET to 5:00 PM ET.

Questions received prior to the submission deadline date, the State's response, and any additional terms deemed necessary by the State will be posted in the Sourcing Tool in the form of an addendum and shall become an Addendum to this IFB. No information, instruction or advice provided orally or informally by any State personnel, whether made in response to a question or otherwise in connection with this IFB, shall be considered authoritative or binding. Vendors shall rely *only* on written material contained in the IFB and an addendum to this IFB.

## 2.6 BID SUBMITTAL

**IMPORTANT NOTE: This is an absolute requirement.** Late bids, regardless of cause, will not be opened or considered, and will be automatically disqualified from further consideration. Vendor shall bear the sole risk of late submission due to unintended or unanticipated delay. It is the Vendor's sole responsibility to ensure its bid has been received as described in this IFB by the specified time and date of opening. Failure to submit a bid in strict accordance with instructions provided shall constitute sufficient cause to reject a Vendor's bids(s). Solicitation responses are subject to Sealed Bidding requirements.

Vendor's bids for this procurement must be submitted through the Sourcing Tool. For training on how to use the Sourcing Tool to view solicitations, submit questions, develop responses, upload documents, and submit offers to the State, Vendors should go to the following site: <https://eprocurement.nc.gov/training/vendor-training>

Questions or issues related to using the Sourcing Tool itself can be directed to the North Carolina eProcurement Help Desk at 888-211-7440, Option 2. Help Desk representatives are available Monday through Friday from 7:30 AM EST to 5:00 PM EST.

### Tips for Using the Sourcing Tool

1. Vendors should review available training and confirm that they are able to access the Sourcing Event, enter responses, and upload files well in advance of the date and time response are due to allow sufficient time to seek assistance from the North Carolina eProcurement Help Desk.
2. Vendors may submit their responses early to make sure there are no issues and then submit a revised response any time prior to the response due date and time. The State will only review the most recent response.
3. Vendors should respond to all relevant sections of the Sourcing Event. Certain questions or items are required in order to submit a response and are denoted with an asterisk. The Sourcing Tool will not allow a response to be submitted unless all required items are completed. The Sourcing Tool will provide error messages to help identify any required information that is missing when response is submitted.
4. Simply saving your response in the Sourcing Tool is not the same as submitting your response to the State. Vendors should make sure they complete the submission process and receive a message that their response was successfully submitted.
5. **Only Bids submitted through the Content Section of the Ariba Sourcing Event will be considered. Bids submitted through the Message Board will not be accepted or considered for award.**

If confidential and proprietary information is included in the bid, also submit one (1) signed, REDACTED copy of the bid. Such information may include trade secrets defined by N.C. Gen. Stat. § 66-152 and other information exempted from the Public Records Act pursuant to N.C. Gen. Stat. §132- 1.2. Vendor may designate information, Products, Services, or appropriate portions of its response as confidential, consistent with and to the extent permitted under the statutes and rules set forth above. By so redacting any page, or portion of a page, the Vendor warrants that it has formed a good faith opinion, having received such necessary or proper review by counsel and other knowledgeable advisors, that the portions determined to be confidential and proprietary and redacted as such, meet the requirements of the Rules and Statutes set forth above. However, under no circumstances shall price information be designated as confidential.

If the Vendor does not provide a redacted version of the bid with its bid submission, the Department may release an unredacted version if a record request is received.

## **2.7 BID CONTENTS**

Vendors shall provide responses to all questions and complete all attachments for this IFB that require the Vendor to provide information and upload them to the Sourcing Event in the Sourcing Tool. Vendor may not be able to submit its response in the Sourcing Tool unless all required items are addressed. Vendors shall provide authorized signatures where requested. Failure to provide all required items, or Vendor's submission of incomplete items, may result in the State rejecting Vendor's bid, in the State's sole discretion.

