



UNIVERSITY *of* NORTH CAROLINA
ASHEVILLE

STATE OF NORTH CAROLINA

The University of North Carolina Asheville

Invitation for Bid #: IFB 64-814

Scoreboard Replacement – Kimmel Arena

Date of Issue: Friday, February 14, 2025

Bid Opening Date: Monday, March 3, 2025

At 2:00 PM ET

Direct all inquiries concerning this IFB to:

Lane Brown

Purchasing Agent

Email: Lbrown@unca.edu

Phone: 828-232-2285



UNIVERSITY of NORTH CAROLINA
ASHEVILLE

STATE OF NORTH CAROLINA

Invitation for Bids #

IFB 64-814

For internal State agency processing, including tabulation of proposals, provide your company's eVP (Electronic Vendor Portal) Number. Pursuant to G.S. 132-1.10(b) this identification number shall not be released to the public. **This page will be removed and shredded, or otherwise kept confidential**, before the procurement file is made available for public inspection.


**This page is to be filled out and returned with your bid.
Failure to do so may subject your bid to rejection.**

Vendor Name

Vendor eVP #

Note: For a contract to be awarded to you, your company (you) must be a North Carolina registered vendor in good standing. You must enter the vendor number assigned through eVP (Electronic Vendor Portal). If you do not have a vendor number, register at <https://vendor.ncgov.com/vendor/login>

Electronic responses ONLY will be accepted for this solicitation.

AGENCY: THE UNIVERSITY OF NORTH CAROLINA ASHEVILLE			
INVITATION FOR BID NUMBER: 64-814			
Refer all inquiries to Lane Brown, Purchasing Agent			
<u>Lbrown@unca.edu</u>	Phone: 828-232-2285	Fax: 828-251-6743	
Deadline to submit responses to this RFP: 3/3/2025 at 2:00 p.m.			

EXECUTION

In compliance with this Invitation for Bids, and subject to all the conditions herein, the undersigned Vendor offers and agrees to furnish and deliver any or all items upon which prices are bid, at the prices set opposite each item within the time specified herein. By executing this bid, the undersigned Vendor certifies that this bid is submitted competitively and without collusion (G.S. 143-54), that none of its officers, directors, or owners of an unincorporated business entity has been convicted of any violations of Chapter 78A of the General Statutes, the Securities Act of 1933, or the Securities Exchange Act of 1934 (G.S. 143-59.2), and that it is not an ineligible Vendor as set forth in G.S. 143-59.1. False certification is a Class I felony. Furthermore, by executing this bid, the undersigned certifies to the best of Vendor's knowledge and belief, that it and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal or State department or agency. As required by G.S. 143-48.5, the undersigned Vendor certifies that it, and each of its sub-Contractors for any Contract awarded as a result of this IFB, complies with the requirements of Article 2 of Chapter 64 of the NC General Statutes, including the requirement for each employer with more than 25 employees in North Carolina to verify the work authorization of its employees through the federal E-Verify system. G.S. 133-32 and Executive Order 24 (2009) prohibit the offer to, or acceptance by, any State Employee associated with the preparing plans, specifications, estimates for public Contract; or awarding or administering public Contracts; or inspecting or supervising delivery of the public Contract of any gift from anyone with a Contract with the State, or from any person seeking to do business with the State. By execution of a response to this IFB, the undersigned certifies, for your entire organization and its employees or agents, that you are not aware that any such gift has been offered, accepted, or promised by any employees of your organization.

Failure to execute/sign bid prior to submittal shall render bid invalid and it WILL BE REJECTED. Late bids cannot be accepted.

VENDOR:		
STREET ADDRESS:	P.O. BOX:	ZIP:
CITY & STATE & ZIP:	TELEPHONE NUMBER:	TOLL FREE TEL. NO:
PRINCIPAL PLACE OF BUSINESS ADDRESS IF DIFFERENT FROM ABOVE (SEE INSTRUCTIONS TO VENDORS ITEM #11):		
PRINT NAME & TITLE OF PERSON SIGNING ON BEHALF OF VENDOR:	FAX NUMBER:	
VENDOR'S AUTHORIZED SIGNATURE:	DATE:	EMAIL:

Offer valid for at least 60 days from date of bid opening, unless otherwise stated here: _____ days.

