

## Solicitation Addendum

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Issuing Agency:	Division of Purchase & Contract
Solicitation Number:	DPC-998991039-BJ-R
Solicitation Description:	Household Appliances
Solicitation Opening Date and Time:	October 16, 2024 @2:00 PM ET
Addendum Number:	2
Addendum Date:	October 7, 2024
Purchasing Agent:	Bahaa Jizi

### **THIS ADDENDUM DOES NOT NEED TO BE RETURNED**

#### **1. The following are questions received about the Solicitation and the State's response:**

Question #	Document Section	Vendor Question	State's Response
1	2.2 E Procurement Fee	Ariba Network- Will purchases orders still be sent to vendor or will vendor be responsible for going into Ariba to get purchase orders?	Vendors will receive purchase orders issued by the Purchasing Entity via the eProcurement system.
2	3.1 Method of Award	Percentage off Manufacturers Suggested Retail Price. Our proposed pricing will be a percentage off current MSRP and will not change if MSRP changes during the contract year and will not be affected by any short-term online sales. Pricing would be held the same for 1 year contract.	The State is unable to determine the question. Please include all statements within the response, pertaining to your company's intended response.

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3	4.1 Pricing	Our system is not set up to track what pricing is offered to which customers. We do hold other state contract, however, they were entered into at different times so while the percentage off MSRP may be the same pricing would be different.	The State is unable to determine the question. Please include all statements within the response, pertaining to your company's intended response.
4	4.6 Delivery	We will do our best to complete deliveries within 30 days but cannot always guarantee this. If there are backorders agencies are notified of the expected ETA. In certain areas the only type of delivery we offer is drop shipment.	Please refer to Attachment A - PRICING SUBMITTAL WORKBOOK. Vendors are to provide the following information regarding delivery:  Estimated Delivery ARO Guaranteed Delivery ARO
5	4.8 Installation	Will not be provided.	The State is unable to determine the question. Please include all statements within the response, pertaining to your company's intended response.
6	4.11 Defective Products	If product is found to be damaged within 90 days, we will pick up product and replace. If product if defective with no physical damage a service call can be set up to address the issue.	The State is unable to determine the question. Please include all statements within the response, pertaining to your company's intended response.
7	4.21 Return Policy	Our return policy on damaged appliances is 90 days. If a return is necessary by no fault of ours (agency orders wrong appliance or color) the appliance can be picked up within the 90 day period but will incur a 15% restocking fee.	The State is unable to determine the question. Please include all statements within the response, pertaining to your company's intended response.

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8	6.3 Electronic Product Catalog	Our website <a href="http://www.geappliances.com">www.geappliances.com</a> and <a href="http://www.hotpoint.com">www.hotpoint.com</a> would serve as our online product catalog. We can also send a spreadsheet with pricing that can be published on the state website that would show current MSRP and state contract pricing. No additional information would be provided. In addition, as a manufacturer, our appliance model numbers are frequently changing. We will do our best to keep the state updated on model changes but cannot agree that the spreadsheet with pricing will always be accurate.	The State is unable to determine the question. Please include all statements within the response, pertaining to your company's intended response.
9	6.5 Contract Business Review Meeting	We can provide the spend volume and what appliances are ordered and at what pricing but will not be able to provide other requested information.	The Business Review Meeting subject matters are required to manage the performance of the contract.
10	6.6 Post Award Product Substitutions, Additions and removals	If appliances are on backorder and a substitution is available, it would be discussed with the ordering agency. We cannot agree to discuss with Contract Specialist every time a backorder and substitution are offered.	Please refer to Section 4.13 regarding out of stock and backorders.  For Product Substitutions, Additions or removals, any products that are provided that are not on Contract, must be agreed upon by the State in compliance with Section 6.6.
11	6.11 Price Adjustments	We agree to hold proposed pricing for 1 year. Any additional contract terms must be mutually agreed upon by both vendor and state. We reserve the right to a price increase on a yearly basis.	The State is unable to determine the question. Please include all statements within the response, pertaining to your company's intended response.