Vendors shall upload the following items and attachments in the Sourcing Tool:

- a) Completed and signed version of all EXECUTION PAGES, along with the body of the IFB.
- b) Signed receipt pages of any addenda released in conjunction with this IFB, if required to be returned.
- c) Vendor's Response. *[Indicate relative section references as a guide to responding to sections requiring additional responses outside of the solicitation document. If not required, delete.]*
- d) Completed version of ATTACHMENT A: PRICING
- e) Completed and signed version of ATTACHMENT D: HUB SUPPLEMENTAL VENDOR INFORMATION
- f) Completed and signed version of ATTACHMENT E: CUSTOMER REFERENCE FORM
- g) Completed and signed version of ATTACHMENT F: LOCATION OF WORKERS UTILIZED BY VENDOR
- h) Completed and signed version of ATTACHMENT G: CERTIFICATION OF FINANCIAL CONDITION

## **2.8 ALTERNATE BIDS**

Unless provided otherwise in this IFB, Vendor may submit alternate bids for comparable Goods, various methods or levels of Service(s), or that propose different options. Alternate bid must specifically identify the IFB requirements and advantage(s) addressed by the alternate bid. Each bid must be for a specific set of Goods and Services and must include specific pricing. If a Vendor chooses to respond with various offerings, Vendor shall follow the specific instructions for uploading Alternate Bids in the Sourcing Tool.

## **2.9 DEFINITIONS, ACRONYMS, AND ABBREVIATIONS**

Relevant definitions for this IFB are provided in 01 NCAC 05A .0112 and in the Instructions to Vendors found in the Sourcing Tool, which are incorporated herein by this reference.

# **3.0 METHOD OF AWARD AND BID EVALUATION PROCESS**

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## **3.1 METHOD OF AWARD**

North Carolina G.S. 143-52 provides a general list of criteria the State shall use to award contracts, as supplemented by the additional criteria herein. The Goods or Services being procured shall dictate the application and order of criteria; however, all award decisions shall be in the State's best interest.

All responsive bids will be reviewed, and an award or awards will be based on the responsive bid(s) offering the lowest price that meets the specifications provided herein, to include any required verifications set out here in such as but not limited to past performance, references, and financial documents.

While the intent of this IFB is to award a Contract(s) to a single Vendor, the State reserves the right to make separate awards to different Vendors for one or more line items, to not award one or more line items, or to cancel this IFB in its entirety without awarding a Contract, if it is considered to be most advantageous to the State to do so.

The State reserves the right to waive any minor informality or technicality in bids received.

### **3.2 CONFIDENTIALITY AND PROHIBITED COMMUNICATIONS DURING EVALUATION**

While this IFB is under evaluation, the responding Vendor, including any subcontractors and suppliers, is prohibited from engaging in conversations intended to influence the outcome of the evaluation. See Paragraph 29. of the Instructions to Vendors entitled COMMUNICATOINS BY VENDORS

Each Vendor submitting a bid to this IFB, including its employees, agents, subcontractors, suppliers, subsidiaries and affiliates, is prohibited from having any communications with any person inside or outside the using agency; issuing agency; other government agency office or body (including the purchaser named above, any department secretary, agency head, members of the General Assembly and Governor's office); or private entity, if the communication refers to the content of Vendor's bid or qualifications, the content of another Vendor's proposal, another Vendor's qualifications or ability to perform a resulting contract, and/or the transmittal of any other communication of information that could be reasonably considered to have the effect of directly or indirectly influencing the evaluation of proposals, the award of a contract, or both.

Any Vendor not in compliance with this provision shall be disqualified from evaluation and award. A Vendor's proposal may be disqualified if its subcontractor and/or supplier engage in any of the foregoing communications during the time that the procurement is active (*i.e.*, the issuance date of the procurement until the date of contract award or cancellation of the procurement). Only those discussions, communications or transmittals of information authorized or initiated by the issuing agency for this IFB or inquiries directed to the purchaser named in this IFB regarding requirements of the IFB (prior to proposal submission) or the status of the award (after submission) are excepted from this provision.

### **3.3 BID EVALUATION PROCESS**

Only responsive submissions will be evaluated.

**The State will conduct an evaluation of responsive Bids, as follows:**

Bids will be received according to the method stated in the Bid Submittal section above.

All bids must be received by the issuing agency not later than the date and time specified in the IFB SCHEDULE Section above, unless modified by Addendum. Vendors are cautioned that this is a request for offers, not an offer or request to contract, and the State reserves the unqualified right to reject any and all offers at any time if such rejection is deemed to be in the best interest of the State.