ACCEPTANCE OF BID

If any or all parts of this bid are accepted by the State of North Carolina, an authorized representative of The University of North Carolina shall affix his/her signature hereto and this document and all provisions of this Invitation for Bid along with the Vendor bid response and the written results of any negotiations shall then constitute the written agreement between the parties. A copy of this acceptance will be forwarded to the successful Vendor(s).

<p><u>FOR STATE USE ONLY:</u> Offer accept and Contract awarded this [Enter Day] day of [Enter Month], 20[Enter 2 Digit Year], as indicated on the attached certification, by _____</p> <p>(Authorized Representative of The University of North Carolina Asheville)</p>

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1.0 PURPOSE AND BACKGROUND

UNC Asheville’s current video equipment including scorer’s table, video boards, shot clocks, game clock, and ESPN+ streaming capabilities are now 14 years old; service and replacement parts are no longer available. UNC Asheville seeks replacement options for the equipment and installation along with financing options over a period of three (3) to seven (7) years. Vendors unable to offer financing, may submit a proposal for the equipment and installation only.

Bids shall be submitted in accordance with the terms and conditions of this IFB and any addenda issued hereto.

2.0 GENERAL INFORMATION

2.1 INVITATION FOR BIDS DOCUMENT

The IFB is comprised of the base IFB document, any attachments, and any addenda released before Contract award. All attachments and addenda released for this IFB in advance of any Contract award are incorporated herein by reference.

2.2 IFB SCHEDULE

The table below shows the *intended* schedule for this IFB. The Contract Lead will make every effort to adhere to this schedule.

Action	Responsibility	Date and Time
Issue IFB	State	Friday, February 14, 2025
Optional Site Visit	State	Monday, February 24, 2025 10:00 AM EST
Submit Written Questions	Vendors	Wednesday, February 26, 2025 3:00 PM EST
Provide Response to Questions	State	Thursday, February 27, 2025 3:00 PM EST
Submit Bids	Vendors	Monday, March 3, 2025 2:00 PM EST

2.3 SITE VISIT

Urged and Cautioned Site Visit

Date: Monday, February 24, 2025
 Time: 10:00 AM Eastern Time
 Location: Kimmel Arena, Campus Drive
 Asheville, NC 28804
 Contact #: 828-232-2285

Instructions: Vendor representatives are **URGED and CAUTIONED** to visit the site and apprise themselves of the conditions and requirements which will affect the performance of the work called for by this RFP. A non-mandatory site visit is scheduled for this RFP. Submission of a proposal shall constitute sufficient evidence of this compliance and no allowance will be made for unreported conditions which a prudent Vendor would recognize as affecting the performance of the work called for in this RFP.

Vendor is cautioned that any information released to attendees during the site visit, other than that involving the physical aspects of the facility referenced above, and which conflicts with, supersedes, or adds to requirements in this RFP, must be confirmed by written addendum before it can be considered to be a part of this RFP and any resulting contract.

2.4 BID QUESTIONS

Purpose: Upon review of the IFB documents, Vendors may have questions to clarify or interpret the IFB in order to submit the best bid possible. To accommodate the Bid Questions process, Vendors shall submit any such questions by the above due date.

Instructions: Written questions shall be emailed to Lbrown@unca.edu by the date and time specified above. Vendors should enter “IFB 64-814 – Questions” as the subject for the email. Questions submittals should include a reference to the applicable IFB section and be submitted in a format shown below:

Reference	Vendor Question
IFB Section, Page Number	Vendor question...?

Questions received prior to the submission deadline date, the State’s response, and any additional terms deemed necessary by the State will be posted in the form of an addendum to the electronic Vendor Portal, <https://eprocurement.nc.gov/>, and shall become an Addendum to this IFB. No information, instruction or advice provided orally or informally by any State personnel, whether made in response to a question or otherwise in connection with this IFB, shall be considered authoritative or binding. Vendors shall be entitled to rely *only* on written material contained in an Addendum to this IFB.

