



Date: 10/14/2023
Owner: **Rowan County Purchasing Department**
130 West Innes Street • Salisbury, NC 28144
Phone: 704-216-8178
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Project: Addendum 2 RFP #2024-010
Structured Cabling
Bid Date: October 30, 2023 @ 3:30 PM ET.

This Addendum is hereby made a part of the contract documents and specifications of the above referenced project. All other requirements of the original specification shall remain in effect in their respective order. Acknowledge receipt of this Addendum by signing and dating in the space provided at the end of this Addendum and including this with your bid package.

NOTES:

- 1. THIS ADDENDUM DOES NOT CHANGE THE BID DATE**
- 2. THE PROPOSAL RESPONSE FORM HAS BEEN UPDATED, SEE ATTACHMENT BELOW OR REVIEW BID DOC ON COUNTY WEBSITE.**
- 3. PLEASE ACKNOWLEDGE RECEIPT OF ADDENDUM NO. 2 IN PROPOSAL.**

1. How much of an advance notice would we provide the vendor?
[As much as possible, we can create a timeline for jobs, but emergencies would have less notice. Most of the time, a 30-day notice.](#)
2. Would the Primary awarded bidder be called first?
[Yes, we would prefer to use the primary awarded bidder and only use the secondary in time-sensitive situations where the primary was unable to provide resources due to extenuating circumstances.](#)
3. Cable primarily Cat?
[Cat 5e in most locations; some newer installations will have Cat6. All new runs should be able to support 1Gb/s minimum.](#)
4. Is fiber included?
[No, this is for work with interior building/space structured cabling from the wall plate to the IDF/MDF including patch panels, racks, and raceways.](#)
5. Where would cabling be coming from? Wall, ceiling? Ports? MDF, IDF? Advising of cables or what types?
[All of the above.](#)

6. Do we have a primary? Explain price discounts? Labor Rates?
We do not have a prior awarded contract for structured cabling. Pricing discounts should be a percentage off MSRP, Bid Form has been updated please see additional attachments.
7. Do we have a budget for these services.
We do have a service and maintenance and repair budget, but not a specific line item to structured cabling. Also, we may utilize funds from various departments depending on the cost and location of work requested within the County.
8. Will labor be different between Copper and Fiber.
Fiber work is not in scope.
9. Describe your voice and data cabling.
All cabling runs carry both voice AND data, and we are using logical VLAN separation. We do not run dedicated cabling for VoIP.
10. Will the vendor be able to visit sites before quotes.
The awardee will be expected to provide accurate quotes and as needed perform site visits to review the requests before submitting a quote. Please note the quote must utilize the master contract costing based on the hourly rate and discount on materials as defined in your original bid.
11. How quotes and estimates go. Change Orders, Etc.
The County is looking to award multiple master contracts with one vendor being selected as the primary. The master contract would lock in the rates submitted on the Proposal Response Form. As projects arise within the County, the IT department contact directly and will request an estimate from the primary vendor for the services needed at that time. The County will then create a task-order and provide documentation with approval and for payments.
12. Explain the work hours for services.
Normal working hours are 8 am to 5 pm. Most service will be completed during normal hours, but the County has expectations of work hours and site availability depend on the location, as we have many sites, ie. Court House, 911, and DSS in which staff operates 24 hrs. a day, 7 days a week. Mark bid document accordingly.
13. Permits?
All applicable local permits must be acquired for work performed. The vendor is expected to follow local and state building ordinances.