At the date and time provided in the IFB SCHEDULE Section above, unless modified by Addendum, the bids from each responding Vendor will be opened publicly and all offers (except those that have been previously withdrawn, or voided bids) will be tabulated. The tabulation shall be made public at the time it is created. When negotiations after receipt of bids is authorized pursuant to G.S. 143-49 and 01 NCAC 05B.0503, only the names of offerors and the Goods and Services offered shall be tabulated at the time of opening. Cost and price shall become available for public inspection at the time of the award. Interested parties are cautioned that these costs and their components are subject to further evaluation for completeness and correctness and therefore may not be an exact indicator of a Vendor's pricing position.

At their option, the evaluators may request oral presentations or discussions with any or all Vendors for clarification or to amplify the materials presented in any part of the bid. Vendors are cautioned, however, that the evaluators are not required to request presentations or other clarification—and often do not. Therefore, all bids should be complete and reflect the most favorable terms available from the Vendor. Prices bid cannot be altered or modified as part of a clarification.

Bids will generally be evaluated, based on completeness, content, cost and responsibility of the Vendor to supply the requested Goods and Services. Specific evaluation criteria are listed in Section 3.1 METHOD OF AWARD.

Upon completion of the evaluation process, the State will make Award(s) based on the evaluation and post the award(s) to the electronic Vendor Portal (eVP), <https://evp.nc.gov>, under the IFB number for this solicitation. Award of a Contract to one Vendor does not mean that the other bids lacked merit, but that, all factors considered, the selected bid was deemed most advantageous and represented the best value to the State.

The State reserves the right to negotiate with one or more Vendors, or to reject all original offers and negotiate with one or more sources of supply that may be capable of satisfying the requirement, and in either case to require Vendor to submit a Best and Final Offer (BAFO) based on discussions and negotiations with the State.

### **3.4 PERFORMANCE OUTSIDE THE UNITED STATES**

Vendor shall complete ATTACHMENT F: LOCATION OF WORKERS UTILIZED BY VENDOR. In addition to any other evaluation criteria identified in this IFB, the State may also consider, for purposes of evaluating proposed or actual contract performance outside of the United States, how that performance may affect the following factors to ensure that any award will be in the best interest of the State:

- a) Total cost to the State
- b) Level of quality provided by the Vendor
- c) Process and performance capability across multiple jurisdictions
- d) Protection of the State's information and intellectual property
- e) Availability of pertinent skills
- f) Ability to understand the State's business requirements and internal operational culture
- g) Particular risk factors such as the security of the State's information technology
- h) Relations with citizens and employees
- i) Contract enforcement jurisdictional issues

### **3.5 INTERPRETATION OF TERMS AND PHRASES**

This IFB serves two functions: (1) to advise potential Vendors of the parameters of the solution being sought by the State; and (2) to provide (together with other specified documents) the terms of the Contract resulting from this procurement. The use of phrases such as "shall," "must," and "requirements" are intended to create enforceable contract conditions. In determining whether bids should be evaluated or rejected, the State will take into consideration the degree to which Vendors have proposed or failed to propose solutions that will satisfy the State's needs as described in the IFB. Except as specifically stated in the IFB, no one requirement shall automatically disqualify a Vendor from consideration. However, failure to comply with any single requirement may result in the State exercising its discretion to reject a bid in its entirety.

## **4.0 REQUIREMENTS**

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This Section lists the requirements related to this IFB. By submitting a bid, the Vendor agrees to meet all stated requirements in this Section as well as any other specifications, requirements, and terms and conditions stated in this IFB. If a Vendor is unclear about a requirement or specification or believes a change to a requirement would allow for the State to receive a better bid, the Vendor is urged to submit these items in the form of a question during the question and answer period in accordance with the Bid Questions Section above.

### **4.1 PRICING**

Bid price shall constitute the total cost to the State for complete performance in accordance with the requirements and specifications herein, including all applicable charges for handling, transportation, administrative and other similar fees. Complete ATTACHMENT A: PRICING FORM and upload in the Sourcing Tool. The pricing provided in ATTACHMENT A, or resulting from any negotiations, is incorporated herein and shall become part of any resulting Contract.