2.5 BID SUBMITTAL

IMPORTANT NOTE: This is an absolute requirement. Late bids, regardless of cause, will not be opened or considered, and will be automatically disqualified from further consideration. Vendor shall bear the sole risk of late submission due to unintended or unanticipated delay. It is the Vendor’s sole responsibility to ensure its proposal has been received as described in this RFP by the specified time and date of opening. The time and date of receipt will be marked on each proposal when received. Any proposal or portion thereof received after the proposal deadline will be rejected.

[eVP]

If confidential and proprietary information is included in the proposal, also submit one (1) signed, REDACTED copy of the proposal. Such information may include trade secrets defined by N.C. Gen. Stat. § 66-152 and other information exempted from the Public Records Act pursuant to N.C. Gen. Stat. §132- 1.2. Vendor may designate information, Products, Services or appropriate portions of its response as confidential, consistent with and to the extent permitted under the statutes and rules set forth above. By so redacting any page, or portion of a page, the Vendor warrants that it has formed a good faith opinion, having received such necessary or proper review by counsel and other knowledgeable advisors, that the portions determined to be confidential and proprietary and redacted as such, meet the requirements of the Rules and Statutes set forth above. However, under no circumstances shall price information be designated as confidential.

If the Vendor does not provide a redacted version of the proposal with its proposal submission, the Department may release an unredacted version if a record request is received.

Failure to submit a proposal in strict accordance with these instructions shall constitute sufficient cause to reject a Vendor’s proposal(s). Vendors are strongly encouraged to allow sufficient time to upload proposals.

Critical updated information may be included in Addenda to this IFB. It is important that all Vendors responding to this IFB periodically check the State’s eVP website for any Addenda that may be issued prior to the bid opening date. All Vendors shall be deemed to have read and understood all information in this IFB and all Addenda thereto.

2.6 NOTICE TO VENDORS REGARDING TERMS AND CONDITIONS

It shall be the Vendor’s responsibility to read the Instructions, the State’s terms and conditions, all relevant exhibits and attachments, and any other components made a part of this IFB and comply with all requirements and specifications herein. Vendors also are responsible for obtaining and complying with all Addenda and other changes that may be issued in connection with this IFB.

If Vendors have questions, issues, or exceptions regarding any term, condition, instruction or other component within this IFB, those shall be submitted as questions in accordance with [Section 2.3 BID QUESTIONS](#). If the State determines that any changes will be made as a result of the points raised, then such decisions will be communicated in the form of an IFB addendum. The State may also elect to leave open the possibility for later negotiation and amendment of specific provisions of the Contract that have been addressed during the question and answer period. Other than through this process, the State rejects and shall not be required to evaluate or consider any additional or modified terms and conditions or Instructions to Vendor submitted with Vendor’s bid. This applies to any language appearing in or attached to the document as part of the

Vendor's bid that purports to vary any terms and conditions or Vendors' instructions herein or to render the bid non-binding or subject to further negotiation. Vendor's bid shall constitute a firm offer. **By execution and delivery of a bid in response to this Invitation for Bids, Vendor agrees that any additional or modified terms and conditions, including Instructions to Vendors, whether submitted purposely or inadvertently, or any purported condition to the offer shall have no force or effect, and will be disregarded. Noncompliance with, or any attempt to alter or delete, this paragraph 2.5 shall constitute sufficient grounds to reject Vendor's bid.**

If a Vendor desires modification of the terms and conditions of this solicitation, it is urged and cautioned to inquire during the question period, in accordance with the instructions in [Section 2.3 BID QUESTIONS](#), about whether a specific, language, proposed as a modification, is acceptable to or will be considered by the State. Identification of objections or exceptions to the State's terms and conditions in the bid shall not be allowed and shall be disregarded or the bid rejected. By executing and submitting its bid in response to this IFB, Vendor understands and agrees that the State may exercise its discretion not to consider any or all proposed modifications a Vendor may request and is entitled to accept Vendor's bid under the terms and conditions in this IFB.

Notwithstanding the above language, a Vendor may submit with its bid such standard terms that it requires in order to effectuate the financing arrangement contemplated in this IFB. In submitting such documents, however, Vendor understands and agrees that the language contained therein is subject to the terms and conditions included in this IFB and that any conflict, inconsistency or ambiguity created between language in those documents and the terms and conditions herein shall be interpreted and resolved in favor of the terms and conditions in this IFB.

2.7 NOTICE TO VENDORS REGARDING IRAN DIVESTMENT ACT

As provided in G.S. 147-86.60, any person identified as engaging in investment activities in Iran, determined by appearing on the Final Divestment List created by the State Treasurer pursuant to G.S. 147-86.58, is ineligible to contract with the State of North Carolina or any political subdivision of the State.

3.0 METHOD OF AWARD AND BID EVALUATION PROCESS

3.1 METHOD OF AWARD

All qualified bids will be evaluated, and award or awards will be based on the offer that is most advantageous to the State.

While the intent of this IFB is to award a Contract to single Vendor, the State reserves the right to make separate awards to different Vendors for one or more-line items, to not award one or more-line items or to cancel this IFB in its entirety without awarding a Contract, if it is considered to be most advantageous to the State to do so. The University of North Carolina Asheville will accept equipment and installation only bids from any vendor that is unable to offer financing options.

Award of any potential contract is contingent upon obtaining satisfactory financing. The financing contract should also include an option for early payment without penalty.

A. Scoreboard and Display System

- Must include a center-hung, four-sided LED video display with a minimum resolution of 5.75mm pixel pitch.
- Each display must be at least 6' H x 11' W.
- Video displays must include RGB full-color LED technology.
- System must include a video controller capable of processing at least one video input (1080p or better).

B. Auxiliary Scoreboards

- Must provide two LED auxiliary scoreboards for varsity sports played inside Kimmel Arena.

- Scoreboards must display team names, scores, period, time, fouls, and other game-related data.
- Each auxiliary scoreboard must be at least 6' H x 9' W.

C. Scorer's Tables

- A minimum of one LED scorer's table with a pixel pitch of 3.9mm or better.
- Each table must be at least 8' wide.
- Must support sponsor messaging and branding.

D. Shot Clocks and Locker Room Clocks

- Two shot clocks with red and amber digits, sized at least 24" x 24".
- Locker room clocks (minimum of 3) with Ethernet connectivity and at least 14" x 8" dimensions.

E. Game Control & Integration

- Must provide a wired or wireless control system for operating all displays and scoreboards.
- System must integrate with third-party stat providers (e.g., Genius/NCAA Live Stats, Presto Sports).
- Must include a backup system for critical game functions.

F. Structural and Electrical Requirements

- System must include mounting hardware compatible with the existing hoist or structure.
- Supplier must provide structural and electrical drawings.
- Power requirements should not exceed 120V per display unit.

G. Installation and Warranty

- Must provide installation support or clear third-party installation guidelines.
- Warranty of at least 5 years on major components (scoreboards, displays, etc.).
- Technical support for system commissioning and training.

H. Additional Features

- Must include an end-of-period LED light system to fit backboards, sized at least 42".
- Sponsor branding options for scoreboard trim, shrouding, or table panels.
- Leasing or financing options will be considered as part of a bid submission but are not necessary.

3.2 PERFORMANCE OUTSIDE THE UNITED STATES

Vendor shall complete [ATTACHMENT D: LOCATION OF WORKERS UTILIZED BY VENDOR](#). In addition to any other evaluation criteria identified in this IFB, the State may, for purposes of evaluating proposed or actual contract performance outside of the United States, also consider how that performance may affect the following factors to ensure that any award will be in the best interest of the State:

- a) Total cost to the State
- b) Level of quality provided by the Vendor
- c) Process and performance capability across multiple jurisdictions
- d) Protection of the State's information and intellectual property
- e) Availability of pertinent skills
- f) Ability to understand the State's business requirements and internal operational culture
- g) Particular risk factors such as the security of the State's information technology
- h) Relations with citizens and employees
- i) Contract enforcement jurisdictional issues