### **4.2 INVOICES**

Vendor shall invoice the Purchasing Agency. The standard format for invoicing shall be Single Invoices meaning that the Vendor shall provide the Purchasing Agency with an invoice for each order. Invoices shall include detailed information to allow Purchasing Agency to verify pricing at point of receipt matches the correct price from the original date of order. The following fields shall be included on all invoices, as relevant:

Vendor's Billing Address, Customer Account Number, NC Contract Number, Order Date, Buyer's Order Number, Manufacturer Part Numbers, Vendor Part Numbers, Item Descriptions, Price, Quantity, and Unit of Measure.

### **4.3 FINANCIAL STABILITY**

As a condition of contract award, the Vendor must certify that it has the financial capacity to perform and to continue to perform its obligations under the Contract; that Vendor has no constructive or actual knowledge of an actual or potential legal proceeding being brought against Vendor that could materially adversely affect performance of this Contract; and that entering into this Contract is not prohibited by any contract, or order by any court of competent jurisdiction.

Each Vendor shall certify it is financially stable by completing ATTACHMENT G: CERTIFICATION OF FINANCIAL CONDITION. The State is requiring this certification to minimize potential issues from contracting with a Vendor that is financially unstable. From the date of the Certification to the expiration of the Contract, the Vendor shall notify the State within thirty (30) days of any occurrence or condition that materially alters the truth of any statement made in this Certification. The Contract Manager may require annual recertification of the Vendor's financial stability.

### **4.4 HUB PARTICIPATION**

Pursuant to North Carolina General Statute G.S. 143-48, it is State policy to encourage and promote the use of small, minority, physically handicapped, and women contractors in purchasing Goods and Services. As such, this IFB will serve to identify those Vendors that are minority owned or have a strategic plan to support the State's Historically Underutilized Business program by meeting or exceeding the goal of 10% utilization of diverse firms as 1st or 2nd tier subcontractors. Vendor shall complete ATTACHMENT D: HUB SUPPLEMENTAL VENDOR INFORMATION.

### **4.5 REFERENCES**

Vendor shall upload to the Sourcing Tool at least three (3) references, using ATTACHMENT E: CUSTOMER REFERENCE FORM, for which it has provided Services of similar size and scope to those proposed herein. The State may contact these users to determine whether the Services provided are substantially similar in scope to those proposed herein and whether Vendor's performance has been satisfactory. The information obtained may be considered in the evaluation of the Bid.

### **4.6 BACKGROUND CHECKS**

Any personnel or agent of Vendor performing Services under any Contract arising from this IFB may be required to undergo a background check at the expense of the Vendor, if so requested by the State.

### **4.7 PERSONNEL**

Vendor warrants that qualified personnel shall provide Services under this Contract in a professional manner. "Professional manner" means that the personnel performing the Services will possess the skill and competence consistent with the prevailing business standards in the industry. Vendor will serve as the prime contractor under this Contract and shall be responsible for the performance and payment of all subcontractor(s) that may be approved by the State. Names of any third-party Vendors or subcontractors of Vendor may appear for purposes of convenience in Contract documents; and shall not limit Vendor's obligations hereunder. Vendor will retain executive representation for functional and technical expertise as needed in order to incorporate any work by third party subcontractor(s).

Should the Vendor's bid result in an award, the Vendor shall be required to agree that it will not substitute key personnel assigned to the performance of the Contract without prior written approval by the Contract Lead. Vendor shall further agree that it will notify the Contract Lead of any desired substitution, including the name(s) and references of Vendor's recommended substitute personnel. The State will approve or disapprove the requested substitution in a timely manner. The State may, in its sole discretion, terminate the Services of any person providing Services under this Contract. Upon such termination, the State may request acceptable substitute personnel or terminate the contract Services provided by such personnel.

### **4.8 VENDOR'S REPRESENTATIONS**

If Vendor's bid results in an award, Vendor agrees that it will not enter any agreement with a third party that may abridge any rights of the State under the Contract. If any Services, deliverables, functions, or responsibilities not specifically described in this

solicitation are required for Vendor's proper performance, provision and delivery of the Service and deliverables under a resulting Contract or are an inherent part of or necessary sub-task included within such Service, they will be deemed to be implied by and included within the scope of the Contract to the same extent and in the same manner as if specifically described in the Contract. Unless otherwise expressly provided herein, Vendor will furnish all of its own necessary management, supervision, labor, facilities, furniture, computer and telecommunications equipment, software, supplies and materials necessary for the Vendor to provide and deliver the Services and/or other Deliverables.