3.3 BID EVALUATION PROCESS

- a) Bids are requested for financing of the items identified, in accordance with the requirements specified by the State. All information furnished on this bid may be used as a factor in determining the award of this contract. Vendors unable to offer financing, may submit a proposal for the equipment and install only.
- b) Bids must be submitted electronically via the State's eVP system, only bids submitted via eVP will be considered for evaluation.
- c) The State shall review all Vendor responses to this IFB to confirm that they meet the specifications and requirements of the IFB. The State reserves the right to waive any minor informality or technicality in bids received.
- d) For all responses that pass the initial review process, the State will review and assess the Vendors' pricing. The State may request additional formal responses or submissions from any or all Vendors for the purpose of clarification or to amplify the materials presented in any part of the bid. Vendors are cautioned, however, that the State is not required to request clarification, and often does not. Therefore, all bids should be complete and reflect the most favorable terms available from the Vendor. Prices bid cannot be altered or modified as part of a clarification.
- e) Bids will be evaluated, based on the award criteria identified in [Section 3.1 METHOD OF AWARD](#).

Upon completion of all evaluations, the State will make Award(s) based on the evaluation and post the award(s) to eVP under the IFB number for this solicitation.

Award of a Contract to one Vendor does not mean that the other bids lacked merit, but that, all factors considered, the selected bid was deemed most advantageous and represented the best value to the State.

Vendors are cautioned that this is an invitation for bids, not a request or an offer to contract, and the State reserves the unqualified right to reject any and all offers at any time if such rejection is deemed to be in the best interest of the State.

CONFIDENTIALITY DURING PROCESS: During the evaluation period and prior to award, all information concerning the bid and evaluation is confidential, and possession of the bids and accompanying information is limited to personnel of the issuing agency and any third parties involved in this procurement process, and to the committee responsible for participating in the evaluation. Any attempt on behalf of a Vendor to gain such confidential information, or to influence the evaluation process (e.g., contact anyone involved in the evaluation, criticize another Vendor, offer any benefit or information not contained in the bid) in any way is a violation of North Carolina purchasing law and regulations and shall constitute sufficient grounds for disqualification of Vendor's offer from further evaluation or consideration in the discretion of the State.

3.4 INTERPRETATION OF TERMS AND PHRASES

This IFB serves two functions: (1) to advise potential Vendors of the parameters of the solution being sought by the Department; and (2) to provide (together with other specified documents) the terms of the Contract resulting from this procurement. As such, all terms in the IFB shall be enforceable as contract terms in accordance with the General Contract Terms and Conditions. The use of phrases such as "shall," "must," and "requirements" are intended to create enforceable contract conditions. In determining whether bids should be evaluated or rejected, the Department will take into consideration the degree to which Vendors have proposed or failed to propose solutions that will satisfy the Department's needs as described in the IFB. Except as specifically stated in the IFB, no one requirement shall automatically disqualify a Vendor from consideration. However, failure to comply with any single requirement may result in the Department exercising its discretion to reject a bid in its entirety.

4.0 REQUIREMENTS

This Section lists the requirements related to this IFB. By submitting a bid, the Vendor agrees to meet all stated requirements in this Section, as well as any other specifications, requirements, and terms and conditions stated in this IFB. If a Vendor is unclear about a requirement or specification, or believes a change in a requirement would allow for UNC Asheville to receive a better bid, the Vendor is encouraged to submit these items in the form of a question during the question and answer period in accordance with the Bid Questions Section above.

4.1 TRANSPORTATION AND IDENTIFICATION

The Vendor shall deliver Free-On-Board (FOB) Destination to any requested location within the State of North Carolina with all transportation costs and fees included in the total bid price.

When an order is placed using a purchase order, the purchase order number shall be shown on all packages and shipping manifests to ensure proper identification and payment of invoices. If an order is placed without using a purchase order, such as via phone, the Buyer's name shall be show on all packages. A complete packing list shall accompany each shipment. Vendors shall not ship any products until they have received an order.

4.2 DELIVERY AND INSTALLATION

The Vendor shall deliver Free-On-Board (FOB) Destination to the following location(s):

The University of North Carolina Asheville
Sherrill Center - Kimmel Arena
Campus Drive
Asheville, NC 28804

Vendor shall complete delivery within 90 consecutive calendar days after receipt of purchase order. Delivery shall not be considered to have occurred until installation has been completed. Upon completion of the installation, the Vendor shall remove and properly dispose of all waste and debris from the installation site. The Vendor shall be responsible for leaving the installation area clean and ready to use.