#### **4.9 AGENCY INSURANCE REQUIREMENTS MODIFICATION**

A. Default Insurance Coverage from the General Terms and Conditions applicable to this Solicitation:

- ☐ Small Purchases
- ☐ Contract value in excess of the Small Purchase threshold, but up to \$1,000,000.00
- ☒ Contract value in excess of \$1,000,000.00

### **5.0 SPECIFICATIONS AND SCOPE OF WORK**

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#### **5.1 SPECIFICATIONS**

The specific items and any specifications that the Purchasing Agency is seeking are listed below. Items offered by the Vendor must meet or exceed the listed Specifications to be considered for award.

Experience with providing transportation services for events more than 130,000 attendees per day is required with the vendor having a minimum experience of five (5) years.

Vendor's relationship to the NCSF is an independent contractor. Total cost reflects performing the services as outlined in the proposal. No other costs will be allowed. Bids shall be submitted in accordance with the terms and conditions of this IFB and any addenda issued hereto.

The Vendor hires (provides all personnel), recruits, supervises and pays employees required to perform the tasks outlined in Section 5.2 of the proposal. The company works closely with the NC State Highway Patrol and State Fair parking and transportation contract administrator or designee to coordinate tram traffic.

The dates for 2025/26 events included in the IFB are as follows:

1. 2025 NC State Fair - October 16 – 26, 2025
2. 2026 Good Guys Car Show - Mid-April 2026
3. 2026 Got to Be NC Festival – May 15-17, 2026
4. The NC State Fair will coordinate a meeting with the vendor to set forth expectations and schedules within 60 days of contract award, as well as annually by January 31st of each following year.

#### **5.2 TASKS/DELIVERABLES**

**All event tram services begin pre-event setup prior to the event opening.**

The Vendor will provide all vehicles necessary for transportation of its workers and equipment. Trucks, vehicles, etc. that will be needed to carry out these functions of the job, to include mobilization and demobilization of staff and equipment before and after the event.

1. Vendor will coordinate traffic control with the North Carolina State Highway Patrol and Contract Manager or designee. Vendor will keep a daily log of activity to provide information on circumstances that the Contract Administrator needs to be apprised of (issues, problems, injuries, wrecks, etc.).

2. Vendor will provide staffing for all equipment, tram plaza, tram stops with the ability to complete all tasks efficiently.
3. Vendor will provide cell phones to rapidly communicate with:
  - a. North Carolina State Highway Patrol.
  - b. North Carolina State Fair Public Safety, NCDA&CS Police, State Fair Contract Administrator or designee.
4. Vendor will be responsible for operating all temporary/permanent lights that will be provided by the North Carolina State Fair. Operation means to turn on and off the portable light towers and permanent lighting as needed/as directed by Contract Administrator or designee.
5. Vendor will lay out and set up all tram plaza and tram stops necessary with bike racks, cones, etc. provided by the NC State Fair. Vendor will provide signage to identify key areas as necessary.

**The North Carolina State Fair will furnish the following for the Vendor:**

1. One (1) portable, hand-held, two-way radio on State Fair maintenance frequency and one 800 MHz radio with an assigned event talk group.
2. Furnish permanent and/or temporary lighting (portable light towers, fuel and maintenance) in the tram loading/unloading areas. Vendors tram attendants will be responsible for turning temporary or permanent lighting on and off as needed and as directed by the vendor, the contract administrator or designee.

**Cardinal Lot Tram Specifications during the annual State Fair:**

1. Provide (1) Open Air, Vehicle or Tractor Pulled Mini-Tram, (10 Passenger minimum) moving attendees inside Cardinal Lot 8:00 AM to 1:00 AM (1 hour before the event to until crowd diminishes).
2. Provide up to three (3) six passenger and one (1) four passenger golf carts to move attendees in, to and from the Cardinal Lot to the tram plaza or Gate 7 and/or Carter Finley-Lenovo Arena as necessary.
3. Provide four (4) Open Air, Vehicle or Tractor Pulled Trams (50 Passenger minimum) moving attendees to and from the Cardinal Lot Tram Plaza to Gate 7 and return 8:00 AM to 1:00 AM (1 hour before the event to until crowd diminishes).
4. Provide one (1) Open Air, Vehicle or Tractor Pulled, ADA Compliant Tram (30 Passenger minimum) moving attendees to and from Gate 7 Tram Plaza to Cardinal Lot Tram Plaza and return 8:00 AM to 1:00 AM (1 hour before the event to until crowd diminishes).