4.3 AUTHORIZED RESELLER

The Vendor shall be authorized by the manufacturer to distribute or resell the products and/or maintenance offered in this IFB. The Vendor shall provide a signed statement from the manufacturer confirming authorization with its bid response. Failure to provide this statement shall constitute sufficient grounds for rejection of Vendor's offer, at the discretion of UNC Asheville.

Vendor is the: Manufacturer Dealer Reseller Distributor

Authorized: Yes No Attached Manufacturer's Authority: Yes No

4.4 LICENSED STRUCTURAL ENGINEER DRAWINGS

Drawings sealed by a structural engineer licensed to practice in North Carolina for attachment and suspension of scoreboards must be included as part of the scope of work. UNC Asheville will provide as-built drawings for the existing building structure. The University will submit the engineered drawings to the State Construction Office for review and approval. State Construction Office approval must be obtained prior to installation. The vendor shall allow 8 weeks in their schedule for the submission and approval process prior to initiating installation.

It is assumed that no electrical changes are required to be made to the building for the replacement of the scoreboards. If electrical changes are required, such as new circuits, additional electrical power requirements, or new locations for electrical power such changes shall be identified in your response to this request.

If vendor would like access to as-built drawings of the building for this project, please reach out to Lane Brown at lbrown@unca.edu to have those provided.

ATTACHMENT A: PRICING FORM

This Invitation for Bids (IFB) is for the third-party financing of scoreboard for The University of North Carolina Asheville.

The University of North Carolina wishes to finance the equipment for 3-7 years.

This financing is required for a capital lease. The equipment will be retained and owned by the State at the end of the lease period.

NOTE: Payment to the equipment Vendor will become due in full upon acceptance of the equipment by The University of North Carolina Asheville.

Any document preparation or other fees shall be included in the bid.

Monthly payments will begin within thirty (30) days of delivery and acceptance of equipment.

EQUIPMENT FINANCED \$ _____

**PAYMENTS (TO INCLUDE ALL FEES, ACCRUED INTEREST, ETC.)
WITH \$0 BUYOUT (NO PENALTY FOR EARLY PAYMENT)**

_____ Months (_____ Years)

APR _____ %

MONTHLY PAYMENT \$ _____

TOTAL PAYOUT \$ _____

Attach amortization schedule reflecting monthly balance required for prepayment in full.

Is there any penalty for late payment? No Yes

If yes, describe here: _____

ATTACHMENT A: PRICING IS CONTINUED ON NEXT PAGE

EQUIPMENT PRICING WITH INSTALLATION

Scoreboard and Display System \$ _____

Auxiliary Scoreboards \$ _____

Scorer's Tables \$ _____

Shot Clocks and Locker Room Clocks \$ _____

Game Control & Integration \$ _____

Mounting Hardware \$ _____

Installation/Warranty/Training Support \$ _____

GRAND TOTAL \$ _____

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ATTACHMENT B: INSTRUCTIONS TO VENDORS

The Instructions to Vendors, which are incorporated herein by this reference, may be found here:

<https://ncadmin.nc.gov/formnorth-carolina-instructions-vendors032023/download?attachment>

ATTACHMENT C: NORTH CAROLINA GENERAL CONTRACT TERMS & CONDITIONS

The North Carolina General Terms and Conditions, which are incorporated herein by this reference, may be found here:

<https://www.doa.nc.gov/form-north-carolina-general-terms-and-conditions-11-2023/open>

ATTACHMENT D: LOCATION OF WORKERS UTILIZED BY VENDOR

Complete and return the Location of Workers Utilized by Vendor, which can be found at the following link:

<https://www.doa.nc.gov/pandc/onlineforms/form-location-workers-09-2021/download>

ATTACHMENT E: HUB SUPPLEMENTAL VENDOR INFORMATION

Complete and return the Historically Underutilized Businesses (HUB) Vendor Information form, which can be found at the following link:

<https://www.doa.nc.gov/pandc/onlineforms/form-hub-supplemental-vendor-information-9-2021/download>

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