**Lenovo Arena – Carter Finley Stadium to Gate 8 Tunnel Crossing and Return during the annual State Fair:**

1. Provide (4) Open Air, Vehicle or Tractor Pulled Trams (30 Passenger minimum) moving attendees inside the Carter Finley – Lenovo Lots 8:00 AM to 1:00 AM (1 hour before the event to until crowd diminishes).
2. Provide (1) Open Air, Vehicle or Tractor Pulled, ADA Compliant Tram (30 Passenger minimum) Moving attendees inside the Carter Finley – Lenovo Lots 8:00 AM to 1:00 AM (1 hour before the event to until crowd diminishes).

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## Cardinal Lot Legend Tram Points and Parking



## Carter Finley – Lenovo Lot Area Overview



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**The Vendor agrees to maintain a high standard of professionalism and customer service in all interactions with the public, customers, and public safety officials. This includes, but is not limited to:**

1. Public Safety Support – Providing reasonable assistance to law enforcement, emergency responders, and other public safety officials in situations such as locating missing persons or responding to emergencies, in compliance with applicable laws and regulations.
2. Medical Assistance – Offering reasonable cooperation and support to medical personnel or first responders when assistance is requested, provided such assistance does not interfere with the Vendor’s primary duties.
3. General Public Engagement – Answering reasonable inquiries from the public in a courteous and professional manner and providing accurate information related to the Vendor’s services, location, and relevant public resources.
4. Compliance with Policies – Adhering to all company policies, local ordinances, and industry standards regarding customer interactions, safety protocols, and data privacy.
5. Non-Interference with Operations – Ensuring that all assistance provided does not unduly disrupt the Vendor’s core operations or violate contractual obligations.

## 6.0 CONTRACT ADMINISTRATION

All Contract Administration requirements are conditioned on an award resulting from this solicitation. This information is provided for the Vendor’s planning purposes.

NC State Fair Contract Manager Point of Contact	
Name:	Kevin Carpenter
Office Phone #:	919-839-4717
Mobile Phone #:	919-812-1925
Email:	<a href="mailto:kevin.carpenter@ncagr.gov">kevin.carpenter@ncagr.gov</a>

## 6.1 CONTRACT MANAGER AND CUSTOMER SERVICE

The Vendor shall be required to designate and make available to the State a contract manager. The contract manager shall be the State’s point of contact for Contract related issues and issues concerning performance, progress review, scheduling, and service.

Contract Manager Point of Contact	
Name:	
Office Phone #:	
Mobile Phone #:	
Email:	

The Vendor shall be required to designate and make available to the State for customer service. The customer service point of contact shall be the State’s point of contact for customer service-related issues (define roles and responsibilities).

Customer Service Point of Contact	
Name:	
Office Phone #:	

Mobile Phone #:	
Email:	

## 6.2 POST AWARD PROJECT REVIEW MEETINGS

The Vendor, at the request of the State, shall be required to meet periodically before and after each event with the State for Project Review meetings. The purpose of these meetings will be to review project progress reports, discuss Vendor and State performance, address outstanding issues, review problem resolution, provide direction, evaluate continuous improvement and cost saving ideas, and discuss any other pertinent topics.

## 6.3 CONTINUOUS IMPROVEMENT

The State encourages the Vendor to identify opportunities to reduce the total cost the State. A continuous improvement effort consists of various ways to enhance business efficiencies as performance progresses.

## 6.4 ACCEPTANCE OF WORK

Performance of the work and/or delivery of Goods shall be conducted and completed at least in accordance with the Contract requirements and recognized and customarily accepted industry practices. Performance shall be considered complete when the Services or Goods are approved as acceptable by the Contract Administrator.

The State shall have the obligation to notify Vendor, in writing ten (10) calendar days following completion of such work or delivery of a deliverable described in the Contract that it is not acceptable. The notice shall specify in reasonable detail the reason(s) it is unacceptable. Acceptance by the State shall not be unreasonably withheld; but may be conditioned or delayed as required for reasonable review, evaluation, installation, or testing, as applicable to the work or deliverable. Final acceptance is expressly conditioned upon completion of all applicable assessment procedures. Should the work or deliverables fail to meet any specifications, acceptance criteria or otherwise fail to conform to the Contract, the State may exercise any and all rights hereunder, including, for Goods deliverables, such rights provided by the Uniform Commercial Code, as adopted in North Carolina.

## 6.5 FAITHFUL PERFORMANCE

Any Contract may include terms ensuring a Vendor's performance such as: (1) a bond, or similar assurance; (2) liquidated damages; (3) a percentage of the Contract value held as a retainage; (4) withholding final payment contingent on acceptance of the final deliverable; and (5) any other provision that assures performance of the Vendor. The parties agree that the Vendor shall be subject to the following faithful performance requirements:

Failure to meet these requirements may result in corrective action, including but not limited to contract termination, financial penalties, or other remedies as deemed appropriate by the contracting entity.

## 6.6 TRANSITION ASSISTANCE

If a Contract results from this solicitation, and the Contract is not renewed at the end of the last active term, or is canceled prior to its expiration, for any reason, Vendor shall provide transition assistance to the State, at the option of the State, for up to three (3) months to allow for the expired or canceled portion of the Services to continue without interruption or adverse effect, and to facilitate the orderly transfer of such Services to the State or its designees. If the State exercises this option, the Parties agree that such transition assistance shall be governed by the terms and conditions of the Contract (notwithstanding this expiration or cancellation), except for those Contract terms or conditions that do not reasonably apply to such transition assistance. The State shall agree to pay Vendor for any resources utilized in performing such transition assistance at the most current rates provided by the Contract for performance of the Services or other resources utilized.

## **6.7 DISPUTE RESOLUTION**

During the performance of the Contract, the parties agree that it is in their mutual interest to resolve disputes informally. Any claims by the Vendor shall be submitted in writing to the State's Contract Manager for resolution. Any claims by the State shall be submitted in writing to the Vendor's Project Manager for resolution. The Parties shall agree to negotiate in good faith and use all reasonable efforts to resolve such dispute(s).

During the time the Parties are attempting to resolve any dispute, each shall proceed diligently to perform their respective duties and responsibilities under this Contract. The Parties will agree on a reasonable amount of time to resolve a dispute. If a dispute cannot be resolved between the Parties within the agreed upon period, either Party may elect to exercise any other remedies available under the Contract, or at law. This provision, when agreed in the Contract, shall not constitute an agreement by either party to mediate or arbitrate any dispute.

## **6.8 CONTRACT CHANGES**

Contract changes, if any, over the life of the Contract shall be implemented by contract amendments agreed to in writing by the State and Vendor. Amendments to the contract can only be done through the contract administrator.

## **6.9 ATTACHMENTS**

All attachments to this RFP are the copies found within the Ariba Sourcing Tool, and are incorporated herein, and shall be submitted by responding in the Sourcing Tool.

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**7.0 ATTACHMENT A: PRICING FORM**

**Year One**

ITEM #	QTY.	UOM	DESCRIPTION	Cost/Hour	EXTENDED PRICE
1	300	Hours	Open Air, Vehicle or Tractor Pulled Mini-Tram (10 passenger)-Moving attendees inside Cardinal Lot to and from the Tram Plaza Entrance, as well as year-round needs  Per Specifications outlined in Section: 5.1 & 5.2	\$ _____	\$ _____
2	750	Hours	Six passenger golf cart to move attendees in, to and from the Cardinal Lot to the Tram Plaza Entrance or Gate 7 as needed, as well as year-round needs  Per Specifications outlined in Section: 5.1 & 5.2	\$ _____	\$ _____
3	500	Hours	Four passenger golf cart to move attendees in, to and from the Cardinal Lot to the Tram Plaza Entrance or Gate 7 as needed, as well as year-round needs  Per Specifications outlined in Section: 5.1 & 5.2	\$ _____	\$ _____
4	2,250	Hours	Open Air, Vehicle or Tractor Pulled Tram (50 passenger minimum)-Moving attendees to and from Gate 7 to Cardinal Lot Tram Plaza and the Lenovo - Carter Finley Lot (30 passenger minimum) to Tunnel, as well as year-round needs  Per Specifications outlined in Section: 5.1 & 5.2	\$ _____	\$ _____
5	650	Hours	Open Air, Vehicle or Tractor Pulled, ADA Compliant Tram (30 passenger minimum)-Moving attendees to and from Gate 7 to Cardinal Lot Tram Plaza, as well as year-round needs  Per Specifications outline in Section: 5.1 & 5.2	\$ _____	\$ _____
<b>TOTAL BID COST</b>					<b>\$ _____</b>

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**Year Two**

ITEM #	QTY.	UOM	DESCRIPTION	Cost/Hour	EXTENDED PRICE
1	300	Hours	Open Air, Vehicle or Tractor Pulled Mini-Tram (10 passenger)-Moving attendees inside Cardinal Lot to and from the Tram Plaza Entrance, as well as year-round needs  Per Specifications outlined in Section: 5.1 & 5.2	\$_____	\$_____
2	750	Hours	Six passenger golf cart to move attendees in, to and from the Cardinal Lot to the Tram Plaza Entrance or Gate 7 as needed, as well as year-round needs  Per Specifications outlined in Section: 5.1 & 5.2	\$_____	\$_____
3	500	Hours	Four passenger golf cart to move attendees in, to and from the Cardinal Lot to the Tram Plaza Entrance or Gate 7 as needed, as well as year-round needs  Per Specifications outlined in Section: 5.1 & 5.2	\$_____	\$_____
4	2,250	Hours	Open Air, Vehicle or Tractor Pulled Tram (50 passenger minimum)-Moving attendees to and from Gate 7 to Cardinal Lot Tram Plaza and the Lenovo - Carter Finley Lot (30 passenger minimum) to Tunnel, as well as year-round needs  Per Specifications outlined in Section: 5.1 & 5.2	\$_____	\$_____
5	650	Hours	Open Air, Vehicle or Tractor Pulled, ADA Compliant Tram (30 passenger minimum)-Moving attendees to and from Gate 7 to Cardinal Lot Tram Plaza, as well as year-round needs  Per Specifications outline in Section: 5.1 & 5.2	\$_____	\$_____
<b>TOTAL BID COST</b>					<b>\$_____</b>

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**Year Three**

ITEM #	QTY.	UOM	DESCRIPTION	Cost/Hour	EXTENDED PRICE
1	300	Hours	Open Air, Vehicle or Tractor Pulled Mini-Tram (10 passenger)-Moving attendees inside Cardinal Lot to and from the Tram Plaza Entrance, as well as year-round needs  Per Specifications outlined in Section: 5.1 & 5.2	\$_____	\$_____
2	750	Hours	Six passenger golf cart to move attendees in, to and from the Cardinal Lot to the Tram Plaza Entrance or Gate 7 as needed, as well as year-round needs  Per Specifications outlined in Section: 5.1 & 5.2	\$_____	\$_____
3	500	Hours	Four passenger golf cart to move attendees in, to and from the Cardinal Lot to the Tram Plaza Entrance or Gate 7 as needed, as well as year-round needs  Per Specifications outlined in Section: 5.1 & 5.2	\$_____	\$_____
4	2,250	Hours	Open Air, Vehicle or Tractor Pulled Tram (50 passenger minimum)-Moving attendees to and from Gate 7 to Cardinal Lot Tram Plaza and the Lenovo - Carter Finley Lot (30 passenger minimum) to Tunnel, as well as year-round needs  Per Specifications outlined in Section: 5.1 & 5.2	\$_____	\$_____
5	650	Hours	Open Air, Vehicle or Tractor Pulled, ADA Compliant Tram (30 passenger minimum)-Moving attendees to and from Gate 7 to Cardinal Lot Tram Plaza, as well as year-round needs  Per Specifications outline in Section: 5.1 & 5.2	\$_____	\$_____
<b>TOTAL BID COST</b>					<b>\$_____</b>